

ANNUAL PROCUREMENT REVIEW

2005

**Prepared by
Procurement and Purchasing Department
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European Bank
for Reconstruction and Development

EXECUTIVE SUMMARY

- Borrowers signed a total of 122 public sector contracts in 2005, value €615.6 million, for which the Bank provided €487.1 million in loans. The number of contracts was down by 22.3% from 2004 and the Bank's financing of these contracts was down by 12.9% from 2004.
- Excluding consultancy contracts for which other procedures apply, open tendering was used in 83.8% of the contracts, or for 98.4% of the total contract value.
- There was a wide geographical distribution of contracts awarded. In general, the rate of success is dependent on the rate of participation in the tendering process.
- Entities from countries of operations have been successful in winning 52.5% of all tenders representing 55.9% of the total value of contracts awarded. These include 11 contracts worth €57.2 million (9.3% of total) won by entities from countries of operations in countries other than their own.

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ANNUAL PROCUREMENT REVIEW 2005

1. Introduction

This report, prepared by the Procurement and Purchasing Department (PPD), reviews the public sector procurement contracts financed in whole or in part by the Bank during 2005. Included in the report is a summary of the activities of the Procurement and Technical Support Unit (PTSU) for the same period. This report includes only the consultancy contracts financed under public sector Bank loans. It does not cover consultancy contracts for the Bank's own needs, those financed through TC funding, nor those awarded by the Office of the General Counsel. Information on all consultancy services contracts is provided in the report on *Engagement of Consultants* issued by the Consultancy Services Unit (CSU). Information on contracts for goods and services for the Bank's own needs is provided in the *Annual Purchasing Review 2005*. Annexes 1 to 6 of this *Annual Procurement Review 2005* report contain the statistical data for public sector procurement contracts financed by the Bank during 2005. The analysis of the data, as well as the main procurement issues considered in 2005 through the activities of PTSU, can be found in the main body of this report. The data in Annex 1 has been published on the Bank's web site under the Procurement section.

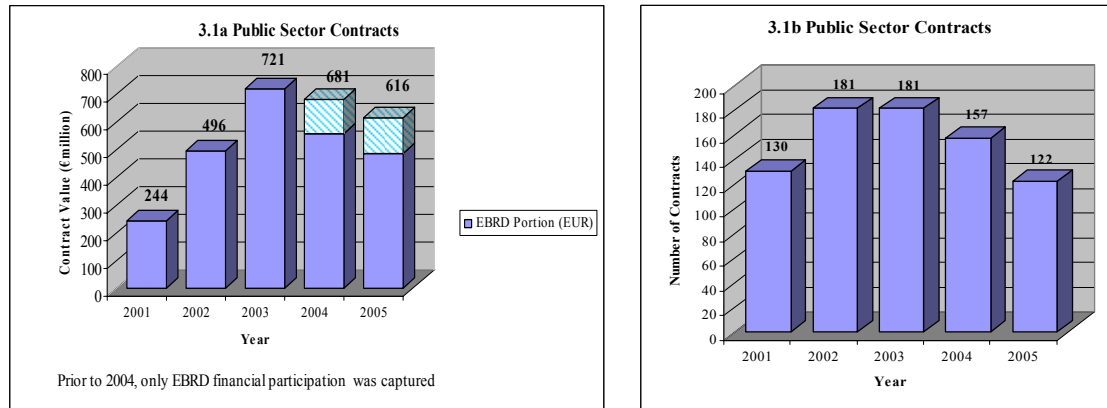
2. Analysis of Public Sector Procurement Data

2.1. Volume and Nature of Contracts

Table 1 illustrates that there was a decrease in the value of EBRD financing of public sector contracts in 2005. A total of 122 contracts were signed during the period. The total value of the contracts represented €615.6 million for which EBRD's financing totalled €487.1 million (see Annex 1 for the listing of contracts by country of operations). The number of transactions was 22.3% lower than that of 2004 while the EBRD financing, €487.1 million, represented a reduction of 12.9% from 2004. This represents the fifth highest contract value and the eighth highest EBRD portion since 1995. The reduction in the number of contracts for 2005 was anticipated since the number of Invitations for Tender published in 2004 had decreased significantly from previous years.

Most of the contractual activity both in terms of number and contract value was concentrated in two principal sectors. In 2005, 72 contracts were financed in the Municipal and Environment Infrastructure Sector with a total contract value of €297.6 million, one of which, Contract A4 of the St. Petersburg Flood Barrier Project, was signed at €137.3 million. The contracts in this sector represent 59.0% of contracts by number, 48.3% of the overall contract value and 42.2% of EBRD's overall financing. There were 31 contracts financed in the Transport Sector with a total contract value of €259.0 million. The contracts in this sector represent 25.4% of contracts by number, 42.1% of the overall contract value and 45.7% of EBRD's overall financing.

Table 1 Annual Value of Public Sector Contract Awards (2001-05)



For 2005, the average overall contract value was €5.0 million and the average EBRD financial participation was €4.0 million per contract¹. This represents an increase of 12.1% compared to the average financial participation reported for 2004. It should be noted that there were six contracts in which EBRD financing was greater than €20 million in 2005 and eight in which EBRD financed more than €10 million. Full details of these and all other contracts are given in Annex 1. The largest contract was Contract A4, Navigational Opening C2, St. Petersburg Flood Barrier Project in Russia. This works contract had a value of €137.3 million for which EBRD provided financing of €84.6 million.

EBRD financed €487.1 million out of a total contract value of €615.6 million: a total of €128.5 million was provided by other sources, either other financial institutions or the borrowers themselves. There was co-financing reported in 27 of the 122 contracts (22.1%) which was a significant increase from 2004. The value of these 27 contracts in which there was co-financing was €362.0 million and the EBRD financing for these was €233.5 million. There were 95 cases where EBRD financed the full value of the public sector contract with no participation from either other financial institutions or the borrowers. Four of these contracts are amongst the eight largest contracts and represent a total of €129.3 million. In the Municipal and Environment Infrastructure Sector the EBRD financing represented 69.1% of the total contract value in that sector while in the Transport Sector the EBRD financing represented 85.9% of the total contract value in that sector.

Table 2 gives the distribution of contracts by size and by type. The 54 works contracts, or 44.2% of all contracts, represent the largest value by contract type (€511.4 million) overall as well as the largest proportion financed by EBRD (€388.6 million). There were 42 goods contracts in 2005, 33 of which were valued at less than €1 million. The goods contracts represent 34.4% of all contracts placed by number but only 5.8% by value.

¹ If the €137.3 million exceptionally large contract is removed, the average contract value falls to €4.0 million and the average EBRD financial participation falls to €3.3 million per contract. These averages are slightly lower than the 2004 averages per contract.

Table 2 Distribution of Contracts by Size and Type

Size/Number by Type (€M)	Consultant Services	Goods	Services Tender	Supply and Installation	Works	Total
0~0.2	5	13	0	1	9	28
0.2~1	3	20	0	3	15	41
1~5	3	8	0	5	10	26
>5	0	1	0	6	20	27
Total	11	42	0	15	54	122
Total Value(€)	8,327,511	35,765,170	0	60,136,438	511,393,214	615,622,333
Average Value(€)	757,046	851,552	0	4,009,096	9,470,245	5,046,085
EBRD Portion (€)	7,635,072	33,803,933	0	57,041,821	388,618,550	487,099,375

Annex 2 provides a distribution by country of origin of the successful tenderers² and the value of contracts signed for the period 2001-2005. It should be noted that values from 2001 to 2003 represent the EBRD financing only while the 2004 and 2005 values represent the total contract value. This reflects the change in the base of reporting introduced in 2004. Prior to 2004, only EBRD financial participation was captured. It can be seen from this annex that tenderers from the Russian Federation have been the most successful over the last five years. They are followed by entities from Germany, Croatia, Austria and Poland. The Russian Federation and Germany exchanged first and second position respectively in 2005 and Croatia moved up one position to third place. In 2005, entities from the Russian Federation won the highest value of contracts, followed by entities from Germany, Greece, Croatia, and Poland.

Annex 3 provides the same breakdown but on the basis of the total number of public sector contracts signed in the period 2001-2005 by country of origin of the successful tenderer. For the five year period, the highest number of contracts was awarded to entities from Croatia, the Russian Federation, Germany, Austria and FYR Macedonia. For 2005, the highest number of contracts was awarded to entities from the Russian Federation, Germany, Croatia, Latvia and Italy.

Annex 4 provides the total value of contracts signed in 2005 distributed by type and by country of origin of the tenderers. It shows that in 2005 entities from Italy have been most successful for loan funded consultancy services contracts, those from the Russian Federation have been most successful for goods and works contracts, and those from Germany have been most successful for supply and install contracts.

² The successful tenderer is recorded as being only the lead entity in the case of joint ventures.

2.2. Contract Award Process

Table 3 provides the data concerning those public procurement opportunities posted on the Bank's internet site. It should be noted that the General Procurement Notices were also sent to UNDB for posting in the MDB business opportunity section as well as to the Official Journal of the European Communities.

Table 3 Public Procurement Postings on web site

Year	General Procurement Notices	Invitations for Expressions of Interest	Invitations to Prequalify	Invitations for Tenders	Total
2001	54	108	20	57	239
2002	74	108	29	89	300
2003	51	138	16	111	316
2004	48	149	16	76	289
2005	85	162³	38	75	360

There was an increase of 77% in the number of General Procurement Notices in 2005 compared to 2004 and a decrease of 1.3% in the number of Invitation for Tenders. The increase in the number of General Procurement Notices published would tend to indicate that there is an increased number of projects at the planning stage. However, the number of Invitation for Tenders in 2005, which is similar to that of 2004, could indicate that the number of public sector contracts in 2006 could be similar to that of 2005.

Table 4 Distribution of Contracts by Award Method

Size/Number by Award method (€M)	Open Tender	Selective Tender	Local Tender	Shopping	Single	Competitive Selection	Total
0~0.2	14	0	7	0	5	2	28
0.2~1	31	0	3	0	4	3	41
1~5	21	0	0	0	2	3	26
>5	27	0	0	0	0	0	27
Total	93	0	10	0	11	8	122
Total Value(€)	597,558,686	0	2,630,396	0	7,185,739	8,247,512	615,622,333
Average(€)	6,425,362	0	263,040	0	653,249	1,030,939	5,046,085
Total EBRD Value (€)	470,133,167	0	2,630,396	0	6,780,740	7,555,072	487,099,375

³ Of the 162 EOI, 132 were posted by CSU, while the others for loan financed consultancy and for nuclear safety funds requirements were posted by PTSU.

Table 4⁴ illustrates that the majority (93) of the public sector contracts were awarded through open tender. This represents 76.2% of all contracts awarded but 83.8% of the number of contracts eligible for this procurement method (from the total of 111 contracts for good, works and supply & install). The contracts awarded through open tender had a total value of €597.6 million representing 97.1% of all contract value or 98.4% of the total contract value eligible for that procurement method (excluding consultancy services contracts). This clearly indicates that the strong emphasis of the *Procurement Policies and Rules (PP&R)* on open tendering has been respected. Furthermore, the open tender principle was applied and accepted for contracts financed jointly by other sources thus illustrating the Bank's influence on competition in the procurement process. The other methods of selection represent low value contracts.

Out of the 122 contracts placed during 2005 for goods, works and services, a total of 93 were procured by open tendering (see table 4). This represents 76.2% of all contracts by number or 97.1% of the total contract value, an incremental increase from the 2004 open tenderers. There were also 11 loan financed consultancy contracts with a total contract value of €8.3 million for which EBRD financing was €7.6 million. PTSU also continued to support the Nuclear Safety Department. An analysis of the procurement activities of the Nuclear Safety Department is included in section 11.

Annex 5 provides the total value of contracts signed in 2005 distributed by method of procurement and by country of origin of the tenderers to whom the contracts were awarded. It shows that in 2005, entities from Italy have been the most successful under competitive selection (associated with consultancy services contracts), those from Latvia have been most successful under local tendering, and those from the Russian Federation have been most successful under open tendering. Entities from Poland were awarded the highest value of contracts under single tendering with one contract being worth €3.9 million.

Annex 6 provides the details of the public sector contracts awarded in 2005 by the country of the tenderers.

⁴ **Open Tender** : Following public invitation to tender, all interested suppliers or contractors are given adequate notification of contract requirements and all such tenderers are given an equal opportunity to submit a tender. **Selective Tender**: The tendering process can be limited to pre-selected qualified entities when (a) the required product or service is highly specialised and complex; or (b) there are only a limited number of suppliers of the particular goods or services needed; or (c) other conditions limit the number of firms that are able to meet contract requirements; or (d) critical goods, works or services are urgently required. **Local Tender**: Local Competitive Tendering in accordance with national procedures may be used for procuring goods, works or services when (a) contract values are small; (b) works are scattered geographically or spread over time; (c) the goods, works or services are available locally at prices less than the international market; or (d) by their nature or scope contracts are unlikely to attract foreign competition. **Shopping**: Shopping is a simplified form of competitive purchasing that only requires written price quotations from at least three suppliers, including foreign suppliers wherever possible. Shopping procedures may be agreed to by the Bank for contracts of a small value for (a) readily available off-the-shelf items; and (b) standard specification goods. **Single**: Single Tendering may be used in exceptional cases where (a) the extension of an existing contract awarded in accordance with procedures acceptable to the Bank for additional goods, works or services of a similar nature would clearly be economic and efficient and no advantage would be obtained by further competition; (b) there has been an unsatisfactory response to open or selective tenders carried out in accordance with the Bank's procurement rules; (c) a product can only be provided by a single supplier because of exclusive capabilities or rights; (d) standardisation with existing equipment is determined to be important and justified, the number of new items are generally less than the existing number and compatible goods cannot be provided by other suppliers; or (e) it is a case of extreme urgency. **Competitive**: Competitive selection applies only to the selection of consultants. Competitive selection consists of soliciting from short-listed proposals that are evaluated on technical and financial parameters.

2.3. Level of Participation in Open Tendering

Table 5 provides data on the rate of participation in public sector tenders by country of the tenderers. A total of 463 tenders were received, a reduction of 32.1% from the number of tenders received in 2004. Part of the reduction is a consequence of the 22.3% reduction in the number of contracts in 2004. There was an average of 3.8 tenders per contract, a reduction from the 4.3 tenders per contract received last year. Tenderers from the first five most successful countries won 70.5% of the total contracts by value (€433.7 million) while the eight most successful countries won 92.0% of the total contracts by value (€566.4 million). Four of the five most successful countries ranked amongst the eight countries having submitted the greatest number of tenders for the year. They submitted 150 tenders representing 32.9% of all tenders submitted. Entities from Germany (57) and from the Russian Federation (47) submitted the greatest number of tenders. They are followed by the FYR Macedonia (31), Italy (29) and Serbia and Montenegro (29). In general, the rate of success in contract award reflects the rate of participation in the tendering process. There are a few exceptions to this general principle such as entities from Greece who won 10.2% of the total contract value while submitting only 2.4% of all tenders, whereas entities from Austria won 1.1% of the total contract value while submitting 3.5% of all tenders. Given that 97.1% of the total contracts by value were awarded through open tendering, this demonstrates that open tendering is conducive to providing equal opportunity to those who participate.

The column “Rate of Success” gives an indication of the proportion between the award of contract and the number of tenders submitted by entities from each country. It can be seen that the countries being awarded the highest number of contracts and who win the highest cumulative value of contracts are also those whose entities that submit the highest number of tenders. The number of tenders submitted is the governing factor that can best explain their high success rate. The participation of China, India and Oman in the tendering process is worth noting. However of these, only China was successful in five small goods contracts.

Entities from EBRD’s countries of operations won 64 contracts (52.5% of all contracts) whose total value was €344.4 million (55.9% of the total contract value). In most cases, entities were most successful in their own countries (53 contracts for a total contract value of €287.2 million). There were 11 contracts worth €57.2 million awarded to entities from EBRD’s countries of operations in countries different from the country of origin of the tenderer. This is a continuation of the trend from the previous years and is an indication of the transition impact that the Bank has had since the local entities are successful at competing openly for contracts both within their own countries and outside.

Table 5 Distribution of Contracts by Country of Origin of the Tenderers

Tenderer Country	Total Signed EUR Won	% of total Value Won	% of Total Number of Contracts	Number of Contracts Won	Number of Unsuccessful Tenders	Total Number of Tenders	Rate of Success	% of Total Number Submitted
ALGERIA		0.0%	0.0%	0	1	1	0.0%	0.22%
AUSTRIA	6,962,215	1.1%	1.6%	2	14	16	12.5%	3.46%
BELARUS		0.0%	0.0%	0	1	1	0.0%	0.22%
BELGIUM	2,506,400	0.4%	0.8%	1	4	5	20.0%	1.08%
BOSNIA AND HERZEGOVINA	1,107,221	0.2%	0.8%	1	11	12	8.3%	2.59%
CANADA		0.0%	0.0%	0	2	2	0.0%	0.43%
CHINA	1,044,759	0.2%	4.1%	5	6	11	45.5%	2.38%
CROATIA	59,512,103	9.7%	8.2%	10	16	26	38.5%	5.62%
CZECH REPUBLIC	760,515	0.1%	0.8%	1	1	2	50.0%	0.43%
DENMARK	477,898	0.1%	0.8%	1	9	10	10.0%	2.16%
FINLAND	325,854	0.1%	1.6%	2	1	3	66.7%	0.65%
FRANCE		0.0%	0.0%	0	12	12	0.0%	2.59%
FYR MACEDONIA	45,975,569	7.5%	4.1%	5	26	31	16.1%	6.70%
GERMANY	91,304,718	14.8%	13.9%	17	40	57	29.8%	12.31%
GREECE	62,491,312	10.2%	4.1%	5	6	11	45.5%	2.38%
HUNGARY		0.0%	0.0%	0	8	8	0.0%	1.73%
INDIA		0.0%	0.0%	0	2	2	0.0%	0.43%
IRELAND		0.0%	0.0%	0	1	1	0.0%	0.22%
ISRAEL	2,230,610	0.4%	0.8%	1	7	8	12.5%	1.73%
ITALY	41,846,463	6.8%	7.4%	9	20	29	31.0%	6.26%
JAPAN	183,429	0.0%	0.8%	1	3	4	25.0%	0.86%
KOREA		0.0%	0.0%	0	6	6	0.0%	1.30%
LATVIA	1,768,689	0.3%	7.4%	9	12	21	42.9%	4.54%
NETHERLANDS	9,628,070	1.6%	1.6%	2	4	6	33.3%	1.30%
NORWAY	94,954	0.0%	0.8%	1	1	2	50.0%	0.43%
OMAN		0.0%	0.0%	0	1	1	0.0%	0.22%
PAKISTAN		0.0%	0.0%	0	1	1	0.0%	0.22%
POLAND	47,064,205	7.6%	7.4%	9	11	20	45.0%	4.32%
ROMANIA	44,571	0.0%	0.8%	1	12	13	7.7%	2.81%
RUSSIAN FEDERATION	173,355,647	28.2%	15.6%	19	28	47	40.4%	10.15%
SERBIA AND MONTENEGRO	11,078,792	1.8%	4.1%	5	24	29	17.2%	6.26%
SLOVENIA	1,251,593	0.2%	0.8%	1	5	6	16.7%	1.30%
SPAIN	2,375,376	0.4%	0.8%	1	8	9	11.1%	1.94%
SWEDEN	3,784,988	0.6%	3.3%	4	1	5	80.0%	1.08%
SWITZERLAND	621,836	0.1%	0.8%	1	2	3	33.3%	0.65%
TURKEY	44,863,326	7.3%	3.3%	4	14	18	22.2%	3.89%
UKRAINE	2,468,970	0.4%	2.5%	3	7	10	30.0%	2.16%
UNITED KINGDOM	492,250	0.1%	0.8%	1	8	9	11.1%	1.94%
UNITED STATES		0.0%	0.0%	0	2	2	0.0%	0.43%
UZBEKISTAN		0.0%	0.0%	0	3	3	0.0%	0.65%
Total	615,622,333	100.0%	100.0%	122	341	463		100.00%

3. Procurement and Technical Services Activities

3.1 General

Throughout the year, PTSU provided leadership and guidance on procurement functions at the Bank. The unit was at the forefront of discussions for the development of new policies, the interpretation of existing policies, the development and interpretation of standard procurement documents, and the development of new tools. When there were major problems or complaints, these were referred to PTSU procurement specialists. PTSU continued to provide assistance to procurement specialists in Banking and to provide advice to those teams that do not have Bank procurement specialists.

As part of PTSU's task to support the Banking teams in their efforts to ensure that procurement arrangements and their implementation are in compliance with the Bank's *Procurement Policies and Rules (PP&R)*, PTSU reviewed 726 project documents (OpsCom submissions, legal documents and OPER) with the aim of addressing and minimising the procurement risks in projects. This represents an overall increase of 13.1% from 2004 in the number of project documents reviewed.

3.2. Fiduciary Reviews

In order to apply quality assurance in the Bank's review of tender evaluation reports and to ensure a consistent approach within the Bank, PTSU carries out a "Selective Review" of evaluation reports over defined values⁵. The evaluation report and the basis of the client's award recommendation are examined in detail by PTSU during the Selective Review. The process is not a sign-off procedure but rather an integrity exercise aimed at protecting the Bank prior to the issuance of the "no objection"⁶ by Banking. A total of 45 contracts for a total of €566.0 million registered in the Bank's Contract Review and Award database for 2005 fell within the threshold above which a selective review was required.

During 2005, PTSU conducted in total 59 selective reviews (one tender evaluation report can include multiple contracts) with an estimated combined value of just over €1.6 billion (based on the estimated value at review). The difference between the 59 selective reviews that were carried out and the 45 that needed to be carried out, comes from the fact that in some cases the project team requested the selective review of contracts below the prescribed thresholds due to uncertainty regarding the client's award recommendation. Some were also carried out for the Nuclear Safety Department projects. It should be noted that some of these contracts will appear only in the 2006 contract award statistics because of the straddling of the two years between tendering and contract signing.

3.3. Support to Banking Teams and Clients

Ad hoc support to Banking teams is both important and significant in terms of the use of PTSU's resources. PTSU continued to be actively involved in the procurement aspect of many projects on a daily basis, assisting the project teams in their due diligence and

⁵ Works contracts exceeding €5 million. Goods and associated services including S&I contracts exceeding €1 million and consultant contracts exceeding €0.2 million.

⁶ PP&R, Annex 2, paragraph 3

monitoring of procurement arrangements for Bank financed projects while ensuring that the integrity of the Bank's *Procurement Policies and Rules* is respected. PTSU was actively involved in other procurement-related initiatives such as the MDB/UNCITRAL e-government procurement workshop hosted by UNCITRAL in Vienna, a business briefing hosted by the Chamber of Commerce in Austria, the IFI "boot camp" in Kananaskas, Canada, the CEI Forum in Bratislava, Slovakia and the Heads of Procurement meeting in Washington, USA. Furthermore, PTSU played an active role in the FIDIC Practitioner Network in the UK.

3.4. Web Site Development

In 2005 PTSU worked in close collaboration with the Communications Department to publish both information on public sector contracts financed in whole or in part by the Bank for 2005 and the historic information for contracts awarded for years 2000-2004. As indicated in section 12.3, this work will be further built on in 2006.

In June 2005, following the restructuring of the Procurement and Contracting Committee approved by Executive Committee, a guidance note outlining the revised mandate and composition of the committee was published.

Three Procurement Bulletins were published on the Bank's intranet to provide general guidance staff on procurement issues. Procurement Bulletins will be used to build a Frequently Asked Question (FAQ) repertoire to assist Bank staff. The three Procurement Bulletins published in 2005 are (PB-001) Use of Incoterms, (PB-002) Use of Merit Point Process and (PB-003) Handling of Unsolicited Benefits. The Procurement Bulletins provide general information but are not meant to be rigidly interpreted as formal guidelines.

3.5. Staff Training

During 2004 PTSU worked together with the Learning and Development Unit of Human Resources and with an outside consultant to produce a course to sensitise new staff to the basic principles of public sector procurement and its importance to both the Bank and its clients. The highly interactive material was finalised late in 2004 and two seminars using the new material were conducted in 2005. The material has been added to the list available for Bank staff training in 2006. The course is intended to be delivered by PTSU staff to professionals who have been recently employed by the Bank.

PTSU has also contributed to the Banking Essential courses by delivering the procurement module included in the course.

4. Follow-up from the Audit Committee minutes on the 2004 Annual Procurement Review

As indicated in Section 3.4, information on public sector contracts financed in whole or in part by the Bank for 2005 and the historic information for contracts awarded for years 2000-2004 is now published on the Bank's web site. This will be further expanded in 2006.

5. Complaints

The Procurement Technical Services Unit handled one complaint and thirteen procurement concerns under Bank financed or administered contracts in 2005. This compares with 16 complaints in 2004. Table 6 presents a comparison of complaint data for 2002 to 2005 by contract type and procurement method. PTSU now distinguishes between concerns (which can be resolved by the client) and full fledged complaints (that need to be addressed by the Bank). In 2005 the complaints and concerns were limited to the tender process phase. No complaints nor concerns were raised by third parties during the contract implementation phase. PTSU will continue to explore with Banking and the Office of the Chief Compliance Officer what pro-active measures could be implemented to assist the filing of procurement related complaints during the implementation stage. It is hoped that this will assist the Bank in identifying cases of possible corruption.

Table 6 Complaints by contract type and procurement method

Contract Type	Procurement Method	Numbers of Complaints			
		2002	2003	2004	2005
Works	Open	3	3	3	1
Works	Local Competitive	1	0	0	0
Goods	Open	4	12	3	0
Supply& Installation	Open	2	9	7	0
Consultancy Services	Competitive	4	0	3	0
TOTAL		14	24	16	1

The single complaint in 2005 involved two tenders for the St Petersburg Flood Protection Barrier Project, one of the largest and most complex engineering projects in Europe. The complainant objected on the first tender to the right of the borrower to cancel the tender process because the tenders were beyond the cost estimate. In the second component, the complainant was of the opinion that the contract was awarded to an entity that should not have been prequalified. Both components of the complaint were rejected by PCC and the Bank's no objection was maintained.

Of the thirteen procurement concerns handled by the Procurement and Technical Services Unit in 2005, none escalated into complaints. Typically concerns are issues that are raised by tenderers either during the tendering process or contract award, which are referred to the tendering authority for handling and normal resolution. If the borrower is successful in providing explanations to the satisfaction of the tenderer, the case is closed. If not, a formal complaint is lodged, the issues raised are reviewed by PTSU and a recommendation is submitted to PCC for final decision. In each of the thirteen concerns raised in 2005, following close consultation with PTSU, the Banking Team liaised with the client. PTSU monitored the situation closely for follow-up. PTSU now provides to PCC members a monthly status report of the complaints/concerns which highlights the procurement issues behind the complaints/concerns and any development during the month. The concerns raised ranged from questions about the responsiveness of other participating tenderers, allegations about restrictive technical specifications or qualification criteria, supposed delays in the tender process, and non-compliance with

technical or commercial requirements, mainly at the tender evaluation or contract award stage. None of these concerns led to complaints.

Complaints often arise due to a lack of understanding, poor communication, or delays in responding to a dissatisfied party, which can lead to a perception of lack of transparency. In 2005, PTSU and the procurement specialists in the Banking teams have encouraged borrowers to address issues raised by tenderers in a timely, open and efficient manner. Such increased communication explains to a large extent why concerns did not escalate into complaints.

Complaints are referred to the Procurement and Contracting Committee (PCC). The Executive Committee approved several changes to the Terms of Reference and composition of the PCC in 2005 with the objective of reducing any perception of a possible conflict of interest and enhancing the committee's expertise in handling complaints involving operational risks or allegations of fraud and corruption. The PCC is now chaired by the Deputy General Counsel (Banking). The Chief Compliance Officer, the Head of Operational Risk Management, and the Corporate Director, Administration, Procurement & Consultancy Services are new members of the committee. These changes address some of the concerns expressed by the Audit Committee in previous years.

6. Fraud and Corruption

There were no cases of procurement related fraud and corruption referred to PPD by the Office of the Chief Compliance Officer and there were no companies or individuals sanctioned by the EBRD during 2005. The probabilities of fraud and corruption occurring at the contract award stage is limited since the process is closely monitored by Banking and PTSU through sound and proven procedures. It should be noted that no concerns of possible fraud and corruption, other than the two listed in the paragraph below, were brought to the attention of the Bank during implementation notwithstanding the Bank having an effective Complaint 'Hot Line' in operation. Through the Independent Procurement Reviews planned for 2006, there is a possibility that red flag areas which could be further investigated for possible fraud and corruption may be identified.

During 2005, concerns were brought to PPD's attention by operational banking teams where there appeared to be possible indicators of fraud and corruption occurring during contract administration. This occurred on two civil works road projects. These concerns were related to contractor performance and requests from the borrower for the Bank to finance a number of significant variations to the original contract. The concerns had been identified as a result of the Banking team's normal due diligence and monitoring of the project implementation. In each case an independent consultant was mobilised to conduct a review of the contract administration process. The outcome of these reviews was that no evidence could be found confirming that fraudulent or corrupt practices had taken place. During 2005 PPD staff met with representatives of the Integrity Investigation Unit at the World Bank in Washington and discussed with them common procurement related fraud and corruption issues.

7. Harmonisation

Harmonisation between the MDBs on procurement activities at country, corporate and working group level continues to be a key activity for PPD. The EBRD actively contributes to the harmonisation process through regular participation in the MDB Heads of Procurement meetings and the MDB Working Group on procurement document harmonisation.

The work on harmonising procurement documents continued during 2005 with EBRD's participation at Working Group meetings held in April and November facilitated by the World Bank and the Inter American Development Bank. Other participants in the Working Group include representatives from the Asian Development Bank and the African Development Bank. During 2005 general agreement was reached on the final draft of the Master Procurement Document for Plant Design, Supply and Install. Once this document is finally approved for publication by the MDB Heads of Procurement, it will bring the total of key harmonised Master Procurement Documents to five.

The final draft of the EBRD's version of the *User's Guide for the Standard Tender Documents, Procurement of Goods* was completed and circulated internally to the members of the Bank's Procurement Network for their feedback in the last quarter of 2005. However, its publication has been delayed due to recent changes that have been proposed to the original Master Procurement Document for Goods following its operational use by other MBDs. These changes, once they have been reviewed and approved by the Working Group, will be incorporated in the User's Guide. It is expected to be released in the first quarter of 2006. The EBRD's final draft versions of the *Master Prequalification Documents* and associated *User's Guide* and the *Standard Request for Proposals Document for Consultancy Services* will be released during 2006.

The International Federation of Consulting Engineers (FIDIC) in consultation and agreement with the MDBs has now finalised and published the *MDB Harmonised Edition of Conditions of Contract for Construction*. In December 2005, the EBRD entered into a nine year license agreement with FIDIC that allows the Bank and its clients unlimited access and use of this document for Bank financed contracts.

8. EU-EBRD Joint Co-financing

The Bank co-finances projects in EU accession and pre-accession countries where EU Structure /Cohesion funds or funds from EU agencies such as ISPA⁷ and ERA⁸ are available. Where the operations are sub-sovereign public sector projects, the Bank's clients are obliged to comply with EC Procurement Directives (as reflected in their country's procurement law), or ISPA/ERA procurement rules, and the Bank's PP&R. The Bank continues to develop acceptable ways forward to allow a "harmonised" approach to procurement at country level on a project by project basis. Wherever a

⁷ ISPA – Instrument for Structural Policies for Pre-Accession. ISPA was designed to address environmental and transport infrastructure priorities identified in the Accession Partnerships. ISPA was established by Council Regulation No. 1267/1999 in June 1999 on the basis of a Commission proposal in Agenda 2000 to enhance economic and social cohesion in the applicant countries of Central & Eastern Europe for the period 2000-2006.

⁸ The European Agency for Reconstruction's task is to manage the European Union's main assistance programmes in Serbia and Montenegro (the Republic of Serbia, the Republic of Montenegro, UN-administered Kosovo) and the former Yugoslav Republic of Macedonia.

“harmonised” approach is applied on procurement that is jointly financed, the Bank will continue to monitor and review all procurement and ensure that the principles of the Bank’s PP&R are applied.

9. Country Procurement Assessment Reports (CPARs)

As part of an ongoing collaboration amongst IFIs, the World Bank invites EBRD to participate in the preparation of CPARs when they are conducted in the Bank’s countries of operations.⁹ During 2005, no CPAR was carried out in the Bank’s countries of operations. CPARs are published on the World Bank’s web site <http://www/worldbank.org> under the section “Documents and Reports”.

10. Efficiency and Procurement

Two areas of concern that affect the efficiency of procurement in the Bank's public sector projects still remain from the 2004 Annual Procurement Review:

- lack of client competency in procurement and/or project management
- lack of consultant procurement competency

Although the conclusion was that these areas need particular attention during the design and implementation of public sector projects, the Bank continues to rely mostly on technical assistance through consultancy to improve the procurement performance of project entities. During 2005, PTSU did not conduct any procurement workshops with the Bank's new clients but the Banking teams’ procurement specialists regularly conducted seminars with new clients. Although, not all the Bank’s clients need the support of a procurement seminar as the number of procurement experienced clients is slowly growing, there is still a great need to actively support the Banks’ public sector clients. Banking teams with extensive experience in public sector projects recognise the importance of the client's understanding of good procurement but not all of the Banking teams have procurement specialists. PTSU will continue to work with Banking teams to provide guidance in assessing procurement risks and appraising the procurement capacity of the borrowers when required.

11. Nuclear Safety Department

The EBRD manages six nuclear safety and decommissioning funds which have received close to €2 billion in committed contributions. Each Nuclear Safety fund is governed by specific rules as agreed by the respective Assembly of Contributors to each fund and approved by the EBRD Board of Directors. Each Assembly approves and oversees fund management, work programs and financial statements, and decides on the financing of individual projects. The funds are managed by the Nuclear Safety Department at the EBRD on behalf of the contributing countries. Established in 1993, the Department is responsible for all technical, financial, administrative and legal aspects of fund

⁹ EBRD’s participation in CPARs is fully in accordance with para.2.3 of the PP&R: “The Bank will periodically review with its countries of operations their procurement laws, regulations and procedures.”

management and compliance with EBRD's rules and policies particularly with respect to procurement, environmental protection and public information.

Procurement under the funds must follow the EBRD's Procurement Policies and Rules for public sector projects with the limitation that eligibility is restricted to entities from member countries of the funds and the EBRD's countries of operations. During 2005, a total of 51 contracts for an amount of €351.0 million were placed under the projects financed by the funds.

Table 7 Nuclear Safety Department – Distribution of Contracts by Size and Type

Size/Number by Type (€M)	Consultant Services	Goods	Services	Supply and Installation	Works	Total
0~0.2	6	10	2	0	4	22
0.2~1	3	8	0	0	2	13
1~5	3	1	0	6	2	12
>5	0	0	0	4	0	4
Total	12	19	2	10	8	51
Total Value(€)	8,233,032	3,934,177	100,000	330,612,453	8,114,957	350,994,618
Average Value(€)	686,086	207,062	50,000	33,061,245	1,014,370	6,882,247

Table 7 provides the distribution of contracts by size and type funded by the nuclear safety funds. The ten supply and install contracts awarded in 2005 for €330.6 million represent 94.2% of the total value of contracts awarded through nuclear safety funds in 2005. Out of the twelve consultancy contracts representing a total of €8.2 million, three were important in size with a value greater than €1 million. The consultancy contracts reported are only those entered into by the client and financed from the various Nuclear Safety Funds. These do not include the consultancy contracts entered into and financed by the Bank. These are included in the report on *Engagement of Consultants* issued by the Consultancy Services Unit.

Table 8 Nuclear Safety Department – Distribution of Contracts by Award Method

Size/Number by Award method (€M)	Open Tender	Selective Tender	Local Tender	Shopping	Single	Competitive Selection Consultant	Direct selection consultant	Total
0~0.2	1	0	6	3	6	4	2	22
0.2~1	2	0	3	0	5	1	2	13
1~5	5	0	1	0	3	0	3	12
>5	4	0	0	0	0	0	0	4
Total	12	0	10	3	14	5	7	51
Total Value(€)	331,019,486	0	2,326,677	277,408	9,138,016	865,923	7,367,109	350,994,618
Average(€)	27,584,957	0	232,668	92,469	652,715	173,185	1,052,444	6,882,247

Table 8 provides the distribution of contracts by award method funded by the nuclear safety funds. Out of the 51 contracts, only the 39 contracts for goods, works and services are eligible for open tendering.

Out of the 39 contracts in the category for goods, works and services, 12 contracts for a total value of €331.0 million were procured using open tender (this represents 96.6% by value and 30.8% of the number of contracts eligible for open tendering) 10 contracts for a total value of €2.3 million were procured by Local Competitive Tendering (representing 0.7% of the total contract value and 25.6% of the number of contracts in the category), 3 contracts for a total value of €0.3 million were procured using shopping procedures (representing 0.1% of the total contract value and 7.7% of the number of contracts in the category), 14 contracts for a total value of €9.1 million were procured using single tendering¹⁰ (representing 2.7% of the total contract value and 35.9% of the number of contracts in the category). Out of the contracts placed for consultancy services, 5 contracts for a total value of €0.9 million were procured using competitive procedures (representing 10.5% of the total consultancy contract value and 41.7% of the number of consultancy contracts), 7 contracts for a total value of €7.4 million were procured using direct contracting¹¹ (representing 89.5% of the total consultancy contract value and 58.3% of the number of consultancy contracts).

In comparison with the loan funded contracts, exceptions to open tendering under the Procurement Policies and Rules are used more frequently. This can largely be explained by the nature of the projects being financed by the funds where emergency, nuclear related restrictions and highly specialised equipment is required. Through this first compilation of the Nuclear Safety Department contractual activities, it has been determined that the Bank's internal procurement procedures regarding PTSU selective reviews have not been fully respected. In 2005, there were 17 contracts that fell above the selective review thresholds. Seven were either single tendered or direct consultant selection and PTSU reviewed the substantiation for the selection method in four cases. Of the remaining ten contracts that went through open tendering, PTSU was asked to carry out selective reviews in four cases. In those cases where selective reviews were not carried out, confirmation that the procurement process has been carried out in conformity with the PP&R as well as the approval of direct selection of consultants and the single tenders was provided by the teams' procurement specialists and justifications were put on file. These issues will be reviewed with the Nuclear Safety Department with a view of achieving greater compliance with the Bank's procurement internal procedures.

12. Planned Activities for 2006

The Bank will continue to monitor closely the award and implementation of Bank financed public sector contracts in order to identify possible cases of fraud and corruption, including the carrying out of two independent procurement reviews in 2006.

¹⁰ Three contracts representing €7.4 million were single tendered for Northern Dimension Environmental Partnership initiatives. The Assembly of Contributors was informed of the need to proceed using single tendering for these contracts. The eleven remaining contracts worth €1.7 million were under the Chernobyl Shelter Fund: three of these worth €1.0 were to provide emergency physical protection equipment for the workers.

¹¹ Two of the three large consultancy contracts that were the object of direct selection were for the services of experts from institutes unique in the nuclear safety field. The third contract was for the extension of a contract that had originally been placed through competitive selection.

Efforts will continue to increase communication by developing and making available bulletins and guidance notes to assist Bank staff in better understanding procurement principles and issues. More contractual data and information will be made available on the Bank's web site and EBRD specific harmonised procurement documents will be published in 2006.

12.1 Strengthening the Fiduciary Function in Public Procurement

In 2006 PPD will prepare and publish more Procurement Bulletins. In addition, PPD will further develop tools to help the Banking procurement specialists to better assess the procurement capacities of the borrower, the risks involved and the training required. Further procurement bulletins and guidance notes will be prepared to assist Bank personnel in better understanding and implementing the Bank's procurement policies and procedures. Particular attention will be given to the handling and approval of variation and change orders. In collaboration with Banking and Human Resources, the possibility of developing a procurement job family common to PTSU and Banking will be explored. The interface of responsibilities between the two groups of specialists should be clarified to confirm the role that PPD should have in the staffing and training of all procurement specialists.

12.2 Independent Procurement Reviews

The 2004 Independent Procurement Review of selected contracts in the Transport Sector in Ukraine generated significant discussion. The report and recommendations of the Independent Procurement Review were discussed with Banking and the PCC. The conclusions of the Independent Procurement Review raised a number of issues that were discussed at the Executive Committee. The value for money of Independent Procurement Reviews was considered and the positioning of these reviews in comparison to other governance mechanisms were discussed. The scope of the new Independent Procurement Reviews and the corresponding funding were submitted for approval only late in the year. It has now been agreed with Executive Committee that PPD will carry out two Independent Procurement Reviews in 2006. The first one will involve the verification of contracts for two roads projects in Russia. The second will involve the verification of contracts in a Telecom Sector project in Bosnia-Herzegovina, contracts in a Power & Energy Sector project in Serbia, and contracts in a Municipal & Environment Infrastructure Sector project in Macedonia. It was agreed with Executive Committee that Independent Procurement Reviews fall within the Bank's efforts to monitor projects, identify red flags and search for possible corruption¹²

12.3 Greater Sharing of Procurement Information

Subject to the approval of the Bank's new Public Information Policy, more contractual data and information will be made available on the Bank's web site. The sharing of this information should assist the member countries and the tenderers to have a better understanding of the procurement opportunities and how they perform compared to others. If approved and successful, the 2006 data could be posted on a quarterly basis as

¹² The incremental project monitoring and investigations tools available to the Bank to fight corruption are the use of a project engineer, a lender's supervisor, independent procurement reviews, ad-hoc specific reviews and finally a full investigation.

well as the historic information. The intranet will be reviewed with a view of increasing the amount of procurement information, guidance and tools available to Bank staff.

12.4 Harmonisation

PPD had initially hoped to be able to finalise and publish the EBRD specific harmonised procurement documents in 2005. However, since it was decided at the April 2005 Heads of Procurement (HOP) meeting to review the master harmonised procurement documents, it was decided to wait for the review of these documents before investing efforts in finalising the EBRD specific documents. PPD is now in a position of doing so and commits to publish in 2006 the EBRD specific harmonised documents for goods, prequalification, works, and loan funded consultancy and will incorporate a bribery pledge in the Bank's harmonised documents. EBRD will be hosting the next HOP meeting in November 2006. The Bank will strive for the approval by the HOP of the Master Procurement Document for Plant Design, Supply and Install at that meeting. Efforts will also be made for greater lateral harmonisation of similar clauses across all harmonised documents.

ANNEX 1

**LISTING OF CONTRACTS SIGNED BY COUNTRY OF
OPERATION (VALUE IN €)**

2005

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
ALBANIA	Albania Power Distribution Rehabilitation	20379	PSRP-2-24 - Upgrading o Berat and Lushnja City Distribution Networks	Diekat SA Athens	GREECE	Power and Energy	6,847,884	6,847,884	07-Mar-05	Supply & Installation	Open
AZERBAIJAN	Azerbaijan: Silk Road	20879	Reconstruction of the Hajigabul (GaziMammed) to Kyurdamir Road	Todini Costruzioni Spa	ITALY	Transport	32,214,380	32,214,380	26-Apr-05	Works	Open
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	19820	Technical Advisory Procurement Services	Telecon Oy	FINLAND	Telecoms Informatics & Media	49,890	49,890	06-Dec-05	Consultant Services	Competitive
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	20100	TP 14 Lot 1 Procurement of copper cables	TURKUAZ KABLO TAAHHUT TICARET VE SANAYI A.S.	TURKEY	Telecoms Informatics & Media	2,053,550	2,053,550	03-Feb-05	Goods	Open
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	20559	TP12, Lots 1 & 2: S&I of equipment for the extension of the GSM network	Siemens AG Österreich	AUSTRIA	Telecoms Informatics & Media	1,099,808	1,099,808	28-Feb-05	Supply & Installation	Open
BOSNIA AND HERZEGOVINA	B&H: Regional Road Development Programme	20579	Banja Luka Gradiska Design & Supervision	C Lotti & Associati	ITALY	Transport	2,794,800	2,400,000	22-Feb-05	Consultant Services	Competitive
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	20581	TP14, Lot 2 - Procurement of Copper and Optical Fibre Cables	HES HACILAR Elektrik Sanayi ve Ticaret A.S.	TURKEY	Telecoms Informatics & Media	275,576	275,576	22-Feb-05	Goods	Open
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	21279	TP12: Lot 3 - Supply & installation of equip for extension of GSM network	NERA NETWORKS	NORWAY	Telecoms Informatics & Media	94,954	94,954	11-May-05	Supply & Installation	Open
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	21360	TP13: Lot 1 & 2 - S&I of IP/MPLS Network over fiber-optics infrastructure	Alcatel	ITALY	Telecoms Informatics & Media	1,924,496	1,924,496	20-Jul-05	Supply & Installation	Open

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Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	21702	TP13 - Lot 3: Supply and Installation of Equipment for IP/MPLS Network	Ibis Instruments	SERBIA AND MONTENEGRO	Telecoms Informatics & Media	227,331	227,331	20-Jul-05	Supply & Installation	Open
BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	22499	TP12, Lots 1 & 2: S&I of equipment for the extension of the GSM network	Siemens d.o.o. Banja Luka	BOSNIA AND HERZEGOVINA	Telecoms Informatics & Media	1,107,221	1,107,221	28-Feb-05	Supply & Installation	Open
BULGARIA	Bulgarian Transmission Network	20139	Energy 2 - Rehabilitation of switchyard 400 kV - s/s Plovdiv	SIEMENS AG	GERMANY	Power and Energy	8,675,727	8,675,727	03-Feb-05	Supply & Installation	Open
CROATIA	INA: Rijeka Refinery Environmental Rehabilitation	18479	Supply of Heat Exchanger (Hydrodesulphurisation Plant - Rijeka)	Ofmeco	ITALY	Natural Resources	424,000	424,000	31-Mar-05	Goods	Open
CROATIA	Dubrovnik Urban Transport Development Project	20080	The supply of 11 midibuses	Presecki Grup d.o.o.za	CROATIA	Municipal & Env Inf	957,395	957,395	10-Feb-05	Goods	Open
CROATIA	ZGOS - Zagreb Solid Waste Programme	20919	Jakusevic Land fill Remediation, Lot 2. Specialised Vehicles	Bomag	GERMANY	Municipal & Env Inf	349,722	349,722	18-Apr-05	Goods	Open
CROATIA	Port of Dubrovnik Infrastructure Modernisation Project	21320	Consultancy services for Supervision and Contract Administration	IGH d.d	CROATIA	Transport	1,262,361	1,262,361	01-Jul-05	Consultant Services	Competitive
CROATIA	Autocesta Rijeka-Zagreb (ARZ)	21389	Contract 3a Main Alignment, Vrbovsko-Bosiljevo 2	Konstruktor-Inzenjering d.d. Split	CROATIA	Transport	7,509,147	3,754,574	25-Aug-05	Works	Open
CROATIA	Autocesta Rijeka-Zagreb (ARZ)	21390	Contract 6a. Viaduct Zeceve Drage	Viadukt Limited	CROATIA	Transport	13,005,845	6,502,922	25-Aug-05	Works	Open
CROATIA	Autocesta Rijeka-Zagreb (ARZ)	21391	Contract 7a. Viaduct Severinske Drage	Hydroelektra - niskogradnja d.d.	CROATIA	Transport	10,534,563	5,267,281	25-Aug-05	Works	Open
CROATIA	ZGOS - Zagreb Solid Waste Programme	22840	Lot 5. Specialised vehicles	Texnix d.o.o.	CROATIA	Municipal & Env Inf	20,060	20,060	19-Apr-05	Goods	Open
CROATIA	ZGOS - Zagreb Solid Waste Programme	22841	Lot 7. Specialised Vehicles	Poljoopskrba Medunarodna Trgovina d.d.	CROATIA	Municipal & Env Inf	101,150	101,150	07-Apr-05	Goods	Open

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CROATIA	ZGOS - Zagreb Solid Waste Programme	22842	Jakusevec Landfill Rehabilitation. Specialised Vehicles	Marvak d.o.o.	CROATIA	Municipal & Env Inf	540,000	540,000	28-Apr-05	Goods	Open
CROATIA	Port of Dubrovnik Infrastructure Modernisation Project	22899	Port Infrastructure Improvements	Konstruktor-Inzenjering d.d. Split	CROATIA	Transport	24,719,875	20,262,193	22-Nov-05	Works	Open
CROATIA	INA: Rijeka Refinery Environmental Rehabilitation	23141	Works for Mechanical & Instrumentation at Rijeka	ZM-Montag d.o.o.	CROATIA	Natural Resources	861,707	861,707	04-May-05	Works	Local
FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	20159	Upgrade to ATC Simulator	Alenia Marconi Systems S.p.A.	ITALY	Transport	550,000	550,000	21-Jan-05	Goods	Single
FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	20620	Upgrading of Hardware, software and licences - Lot 3a	Eurocomputer System AD	FYR MACEDONIA	Transport	169,966	169,966	04-Mar-05	Goods	Open
FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	20622	Upgrading of hardware, software and licencing, lot 3b	Nextsense	FYR MACEDONIA	Transport	103,357	103,357	04-Mar-05	Goods	Open
FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	20679	I.16 - Upgrading of Water Treatment Plants & Pumping Stations - Strumica	Ading a.d. Skopje	FYR MACEDONIA	Municipal & Env Inf	353,040	353,040	15-Feb-05	Works	Open
FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	21059	Mono Pulse Secondary Radar	Indra	SPAIN	Transport	2,375,376	2,375,376	31-May-05	Goods	Open
FYR MACEDONIA	Macedonia Regional Roads Project	21319	Construction of Skopje Bypass Motroway, Section "Orizari" "Saraj"	Terna Sa	GREECE	Transport	44,244,965	31,856,375	29-Jun-05	Works	Open
FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	21521	Engineering/Supervision - Consultancy contract Strumica	Prowa Engineering Ltd	GERMANY	Municipal & Env Inf	20,000	20,000	06-Jul-05	Consultant Services	Single

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FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	21539	Consultancy Contract Veles (Conceptual design of the project)	Prowa Engineering Ltd	GERMANY	Municipal & Env Inf	10,000	10,000	07-Jul-05	Consultant Services	Single
FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	21704	I.20 3rd phase lot 5 Water Network Rehabilitation Strumica	beb ingg SpA	ITALY	Municipal & Env Inf	485,909	485,909	24-Nov-05	Works	Open
FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	21720	I.17 2nd phase Veles(Rehabilitation of Water Network	Delta Prom DOOEL Veles	FYR MACEDONIA	Municipal & Env Inf	463,221	463,221	10-Nov-05	Works	Open
FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	22122	Upgrade of Existing AFTN/CIDIN	Comsoft	GERMANY	Transport	925,123	925,123	29-Jul-05	Goods	Open
FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	22619	I 16 Upgrading of water treatmnt plants & pumping stations	Fela Planungs AG	SWITZERLAND	Municipal & Env Inf	621,836	621,836	28-Oct-05	Works	Open
FYR MACEDONIA	FYR Macedonia Transmission Interconnection	23099	Package 1 - 400 KV OHTL SS Shtip-Chervena	SAG Energiversorgungsloesungen GmbH	GERMANY	Power and Energy	19,065,886	19,065,886	23-Dec-05	Works	Open
GEORGIA	Tbilisi Public Transport Project	21920	New Mid-Sized Buses	LLC Ukrainian Bus	UKRAINE	Municipal & Env Inf	2,150,349	1,905,921	30-Aug-05	Goods	Open
GEORGIA	Tbilisi Public Transport Project	21921	Second Hand Buses	Womy Equipment Supply BV	NETHERLANDS	Municipal & Env Inf	1,155,000	750,000	29-Jul-05	Goods	Single
LATVIA	Riga Water Company Corporate Loan	22939	Sewage Treatment Facilities at "Zakumuiza" water pumping Station	Buvenergo	LATVIA	Municipal & Env Inf	86,905	86,905	26-Sep-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	22940	Construction of Water Network, Jugla Paper Mill Residential Area "Breksi"	Buvenergo	LATVIA	Municipal & Env Inf	89,549	89,549	11-Aug-05	Works	Local

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2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
LATVIA	Riga Water Company Corporate Loan	22941	Waste water Pressure Pipeline for Breksi	Buvenergo	LATVIA	Municipal & Env Inf	900,953	900,953	29-Aug-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	22959	Construction of the sewer conditions protective strip fencing "Rembergi"	SIA Urbsanas serviss	LATVIA	Municipal & Env Inf	156,201	156,201	16-Aug-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	22960	Construction of Water and WW Network Dreilini, Stage 2	SIA Sius -Riga	LATVIA	Municipal & Env Inf	91,033	91,033	27-Oct-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	23079	Reconstruction of water and wastewater network	SIA Norma-S	LATVIA	Municipal & Env Inf	97,065	97,065	11-May-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	23080	Improvement of Drinking Water metering and water consumption registration	SIA ABB	LATVIA	Municipal & Env Inf	11,032	11,032	02-May-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	23081	Improvement of drinking water metering and water consumption registration	SIA SPS UNE	LATVIA	Municipal & Env Inf	11,374	11,374	02-May-05	Works	Local
LATVIA	Riga Water Company Corporate Loan	23082	Construction of the sewer conditions protective strip fencing ZAKUMUIZA	SIA VERTA	LATVIA	Municipal & Env Inf	324,577	324,577	14-Dec-05	Works	Local
POLAND	Bydgoszcz Water Supply	10453	02b - Czyzkowo Water Treatment Plant Upgrade-Infiltration field	Gornoslaskie Przedsiębiorstwo Wodociągów	POLAND	Municipal & Env Inf	23,763,792	11,000,000	05-Sep-05	Works	Open
POLAND	Krakow Urban Transport Project	20943	KCK Road Project	Budimex Engineering and Construction SP. z o.o.	POLAND	Municipal & Env Inf	9,842,275	9,842,275	13-Apr-05	Works	Open
POLAND	Krakow Urban Transport Project	20959	PKP Back-up facilities, Rail Depot	SAP	POLAND	Municipal & Env Inf	1,605,500	1,315,983	30-May-05	Works	Open
POLAND	PKP Energetyka Network Management Project	21384	Rail/Road Catenary Vehicles	SRS Rail-Road Vehicles A.B.	SWEDEN	Transport	1,218,343	1,218,343	29-Dec-05	Goods	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
POLAND	Krakov Urban Transport Project	22659	Urban Traffic Control System & Tram Traffic Supervision System	Siemens AG	GERMANY	Municipal & Env Inf	8,789,459	8,789,459	30-Sep-05	Supply & Installation	Open
POLAND	Krakov Urban Transport Project	22779	Emergency Works	Grupa ZUE S.A.	POLAND	Municipal & Env Inf	695,833	695,833	21-Jul-05	Works	Single
POLAND	Krakov Urban Transport Project	22780	Emergency Works - WAKO - Tunnel Works in Sections 1739	WAKO s.j.	POLAND	Municipal & Env Inf	333,427	333,427	21-Jul-05	Works	Single
POLAND	Krakov Urban Transport Project	22781	Emergency Works, STRABAG, Finishing of Ventilation Canal	STRABAG Spolka z.o.o.	POLAND	Municipal & Env Inf	71,295	71,295	23-Sep-05	Works	Single
POLAND	Krakov Urban Transport Project	23179	Remedial Works for the Fast Tram Tunnel Section 1-39	Polbet S.A.	POLAND	Municipal & Env Inf	208,536	208,536	14-Sep-05	Works	Single
POLAND	Krakov Urban Transport Project	23219	KCK Road project Annex 1, Section 8 of the tunnel, emergency works	Budimex Engineering and Construction SP. z o.o.	POLAND	Municipal & Env Inf	3,908,219	3,908,219	27-Oct-05	Works	Single
ROMANIA	MELF Timisoara	20720	Timiosara Sewerage Improvements	Ludwig Pfeifer Hoch-Und Tiefbau GmbH	GERMANY	Municipal & Env Inf	11,530,341	5,483,909	18-Mar-05	Works	Open
ROMANIA	MELF Oradea	21359	WWTP rehabilitation	PWT Wasser-und Abwassertechnik GmbH	GERMANY	Municipal & Env Inf	11,062,200	6,000,137	08-Apr-05	Works	Open
ROMANIA	CFR City Stations Enhancement Project	21381	Enhancement Works in the Iasi Railway Station	Diekat SA Athens	GREECE	Transport	993,473	834,851	07-Jun-05	Works	Open
ROMANIA	CFR City Stations Enhancement Project	21383	Enhancement Works in Craiova Railway Station	H. F. Wiebe GmbH&Co. KG	GERMANY	Transport	2,644,057	2,221,897	07-Jun-05	Works	Open
ROMANIA	CFR City Stations Enhancement Project	21385	Enhancement Works in the Constanta Railway Station	Athena	GREECE	Transport	9,108,237	7,653,981	07-Jun-05	Works	Open
ROMANIA	CFR City Stations Enhancement Project	21387	Enhancement Works in Timisoara	Poldimir Construction	ISRAEL	Transport	2,230,610	1,874,462	07-Jun-05	Works	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
ROMANIA	CFR City Stations Enhancement Project	21388	Enhancement Works in Cluj Napoca	Diekat SA Athens	GREECE	Transport	1,296,754	1,089,709	07-Jun-05	Works	Open
ROMANIA	MELF Bacau	21762	MELF Bacau Waste Water Treatment Plant	PWT Wasser-und Abwassertechnik GmbH	GERMANY	Municipal & Env Inf	11,171,090	7,000,000	22-Aug-05	Works	Open
ROMANIA	MELF Sibiu	21799	Rehabilitation of the Wastewater Treatment Plant	SISTEM YAPI INSAAT VE TICARET A.S.	TURKEY	Municipal & Env Inf	9,390,140	5,000,000	08-Sep-05	Works	Open
ROMANIA	MELF Targu Mures	21871	Rehabilitation of the Wastewater Treatment Plant	Spaans Babcock - Alewijnse bv ia	NETHERLANDS	Municipal & Env Inf	8,473,070	7,000,000	26-Sep-05	Works	Open
ROMANIA	Bucharest Multi-Sector Project (Radet)	21882	P 1.1 Supply of pumps and variable speed drives	WILO	GERMANY	Municipal & Env Inf	4,220,985	2,827,258	08-Nov-05	Supply & Installation	Open
ROMANIA	Bucharest Multi-Sector Project (Municipality)	22819	CCTV Inspection Services	SC CALA GRUP INTERNATIONAL sa	ROMANIA	Municipal & Env Inf	44,571	44,571	31-Oct-05	Consultant Services	Competitive
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20021	C3 - Supply of Computers	Tandem-ekspo-torg	RUSSIAN FEDERATION	Municipal & Env Inf	141,876	141,876	12-Jan-05	Goods	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20022	C3 - Supply of Handtools	OJSC Prommashinstrument	RUSSIAN FEDERATION	Municipal & Env Inf	223,841	223,841	12-Jan-05	Goods	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20299	C2 - Gate Houses and Security Premises Lot 1	Piterstroycom	RUSSIAN FEDERATION	Municipal & Env Inf	126,038	126,038	24-Jan-05	Works	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20300	C2 - Gate houses and Security Premises Lot 2	RosStroyInvest	RUSSIAN FEDERATION	Municipal & Env Inf	260,932	260,932	24-Jan-05	Works	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20619	C3 - Specialised Vehicles	Oy Farmer Ab	FINLAND	Municipal & Env Inf	275,964	275,964	24-Feb-05	Goods	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	20899	C2 - Security System	Konfident	RUSSIAN FEDERATION	Municipal & Env Inf	266,986	266,986	04-May-05	Works	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	21020	C2 - Landscaping Lot1	Generalnaya Stroitel'naya Korporaciya	RUSSIAN FEDERATION	Municipal & Env Inf	850,671	850,671	31-Mar-05	Works	Open
RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	21039	C5 Effluent Pipeline Materials	KWH Pipe	RUSSIAN FEDERATION	Municipal & Env Inf	635,510	635,510	28-Mar-05	Goods	Open
RUSSIAN FEDERATION	Togliatti Urban Transport Project	21579	100 new buses and spare parts	Trans-Contract	RUSSIAN FEDERATION	Municipal & Env Inf	9,454,505	9,454,505	17-Aug-05	Goods	Open
RUSSIAN FEDERATION	Ostankino Tower Repairs	21682	Contract C4 (a) Fireproofing Supply & Install	JSC Spetsmontazhmechanizatsia, filial MSU - 116	RUSSIAN FEDERATION	Municipal & Env Inf	9,693,300	8,214,661	18-Jul-05	Supply & Installation	Open
RUSSIAN FEDERATION	St Petersburg Flood Protection Barrier	21715	A4: Navigation Opening C2 Part 1	Transstroy Corporation	RUSSIAN FEDERATION	Municipal & Env Inf	137,292,391	84,644,250	18-Oct-05	Works	Open
RUSSIAN FEDERATION	Ostankino Tower Repairs	21979	Integrated System of Security Control	Formula Bezopasnosti	RUSSIAN FEDERATION	Municipal & Env Inf	1,456,982	1,234,731	29-Dec-05	Supply & Installation	Open
RUSSIAN FEDERATION	Yaroslavl Municipal Water Services Development Programme	22026	5b3 Replacement of Water Main for Sokol District	BK Slavneftstroi	RUSSIAN FEDERATION	Municipal & Env Inf	1,737,239	1,737,239	07-Jun-05	Works	Open
RUSSIAN FEDERATION	Surgut Municipal Services Development Programme	22100	Contract E- Expansion of Wellfield for WTP	Spetsializirovanne Kariernoie Upravlenie	RUSSIAN FEDERATION	Municipal & Env Inf	9,387,856	9,387,856	01-Jul-05	Works	Open
RUSSIAN FEDERATION	Surgut Municipal Services Development Programme	22120	Contract C2 Establish Bulk Metering Units for Apartments Blocks	Microm Ltd	RUSSIAN FEDERATION	Municipal & Env Inf	524,675	524,675	28-Jul-05	Goods	Open
SERBIA AND MONTENEGRO	Montenegro Airports: Urgent Rehabilitation Plan	20179	Airside Civil Works and Airfield Lighting	Alpine Mayreder Bau GmbH	AUSTRIA	Transport	5,862,407	4,901,268	13-Jan-05	Works	Open
SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	20739	Heat Exchangers & Regulating Equipment Lot 3, 317 Control Valves+contr	Danfoss A/S	DENMARK	Municipal & Env Inf	477,898	477,898	22-Mar-05	Goods	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

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SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	20740	Heat Exchangers & Regulating Equipment Lot 2. 1,385 control valves+Cont	El-Tec Mulej D.O.O	SLOVENIA	Municipal & Env Inf	1,251,593	1,251,593	17-Mar-05	Goods	Open
SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	20741	Heat Exchangers & Regulating Equipment Lot 1	Tranter PHE AB	SWEDEN	Municipal & Env Inf	957,928	957,928	09-Mar-05	Goods	Open
SERBIA AND MONTENEGRO	Belgrade Municipal Infrastructure Reconstruction Programme	20759	20 Low-Floor Buses	EvoBus GmbH / Mercedes-Benz Omnibusse	GERMANY	Municipal & Env Inf	3,311,809	2,000,000	24-Mar-05	Goods	Open
SERBIA AND MONTENEGRO	EPS: Emergency Power Sector Reconstruction Loan	20819	D3 - Refurbishment of Existing 110kV Overhead Lines	SAG Energieversorgungslosungen GmbH	GERMANY	Power and Energy	8,381,080	8,381,080	21-Apr-05	Supply & Installation	Open
SERBIA AND MONTENEGRO	EPS: Emergency Power Sector Reconstruction Loan	21000	B-1 Kostolac Open-Pit Coal Mine Receiving Bunker for Coal 1350 t	Kopex Joint Stock Company	POLAND	Power and Energy	6,635,329	6,635,329	07-Jun-05	Supply & Installation	Open
SERBIA AND MONTENEGRO	City of Novi Sad Municipal Infrastructure Recon. Program	21220	Repair of Wastewater Collector and Secondary Sewer Line	GP Mostogradnja	SERBIA AND MONTENEGRO	Municipal & Env Inf	343,878	343,878	03-Jun-05	Works	Open
SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	21503	Pipes and Componets 2 Lot 1	Powerpipe Systems AB	SWEDEN	Municipal & Env Inf	1,041,426	1,041,426	24-Aug-05	Goods	Open
SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	21520	Pipes and Components 2 Lot 2	Powerpipe Systems AB	SWEDEN	Municipal & Env Inf	567,291	567,291	24-Aug-05	Goods	Open
SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	22039	Lot 16 E-80 (M1.12) Sicevacka Klisura: km 29+400 - km 34+600	JV GP Planum A. D.	SERBIA AND MONTENEGRO	Transport	3,337,301	3,337,301	07-Jun-05	Works	Open
SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	22040	Lot 14. Rehabilitation of Road M-24.1 Centa-Besni Fok	PZP Beograd, d.p.	SERBIA AND MONTENEGRO	Transport	3,945,336	3,945,336	28-Jul-05	Works	Open
SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	22259	Lot 13: Rehabilitation of M19 Kucarica Ostruznica	Energoprojekt-Niskogradnja AD	SERBIA AND MONTENEGRO	Transport	3,224,946	3,224,946	28-Jul-05	Works	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

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SERBIA AND MONTENEGRO	Future Air Traffic Management Modernisation & Upgrading Syst	22402	PIU Assistance Consultant	DFS Deutsche Flugsicherung GmbH	GERMANY	Transport	797,640	500,000	07-Dec-05	Consultant Services	Competitive
SERBIA AND MONTENEGRO	EPS Power II	22599	Consultant Services for Part C-1	Deutsche Montan Technologie GmbH	GERMANY	Power and Energy	49,999	50,000	03-Oct-05	Consultant Services	Single
SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	22961	Lot 15. M-1.9 (E-70), Belgrade - Pancevo	Adige Bitumi Impresa S.p.A.	ITALY	Transport	2,549,279	2,549,279	28-Jul-05	Works	Open
TAJIKISTAN	Tajiktelecom modernisation project	22679	TAE Cross-border Radio Link	NEC Corporation Japan	JAPAN	Telecoms Informatics & Media	183,429	183,429	12-Oct-05	Goods	Single
UKRAINE	Ukraine Energy Service Company - UkrEsco	20019	S013 Supply of heating boiler plant for Sobi Ltd residential block in Kiev	BIK "Prima Term" Ltd	UKRAINE	Energy Efficiency	221,367	221,367	04-Jan-05	Supply & Installation	Open
UKRAINE	Ukraine Energy Service Company - UkrEsco	21299	D017 Supply & Installation of the steam boiler plant at Dnepropetrovsk	Solution for Technologies s.r.0	CZECH REPUBLIC	Energy Efficiency	760,515	760,515	15-Apr-05	Supply & Installation	Open
UKRAINE	Rehabilitation of M06 H'way & Road Sector Financing Reform	22139	Contract 3. Tractors and Attachments	Laket	UKRAINE	Transport	97,254	97,254	20-May-05	Goods	Open
UKRAINE	Rehabilitation of M06 H'way & Road Sector Financing Reform	22179	Contract 6 Bridge Inspection Unit	Barin s.r.l.	ITALY	Transport	300,000	300,000	14-Jun-05	Goods	Open
UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	22239	Rehabilitation of Sections of M06 Road	ONUR TAAHHUT TASIMACILIK ve TICARET LIMITED SIRKETI	TURKEY	Transport	33,144,060	33,144,060	01-Sep-05	Works	Open
UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	22240	Rehabilitation of Sections of M06 road	Granit Constuction Stock co	FYR MACEDONIA	Transport	44,885,985	44,885,985	01-Sep-05	Works	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

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UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	22241	Supervision Consultant	Safege Consulting Engineers/IRD Engineering	BELGIUM	Transport	2,506,400	2,506,400	19-Jul-05	Consultant Services	Competitive
UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	23083	Assistance with Developing Road Reform Plan	WSP International	UNITED KINGDOM	Transport	492,250	492,250	14-Dec-05	Consultant Services	Competitive
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21386	Collection Vehicles - Lot 3	INTRACO S.p.A.	ITALY	Municipal & Env Inf	603,600	603,600	25-Jun-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21659	1.1 Collection Vehicles Lot 1	Traktorexport	RUSSIAN FEDERATION	Municipal & Env Inf	762,646	762,646	08-Sep-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21661	1.1 Collection Vehicles Lot 4	Traktorexport	RUSSIAN FEDERATION	Municipal & Env Inf	66,390	66,390	08-Sep-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21663	1.1 Collection Vehicles Lot 6	Traktorexport	RUSSIAN FEDERATION	Municipal & Env Inf	191,157	191,157	08-Sep-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21664	1.1 Collection Vehicles Lot 7	Traktorexport	RUSSIAN FEDERATION	Municipal & Env Inf	151,623	151,623	08-Sep-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21665	1.1 Collection Vehicles Lot 8	China National Machinery & Equipment Import & Export Corporation	CHINA	Municipal & Env Inf	115,524	115,524	13-Jul-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21666	1.1 Collection Vehicles Lot 9	China National Machinery & Equipment Import & Export Corporation	CHINA	Municipal & Env Inf	287,656	287,656	13-Jul-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21667	1.1 Collection Vehicles Lot 10	Traktorexport	RUSSIAN FEDERATION	Municipal & Env Inf	131,030	131,030	08-Sep-05	Goods	Open

**LISTINGS OF CONTRACTS SIGNED BY COUNTRY OF OPERATION (VALUE IN €)
2005**

Op Country	Op Name	Contract Id	Contract Name	Winning Tenderer	Country of Winning Tenderer	Sector	Signed Contract Value (EUR)	EBRD Portion (EUR)	Contract Sign Date	Contract Type	Contract Method
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21668	1.1 Collection Vehicles Lot 11	China National Machinery & Equipment Import & Export Corporation	CHINA	Municipal & Env Inf	342,898	342,898	13-Jul-05	Goods	Open
UZBEKISTAN	Tashkent Water Supply Improvement Project	21699	Advisory Services contract	Schenider & Partner Ingenieur Consult Gmbh	GERMANY	Municipal & Env Inf	299,600	299,600	15-Aug-05	Consultant Services	Competitive
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21960	Lot 2 Supply of Biomedical Waste Collection Vehicles	China National Machinery & Equipment Import & Export Corporation	CHINA	Municipal & Env Inf	84,939	84,939	13-Jul-05	Goods	Open
UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	21961	Lot 5 Supply of Fuel Trucks	China National Machinery & Equipment Import & Export Corporation	CHINA	Municipal & Env Inf	213,741	213,742	13-Jul-05	Goods	Open
Total €:		122					615,622,333	487,099,375			

ANNEX 2

AWARDS BY TENDERER COUNTRY (VALUE IN €)

2001-2005

AWARDS BY TENDERER COUNTRY (VALUE IN €) - 2001-2005

Country Name	2001	2002	2003	2004	2005	Total
ALBANIA			995,247			995,247
ARMENIA	104,264					104,264
AUSTRIA	4,017,132	89,173,579	57,773,528	87,248,684	6,962,215	245,175,138
AZERBAIJAN	145,494					145,494
BELARUS		561,270				561,270
BELGIUM	47,530	4,906,305	253,501	1,970,060	2,506,400	9,683,796
BELIZE						0
BOSNIA AND HERZEGOVINA		1,324,252	3,318,421	15,010,614	1,107,221	20,760,508
BULGARIA		1,597,700	1,612,894	1,311,637		4,522,231
CANADA		1,315,533		597,739		1,913,272
CHINA		45,886,443	10,201,823		1,044,759	57,133,025
CROATIA	25,696,969	28,112,319	46,917,338	99,588,395	59,512,103	259,827,124
CYPRUS						0
CZECH REPUBLIC	636,576	11,816		21,624	760,515	1,430,531
DENMARK	7,003,139	7,669,757	2,536,958	2,568,752	477,898	20,256,504
ESTONIA			2,399,696	7,939,401		10,339,097
FINLAND	1,089,831	6,940,000	1,986,814	3,332,374	325,854	13,674,873
FRANCE	67,000	31,613,249	23,875,952	50,335,152		105,891,353
FYR MACEDONIA	112,646	60,461,578	54,776,035	3,461,871	45,975,569	164,787,699
GEORGIA				14,917,949		14,917,949
GERMANY	43,348,184	59,720,992	101,756,812	112,314,910	91,304,718	408,445,616
GREECE	434,702			11,669,697	62,491,312	74,595,711
HUNGARY	5,104,249		119,850	647,621		5,871,720
INDIA		71,139	120,468			191,607
IRELAND		1,092,267		161,825		1,254,092
ISRAEL			16,113,291		2,230,610	18,343,901
ITALY	2,800,154	13,839,894	12,231,854	76,075,650	41,846,463	146,794,015
JAPAN	622,873	2,948,470		938,089	183,429	4,692,861
KAZAKHSTAN				5,648,695		5,648,695
KOREA	2,823,798					2,823,798
LATVIA		8,213,123	2,243,680	3,445,388	1,768,689	15,670,881
LITHUANIA	2,730,117	3,860,361	7,000,000	5,869,547		19,460,025
MALTA						0
MOLDOVA	552,424					552,424
NETHERLANDS	3,619,771	1,188,883	845,333	990,060	9,628,070	16,272,117
NEW ZEALAND						0
NORWAY		304,928		2,433,970	94,954	2,833,852
POLAND	15,901,883	48,696,538	69,294,231	20,613,832	47,064,205	201,570,689
PORTUGAL				758,370		758,370
ROMANIA	10,650,050	808,369	8,088,417	169,116	44,571	19,760,523
RUSSIAN FEDERATION	5,587,273	10,327,736	151,231,999	116,091,898	173,355,647	456,594,553
SERBIA AND MONTENEGRO		13,104,505	2,240,207	9,440,933	11,078,792	35,864,437
SLOVAK REPUBLIC	1,612,921	1,392,498		4,561,214		7,566,633
SLOVENIA		8,351,993	2,147,950	1,232,990	1,251,593	12,984,526
SOUTH AFRICA						0
SPAIN	2,889,366		10,271,706		2,375,376	15,536,448
SWEDEN	3,323,134	6,188,403	187,569	4,560,067	3,784,988	18,044,161
SWITZERLAND	10,486,363	27,022,841	14,979,402	395,119	621,836	53,505,560
TURKEY			80,513,432	10,456,771	44,863,326	135,833,529
UKRAINE	1,669,363	6,838,801	4,870,444	819,587	2,468,970	16,667,165
UNITED ARAB EMIRATES						0
UNITED KINGDOM	88,984,738	2,118,471	21,774,777	2,798,339	492,250	116,168,575
UNITED STATES	1,725,818	170,840	7,850,080	622,090		10,368,828
TOTAL	243,787,762	495,834,853	720,529,709	681,020,031	615,622,333	2,756,794,687

ANNEX 3

AWARDS BY TENDERER COUNTRY (NUMBER)

2001-2005

AWARDS BY TENDERER COUNTRY (NUMBER) - 2001-2005

Country Name	2001	2002	2003	2004	2005	Total
ALBANIA			1			1
ARMENIA	4					4
AUSTRIA	4	23	16	10	2	55
AZERBAIJAN	1					1
BELARUS		1				1
BELGIUM	1	1	3	1	1	7
BELIZE						0
BOSNIA AND HERZEGOVINA		1	2	10	1	14
BULGARIA		2	3	2		7
CANADA		2		1		3
CHINA		1	2		5	8
CROATIA	31	27	22	12	10	102
CYPRUS						0
CZECH REPUBLIC	3	1		1	1	6
DENMARK	2	6	1	2	1	12
ESTONIA			1	1		2
FINLAND	1	2	1	2	2	8
FRANCE	1	9	6	8		24
FYR MACEDONIA	4	15	15	7	5	46
GEORGIA				2		2
GERMANY	8	21	14	14	17	74
GREECE	1			1	5	7
HUNGARY	2		1	1		4
INDIA		1	1			2
IRELAND		1		1		2
ISRAEL			3		1	4
ITALY	2	4	6	13	9	34
JAPAN	1	1		1	1	4
KAZAKHSTAN				1		1
KOREA	1					1
LATVIA		1	1	1	9	12
LITHUANIA	1	1	1	2		5
MALTA						0
MOLDOVA	5					5
NETHERLANDS	2	1	2	2	2	9
NEW ZEALAND						0
NORWAY		1		2	1	4
POLAND	4	12	5	4	9	34
PORTUGAL				2		2
ROMANIA	24	13	5	1	1	44
RUSSIAN FEDERATION	3	6	26	26	19	80
SERBIA AND MONTENEGRO		8	6	5	5	24
SLOVAK REPUBLIC	1	1		1	1	4
SLOVENIA		1	2	1		4
SOUTH AFRICA						0
SPAIN	1		1		1	3
SWEDEN	1	2	1	2	4	10
SWITZERLAND	5	3	8	1	1	18
TURKEY			5	3	4	12
UKRAINE	5	4	2	4	3	18
UNITED ARAB EMIRATES						0
UNITED KINGDOM	8	6	14	6	1	35
UNITED STATES	3	2	4	3		12
TOTAL	130	181	181	157	122	771

ANNEX 4

**AWARDS BY TENDERER COUNTRY
(VALUE IN € BY CONTRACT TYPE)**

2005

**AWARDS BY TENDERER COUNTRY
(VALUE IN € BY CONTRACT TYPE)
2005**

Country of Winning Tenderer	Consultant Services	Goods	Supply & Installation	Works	Total
AUSTRIA			1,099,808	5,862,407	6,962,215
BELGIUM	2,506,400				2,506,400
BOSNIA AND HERZEGOVINA			1,107,221		1,107,221
CHINA		1,044,759			1,044,759
CROATIA	1,262,361	1,618,605		56,631,137	59,512,103
CZECH REPUBLIC			760,515		760,515
DENMARK		477,898			477,898
FINLAND	49,890	275,964			325,854
FYR MACEDONIA		273,323		45,702,246	45,975,569
GERMANY	1,177,239	4,586,654	30,067,251	55,473,574	91,304,718
GREECE			6,847,884	55,643,428	62,491,312
ISRAEL				2,230,610	2,230,610
ITALY	2,794,800	1,877,600	1,924,496	35,249,567	41,846,463
JAPAN		183,429			183,429
LATVIA				1,768,689	1,768,689
NETHERLANDS		1,155,000		8,473,070	9,628,070
NORWAY			94,954		94,954
POLAND			6,635,329	40,428,876	47,064,205
ROMANIA	44,571				44,571
RUSSIAN FEDERATION		12,283,251	11,150,283	149,922,113	173,355,647
SERBIA AND MONTENEGRO			227,331	10,851,460	11,078,792
SLOVENIA		1,251,593			1,251,593
SPAIN		2,375,376			2,375,376
SWEDEN		3,784,988			3,784,988
SWITZERLAND				621,836	621,836
TURKEY		2,329,126		42,534,200	44,863,326
UKRAINE		2,247,603	221,367		2,468,970
UNITED KINGDOM	492,250				492,250
Totals	8,327,511	35,765,170	60,136,438	511,393,214	615,622,333

ANNEX 5

**AWARDS BY TENDERER COUNTRY
(VALUE IN € BY PROCUREMENT METHOD)**

2005

**AWARDS BY TENDERER COUNTRY
(VALUE IN € BY PROCUREMENT TYPE)
2005**

Country of Winning Tenderer	Open	Local	Single	Competitive	Total
AUSTRIA	6,962,215				6,962,215
BELGIUM				2,506,400	2,506,400
BOSNIA AND HERZEGOVINA	1,107,221				1,107,221
CHINA	1,044,759				1,044,759
CROATIA	57,388,035	861,707		1,262,361	59,512,103
CZECH REPUBLIC	760,515				760,515
DENMARK	477,898				477,898
FINLAND	275,964			49,890	325,854
FYR MACEDONIA	45,975,569				45,975,569
GERMANY	90,127,479		79,999	1,097,240	91,304,718
GREECE	62,491,312				62,491,312
ISRAEL	2,230,610				2,230,610
ITALY	38,501,663		550,000	2,794,800	41,846,463
JAPAN			183,429		183,429
LATVIA		1,768,689			1,768,689
NETHERLANDS	8,473,070		1,155,000		9,628,070
NORWAY	94,954				94,954
POLAND	41,846,895		5,217,310		47,064,205
ROMANIA				44,571	44,571
RUSSIAN FEDERATION	173,355,647				173,355,647
SERBIA AND MONTENEGRO	11,078,792				11,078,792
SLOVENIA	1,251,593				1,251,593
SPAIN	2,375,376				2,375,376
SWEDEN	3,784,988				3,784,988
SWITZERLAND	621,836				621,836
TURKEY	44,863,326				44,863,326
UKRAINE	2,468,970				2,468,970
UNITED KINGDOM				492,250	492,250
Totals	597,558,686	2,630,396	7,185,739	8,247,512	615,622,333

ANNEX 6

CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER

2005

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Country of Winning Tenderer: AUSTRIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Alpine Mayreder Bau GmbH	SERBIA AND MONTENEGRO	Montenegro Airports: Urgent Rehabilitation Plan	Airside Civil Works and Airfield Lighting	13/01/2005	5,862,407	4,901,268.10	Works	Open
Siemens AG Österreich	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP12, Lots 1 & 2: S&I of equipment for the extension of the GSM network	28/02/2005	1,099,808	1,099,807.80	Supply & Installation	Open
Country of Winning Tenderer: BELGIUM								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Safege Consulting Engineers/IRD Engineering	UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	Supervision Consultant	19/07/2005	2,506,400	2,506,400.00	Consultant Services	Competitive
Country of Winning Tenderer: BOSNIA AND HERZEGOVINA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Siemens d.o.o. Banja Luka	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP12, Lots 1 & 2: S&I of equipment for the extension of the GSM network	28/02/2005	1,107,221	1,107,220.64	Supply & Installation	Open
Country of Winning Tenderer: CHINA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
China National Machinery & Equipment Import & Export Corporation	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 8	13/07/2005	115,524	115,523.71	Goods	Open
China National Machinery & Equipment Import & Export Corporation	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 9	13/07/2005	287,656	287,656.45	Goods	Open
China National Machinery & Equipment Import & Export Corporation	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 11	13/07/2005	342,898	342,897.66	Goods	Open
China National Machinery & Equipment Import & Export Corporation	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	Lot 2 Supply of Biomedical Waste Collection Vehicles	13/07/2005	84,939	84,939.29	Goods	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

China National Machinery & Equipment Import & Export Corporation	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	Lot 5 Supply of Fuel Trucks	13/07/2005	213,741	213,741.50	Goods	Open
Country of Winning Tenderer: CROATIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Presecki Grup d.o.o.za	CROATIA	Dubrovnik Urban Transport Development Project	The supply of 11 midibuses	10/02/2005	957,395	957,394.83	Goods	Open
IGH d.d	CROATIA	Port of Dubrovnik Infrastructure Modernisation Project	Consultancy services for Supervision and Contract Administration	01/07/2005	1,262,361	1,262,361.07	Consultant Services	Competitive
Konstruktor-Inzenjering d.d. Split	CROATIA	Autocesta Rijeka-Zagreb (ARZ)	Contract 3a Main Alignment, Vrbovsko-Bosiljevo 2	25/08/2005	7,509,147	3,754,573.53	Works	Open
Viadukt Limited	CROATIA	Autocesta Rijeka-Zagreb (ARZ)	Contract 6a. Viaduct Zeceve Drage	25/08/2005	13,005,845	6,502,922.44	Works	Open
Hidroelektra - niskogradnja d.d.	CROATIA	Autocesta Rijeka-Zagreb (ARZ)	Contract 7a. Viaduct Severinske Drage	25/08/2005	10,534,563	5,267,281.30	Works	Open
Texnix d.o.o.	CROATIA	ZGOS - Zagreb Solid Waste Programme	Lot 5. Specialised vehicles	19/04/2005	20,060	20,060.11	Goods	Open
Poljoopskrba Medunarodna Trgovina d.d.	CROATIA	ZGOS - Zagreb Solid Waste Programme	Lot 7. Specialised Vehicles	07/04/2005	101,150	101,150.00	Goods	Open
Marvak d.o.o.	CROATIA	ZGOS - Zagreb Solid Waste Programme	Jakusevec Landfill Rehabilitation. Specialised Vehicles	28/04/2005	540,000	540,000.00	Goods	Open
Konstruktor-Inzenjering d.d. Split	CROATIA	Port of Dubrovnik Infrastructure Modernisation Project	Port Infrastructure Improvements	22/11/2005	24,719,875	20,262,192.97	Works	Open
ZM-Montag d.o.o.	CROATIA	INA: Rijeka Refinery Environmental Rehabilitation	Works for Mechanical & Instrumentation at Rijeka	04/05/2005	861,707	861,706.94	Works	Local
Country of Winning Tenderer: CZECH REPUBLIC								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Solution for Technologies s.r.o	UKRAINE	Ukraine Energy Service Company - UkrEsco	D017 Supply & Installation of the steam boiler plant at Dnepropetrovsk	15/04/2005	760,515	760,515.09	Supply & Installation	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Country of Winning Tenderer: DENMARK								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Danfoss A/S	SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	Heat Exchangers & Regulating Equipment Lot 3, 317 Control Valves+contr	22/03/2005	477,898	477,898.19	Goods	Open
Country of Winning Tenderer: FINLAND								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Telecon Oy	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	Technical Advisory Procurement Services	06/12/2005	49,890	49,890.00	Consultant Services	Competitive
Oy Farmer Ab	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C3 - Specialised Vehicles	24/02/2005	275,964	275,964.00	Goods	Open
Country of Winning Tenderer: FYR MACEDONIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Eurocomputer System AD	FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	Upgrading of Hardware, software and licences - Lot 3a	04/03/2005	169,966	169,966.00	Goods	Open
Nextsense	FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	Upgrading of hardware, software and licencing, lot 3b	04/03/2005	103,357	103,357.41	Goods	Open
Ading a.d. Skopje	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	I.16 - Upgrading of Water Treatment Plants & Pumping Stations - Strumica	15/02/2005	353,040	353,040.15	Works	Open
Delta Prom DOOEL Veles	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	I.17 2nd phase Veles, Rehabilitation of water network	10/11/2005	463,221	463,220.56	Works	Open
Granit Constuction Stock co	UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	Rehabilitation of Sections of M06 road	01/09/2005	44,885,985	44,885,985.16	Works	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Country of Winning Tenderer: GERMANY								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
SIEMENS AG	BULGARIA	Bulgarian Transmission Network	Energy 2 - Rehabilitation of switchyard 400 kV - s/s Plovdiv	03/02/2005	8,675,727	8,675,727.00	Supply & Installation	Open
Ludwig Pfeifer Hoch-Und Tiefbau GmbH	ROMANIA	MELF Timisoara	Timiosara Sewerage Improvements	18/03/2005	11,530,341	5,483,909.00	Works	Open
EvoBus GmbH / Mercedes-Benz Omnibusse	SERBIA AND MONTENEGRO	Belgrade Municipal Infrastructure Reconstruction Programme	20 Low-Floor Buses	24/03/2005	3,311,809	2,000,000.00	Goods	Open
SAG Energieversorgungslosungen GmbH	SERBIA AND MONTENEGRO	EPS: Emergency Power Sector Reconstruction Loan	D3 - Refurbishment of Existing 110kV Overhead Lines	21/04/2005	8,381,080	8,381,080.00	Supply & Installation	Open
Bomag	CROATIA	ZGOS - Zagreb Solid Waste Programme	Jakusevic Land fill Remediation, Lot 2. Specialised Vehicles	18/04/2005	349,722	349,722.00	Goods	Open
PWT Wasser-und Abwassertechnik GmbH	ROMANIA	MELF Oradea	WWTP rehabilitation	08/04/2005	11,062,200	6,000,137.28	Works	Open
H. F. Wiebe GmbH&Co. KG	ROMANIA	CFR City Stations Enhancement Project	Enhancement Works in Craiova Railway Station	07/06/2005	2,644,057	2,221,896.81	Works	Open
Prowa Engineering Ltd	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	Consultancy contract Strumica to Engineering/Superision	06/07/2005	20,000	20,000.00	Consultant Services	Single
Prowa Engineering Ltd	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	Consultancy Contract Veles (Conceptional design of the project)	07/07/2005	10,000	10,000.00	Consultant Services	Single
Schenider & Partner Ingenieur Consult GmbH	UZBEKISTAN	Tashkent Water Supply Improvement Project	Advisory Services contract	15/08/2005	299,600	299,600.00	Consultant Services	Competitive
PWT Wasser-und Abwassertechnik GmbH	ROMANIA	MELF Bacau	MELF Bacau Waste Water Treatment Plant	22/08/2005	11,171,090	7,000,000.00	Works	Open
WILO	ROMANIA	Bucharest Multi-Sector Project (Radet)	P 1.1 Supply of pumps and variable speed drives	08/11/2005	4,220,985	2,827,257.96	Supply & Installation	Open
Comsoft	FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	Upgrade of Existing AFTN/CIDIN	29/07/2005	925,123	925,123.16	Goods	Open
DFS Deutsche Flugsicherung GmbH	SERBIA AND MONTENEGRO	Future Air Traffic Management Modernisation & Upgrading Syst	PIU Assistance Consultant	07/12/2005	797,640	500,000.00	Consultant Services	Competitive
Deutsche Montan Technologie GmbH	SERBIA AND MONTENEGRO	EPS Power II	Consultant Services for Part C-1	03/10/2005	49,999	49,999.99	Consultant Services	Single

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Siemens AG	POLAND	Krakov Urban Transport Project	Urban Traffic Control System & Tram Traffic Supervision System	30/09/2005	8,789,459	8,789,458.70	Supply & Installation	Open
SAG Energiversorgungsloesungen GmbH	FYR MACEDONIA	FYR Macedonia Transmission Interconnection	Package 1 - 400 KV OHTL SS Shtip-Chervena	23/12/2005	19,065,886	19,065,886.00	Works	Open
Country of Winning Tenderer: GREECE								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Diekat SA Athens	ALBANIA	Albania Power Distribution Rehabilitation	PSRP-2-24 - Upgrading o Berat and Lushnja City Distribution Networks	07/03/2005	6,847,884	6,847,883.64	Supply & Installation	Open
Terna Sa	FYR MACEDONIA	Macedonia Regional Roads Project	Construction of Skopje Bypass Motroway, Section "Orizari" "Saraj"	29/06/2005	44,244,965	31,856,375.04	Works	Open
Diekat SA Athens	ROMANIA	CFR City Stations Enhancement Project	Enhancement Works in the Iasi Railway Station	07/06/2005	993,473	834,850.90	Works	Open
Athena	ROMANIA	CFR City Stations Enhancement Project	Enhancement Works in the Constanta Railway Station	07/06/2005	9,108,237	7,653,980.58	Works	Open
Diekat SA Athens	ROMANIA	CFR City Stations Enhancement Project	Enhancement Works in Cluj Napoca	07/06/2005	1,296,754	1,089,708.93	Works	Open
Country of Winning Tenderer: ISRAEL								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Poldimir Construction	ROMANIA	CFR City Stations Enhancement Project	Enhancement Works in Timisoara	07/06/2005	2,230,610	1,874,461.82	Works	Open
Country of Winning Tenderer: ITALY								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Ofmeco	CROATIA	INA: Rijeka Refinery Environmental Rehabilitation	Supply of Heat Exchanger (Hydrodesulphurisation Plant - Rijeka)	31/03/2005	424,000	424,000.00	Goods	Open
Alenia Marconi Systems S.p.A.	FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	Upgrade to ATC Simulator	21/01/2005	550,000	550,000.00	Goods	Single
C Lotti & Associati	BOSNIA AND HERZEGOVINA	B&H: Regional Road Development Programme	Banja Luka Gradiska Design & Supervision	22/02/2005	2,794,800	2,400,000.00	Consultant Services	Competitive
Todini Costruzioni Spa	AZERBAIJAN	Azerbaijan: Silk Road	Reconstruction of the Hajigabul (GaziMammed) to Kyurdamir Road	26/04/2005	32,214,380	32,214,379.63	Works	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Alcatel	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP13: Lot 1 & 2 - S&I of IP/MPLS Network over fiber-optics infrastructure	20/07/2005	1,924,496	1,924,496.36	Supply & Installation	Open
INTRACO S.p.A.	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	Collection Vehicles - Lot 3	25/06/2005	603,600	603,599.78	Goods	Open
beb ingg SpA	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	I.20 3rd phase lot 5 Water Network Rehabilitation Strumica	24/11/2005	485,909	485,908.58	Works	Open
Barin s.r.l.	UKRAINE	Rehabilitation of M06 H'way & Road Sector Financing Reform	Contract 6 Bridge Inspection Unit	14/06/2005	300,000	300,000.00	Goods	Open
Adige Bitumi Impresa S.p.A.	SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	Lot 15. M-1.9 (E-70), Belgrade - Pancevo	28/07/2005	2,549,279	2,549,279.13	Works	Open
Country of Winning Tenderer: JAPAN								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
NEC Corporation Japan	TAJKISTAN	Tajiktelecom modernisation project	TAE Cross-border Radio Link	12/10/2005	183,429	183,429.31	Goods	Single
Country of Winning Tenderer: LATVIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Buvenergo	LATVIA	Riga Water Company Corporate Loan	Sewage Treatment Facilities at "Zakumuiza" water pumping Station	26/09/2005	86,905	86,905.03	Works	Local
Buvenergo	LATVIA	Riga Water Company Corporate Loan	Construction of Water Network, Jugla Paper Mill Residential Area "Breksi"	11/08/2005	89,549	89,549.30	Works	Local
Buvenergo	LATVIA	Riga Water Company Corporate Loan	Waste water Pressure Pipeline for Breksi	29/08/2005	900,953	900,952.61	Works	Local
SIA Urbsanas serviss	LATVIA	Riga Water Company Corporate Loan	Construction of the sever conditions protective strip fencing "Rembergi"	16/08/2005	156,201	156,201.05	Works	Local
SIA Sius -Riga	LATVIA	Riga Water Company Corporate Loan	Construction of Water and WW Network Dreilini, Stage 2	27/10/2005	91,033	91,033.44	Works	Local
SIA Norma-S	LATVIA	Riga Water Company Corporate Loan	Reconstruction of water and wastewater network	11/05/2005	97,065	97,064.89	Works	Local
SIA ABB	LATVIA	Riga Water Company Corporate Loan	Improvement of Drinking Water metering and water consumption registration	02/05/2005	11,032	11,032.11	Works	Local

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

SIA SPS_UNE	LATVIA	Riga Water Company Corporate Loan	Improvement of drinking water metering and water consumption registration	02/05/2005	11,374	11,374.20	Works	Local
SIA VERTA	LATVIA	Riga Water Company Corporate Loan	Construction of the sewer conditions protective strip fencing ZAKUMUIZA	14/12/2005	324,577	324,576.81	Works	Local
Country of Winning Tenderer: NETHERLAND								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Spaans Babcock - Alewijnse bv ia	ROMANIA	MELF Targu Mures	Rehabilitation of the Wastewater Treatment Plant	26/09/2005	8,473,070	7,000,000.00	Works	Open
Womy Equipment Supply BV	GEORGIA	Tbilisi Public Transport Project	Second Hand Buses	29/07/2005	1,155,000	750,000.00	Goods	Single
Country of Winning Tenderer: NORWAY								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
NERA NETWORKS	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP12: Lot 3 - Supply & installation of equip for extension of GSM network	11/05/2005	94,954	94,954.00	Supply & Installation	Open
Country of Winning Tenderer: POLAND								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Gornoslaskie Przedsiębiorstwo Wodociagow	POLAND	Bydgoszcz Water Supply	02b - Czyzkowo Water Treatment Plant Upgrade-Infiltration field	05/09/2005	23,763,792	11,000,000.00	Works	Open
Budimex Engineering and Construction SP. z o.o.	POLAND	Krakow Urban Transport Project	KCK Road Project	13/04/2005	9,842,275	9,842,274.59	Works	Open
SAP	POLAND	Krakow Urban Transport Project	PKP Back-up facilities, Rail Depot	30/05/2005	1,605,500	1,315,983.25	Works	Open
Kopex Joint Stock Company	SERBIA AND MONTENEGRO	EPS: Emergency Power Sector Reconstruction Loan	B-1 Kostolac Open-Pit Coal Mine Receiving Bunker for Coal 1350 t	07/06/2005	6,635,329	6,635,328.69	Supply & Installation	Open
Grupa ZUE S.A.	POLAND	Krakow Urban Transport Project	Emergency Works	21/07/2005	695,833	695,833.15	Works	Single
WAKO s.j.	POLAND	Krakow Urban Transport Project	Emergency Works - WAKO - Tunnel Works in Sections 1739	21/07/2005	333,427	333,427.39	Works	Single

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

STRABAG Spolka z.o.o.	POLAND	Krakov Urban Transport Project	Emergency Works, STRABAG, Finishing of Ventilation Canal	23/09/2005	71,295	71,295.12	Works	Single
Polbet S.A.	POLAND	Krakov Urban Transport Project	Remedial Works for the Fast Tram Tunnel Section 1-39	14/09/2005	208,536	208,535.86	Works	Single
Budimex Engineering and Construction SP. z o.o.	POLAND	Krakov Urban Transport Project	KCK Road project Annex 1, Section 8 of the tunnel, emergency works	27/10/2005	3,908,219	3,908,218.76	Works	Single
Country of Winning Tenderer: ROMANIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
SC CALA GRUP INTERNATIONAL sa	ROMANIA	Bucharest Multi-Sector Project (Municipality)	CCTV Inspection Services	31/10/2005	44,571	44,571.00	Consultant Services	Competitive
Country of Winning Tenderer: RUSSIAN FEDERATION								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Tandem-ekspo-torg	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C3 - Supply of Computers	12/01/2005	141,876	141,875.53	Goods	Open
OJSC Prommashinstrument	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C3 - Supply of Handtools	12/01/2005	223,841	223,840.90	Goods	Open
Piterstroycom	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C2 - Gate Houses and Security Premises Lot 1	24/01/2005	126,038	126,038.00	Works	Open
RosStroyInvest	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C2 - Gate houses and Security Premises Lot 2	24/01/2005	260,932	260,932.00	Works	Open
Konfident	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C2 - Security System	04/05/2005	266,986	266,986.25	Works	Open
Generalnaya Stroitel'naya Corporaciya	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C2 - Landscaping Lot1	31/03/2005	850,671	850,670.85	Works	Open
KWH Pipe	RUSSIAN FEDERATION	St Petersburg South-West Waste Water Treatment Plant	C5 Effluent Pipeline Materials	28/03/2005	635,510	635,509.80	Goods	Open
Trans-Contract	RUSSIAN FEDERATION	Togliatti Urban Transport Project	100 new buses and spare parts	17/08/2005	9,454,505	9,454,504.66	Goods	Open
Traktorexport	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 1	08/09/2005	762,646	762,645.83	Goods	Open
Traktorexport	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 4	08/09/2005	66,390	66,389.77	Goods	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
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Traktorexport	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 6	08/09/2005	191,157	191,156.85	Goods	Open
Traktorexport	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 7	08/09/2005	151,623	151,623.31	Goods	Open
Traktorexport	UZBEKISTAN	Tashkent Solid Waste Management Rehabilitation	1.1 Collection Vehicles Lot 10	08/09/2005	131,030	131,029.83	Goods	Open
JSC Spetsmontazhmekhanizatsia, filial MSU - 116	RUSSIAN FEDERATION	Ostankino Tower Repairs	Contract C4 (a) Fireproofing Supply & Install	18/07/2005	9,693,300	8,214,661.34	Supply & Installation	Open
Transstroy Corporation	RUSSIAN FEDERATION	St Petersburg Flood Protection Barrier	A4: Navigation Opening C2 Part 1	18/10/2005	137,292,391	84,644,249.59	Works	Open
Formula Bezopasnosti	RUSSIAN FEDERATION	Ostankino Tower Repairs	Integrated System of Security Control	29/12/2005	1,456,982	1,234,730.86	Supply & Installation	Open
BK Slavneftestroi	RUSSIAN FEDERATION	Yaroslavl Municipal Water Services Development Programme	5b3 Replacement of Water Main for Sokol District	07/06/2005	1,737,239	1,737,238.95	Works	Open
Spetsializirovanne Kariernoje Upravlenie	RUSSIAN FEDERATION	Surgut Municipal Services Development Programme	Contract E- Expansion of Wellfield for WTP	01/07/2005	9,387,856	9,387,855.86	Works	Open
Microm Ltd	RUSSIAN FEDERATION	Surgut Municipal Services Development Programme	Contract C2 Establish Bulk Metering Units for Apartments Blocks	28/07/2005	524,675	524,674.98	Goods	Open
GP Mostogradnja	SERBIA AND MONTENEGRO	City of Novi Sad Municipal Infrastructure Recon. Program	Repair of Wastewater Collector and Secondary Sewer Line	03/06/2005	343,878	343,877.72	Works	Open
Country of Winning Tenderer: SERBIA AND MONTENEGRO								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Ibis Instruments	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP13 - Lot 3: Supply and Installation of Equipment for IP/MPLS Network	20/07/2005	227,331	227,331.42	Supply & Installation	Open
JV GP Planum A. D.	SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	Lot 16 E-80 (M1.12) Sicevacka Klisura: km 29+400 - km 34+600	07/06/2005	3,337,301	3,337,301.16	Works	Open
PZP Beograd, d.p.	SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	Lot 14. Rehabilitation of Road M-24.1 Centa-Besni Fok	28/07/2005	3,945,336	3,945,335.60	Works	Open
Energoprojekt-Niskogradnja AD	SERBIA AND MONTENEGRO	Republic of Serbia: Road Recovery Project	Lot 13: Rehabilitation of M19 Kucarica Ostruznica	28/07/2005	3,224,946	3,224,945.82	Works	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
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Country of Winning Tenderer: SLOVENIA								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
El-Tec Mulej D.O.O	SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	Heat Exchangers & Regulating Equipment Lot 2. 1,385 control valves+Cont	17/03/2005	1,251,593	1,251,592.91	Goods	Open
Country of Winning Tenderer: SPAIN								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Indra	FYR MACEDONIA	Macedonia: Civil Aviation Upgrading Project	Mono Pulse Secondary Radar	31/05/2005	2,375,376	2,375,376.00	Goods	Open
Country of Winning Tenderer: SWEDEN								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Tranter PHE AB	SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	Heat Exchangers & Regulating Equipment Lot 1	09/03/2005	957,928	957,928.00	Goods	Open
SRS Rail-Road Vehicles A.B.	POLAND	PKP Energetyka Network Management Project	Rail/Road Catenary Vehicles	29/12/2005	1,218,343	1,218,343.08	Goods	Open
Powerpipe Systems AB	SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	Pipes and Componets 2 Lot 1	24/08/2005	1,041,426	1,041,426.00	Goods	Open
Powerpipe Systems AB	SERBIA AND MONTENEGRO	Belgrade District Heating Rehabilitation Programme	Pipes and Components 2 Lot 2	24/08/2005	567,291	567,291.00	Goods	Open
Country of Winning Tenderer: SWITZERLAND								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
Fela Planungs AG	FYR MACEDONIA	Macedonia Municipal & Environmental Action Programme (MEAP)	I 16 Upgrading of water treatmnt plants & pumping stations	28/10/2005	621,836	621,835.62	Works	Open

**CONTRACTS AWARDED BY COUNTRY OF WINNING TENDERER
2005**

Country of Winning Tenderer: TURKEY								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
TURKUAZ KABLO TAAHHUT TICARET VE SANAYI A.S.	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP 14 Lot 1 Procurement of copper cables	03/02/2005	2,053,550	2,053,550.00	Goods	Open
HES HACILAR Elektrik Sanayi ve Ticaret A.S.	BOSNIA AND HERZEGOVINA	Pre-privatisation Convertible Loan to Telekom Srpske	TP14, Lot 2 - Procurement of Copper and Optical Fibre Cables	22/02/2005	275,576	275,576.00	Goods	Open
SISTEM YAPI INSAAT VE TICARET A.S.	ROMANIA	MELF Sibiu	Rehabilitation of the Wastewater Treatment Plant	08/09/2005	9,390,140	5,000,000.00	Works	Open
ONUR TAAHHUT TASIMACILIK ve TICARET LIMITED SIRKETI	UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	Rehabilitation of Sections of M06 Road	01/09/2005	33,144,060	33,144,059.69	Works	Open
Country of Winning Tenderer: UKRAINE								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Dat	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
BIK "Prima Term" Ltd	UKRAINE	Ukraine Energy Service Company - UkrEsco	S013 Supply of heating boiler plant for Sobi Ltd residential block in Kiev	04/01/2005	221,367	221,367.00	Supply & Installation	Open
LLC Ukrainian Bus	GEORGIA	Tbilisi Public Transport Project	New Mid-Sized Buses	30/08/2005	2,150,349	1,905,920.52	Goods	Open
Laket	UKRAINE	Rehabilitation of M06 H'way & Road Sector Financing Reform	Contract 3. Tractors and Attachments	20/05/2005	97,254	97,254.39	Goods	Open
Country of Winning Tenderer: UNITED KINGDOM								
Winning Tenderer	Operation Country	Op Name	Contract Name	Contract Sign Date	Signed EUR	EBRD portion (EUR)	Contract Type	Contract Method
WSP International	UKRAINE	Ukraine Second Project "Kiev-Chop Road Rehabilitation"	Assistance with Developing Road Reform Plan	14/12/2005	492,250	492,250.00	Consultant Services	Competitive
					615,622,333	487,099,375		