

Project Application Form

Enterprise information

Contact Details

Full enterprise name: _____ Registration/tax number: _____
Address: _____
Tel: _____
Email: _____ Website: _____
Name of Director: _____ Director's official position (if different): _____
Gender of Director: _____ Age of Director: _____

Description of the business

Year of establishment: _____

Industry: _____

Food & Beverages

Wholesale/Retail Distribution

Construction/Engineering

Electrical/Electronics/IT

Chemical/Pharmaceutical

Metals/Machinery/Equipment

Travel/Tourism

Textiles/Apparel/Footwear

Wood Processing/Furniture/Forestry

Health

Transport

Glass/Rubber/Plastic

Media/Communication

Printing/Publishing

Paper

Energy

Other

Multiple

Short business description (free text focused on main development milestones and financial performance through years, business model, market share, business objectives, etc.)



Advice for Small Businesses

Main business indicators

	Projected for this year	Last complete financial year	Year before that
	Year <input type="text"/>	Year <input type="text"/>	Year <input type="text"/>
<u>Turnover (EUR)</u>			
<u>Total # of employees</u>			
<u># of female employees</u>			
<u>Export volume (EUR)</u>			

Structure of ownership (distribution of shares or units in %):

Local % _____

Foreign % _____

Private % _____

Female % _____

Main products or services and their share of income:

_____ % _____

_____ % _____

_____ % _____

_____ % _____

Investments: have your company received any external financing in the last 3 years? – y/n

If yes:

	Amount in EUR	Investment type	Signing date	Maturity	Working capital/capex?
1.					
2.					
3.					

EBRD's Strategic priorities

To accelerate transition, the bank aims to enhance its work through three cross-cutting strategic themes:

- Supporting the transition to a **green**, low carbon economy
- Promoting equality of opportunity. Priority client segments will include **women**, **youth** and those in less developed **regions**.
- Accelerating the **digital** transition

(green)

		Please provide details
Are you interested in incorporating sustainability/green elements into the advisory project?	y/n	
What is the share of energy costs in total costs of your business	%	
Does your company have any environmental management certification?	Y/N	

(digital)

		Please provide details
Does your company use digital marketing (e.g. SMM)?	Y/N	
Does your company sell its products via digital market place?	Y/N	
What is the share of your product that is sold via digital market place?	%	
What digital systems/software do you use internally?		



Project description

What are the issues you would like the project to address?

Are you interested in an advisory project to be implemented by local consultant = y/n

Are you interested in an advisory project to be implemented by international industry experts – y/n

If yes, select the business area(s) of interest (Click and hold down on "Ctrl"/"Cmd" to select multiple entries)

- Accounting and Financial Reporting
- Energy/Resource Efficiency
- Engineering Solutions
- Environmental Management
- Financial Management Enhancement
- Information & Communication Technology
- Marketing
- Operations
- Organisation
- Quality Management
- Strategy

Proposed consultant

(if you have a consultant for the work, please provide the company name, contact details, and the name of the person responsible for the project):

Would you be interested to implement an advisory project if it is delivered:

- entirely remotely
- a combination of remote and face to face
- entirely face to face

(if remote/hybrid delivery is chosen) Is your company office connected to high speed internet to allow for remote project delivery? – y/n

Expected project start date: _____

Estimated project budget: _____

Employee responsible for project from your company:

Name: _____ Title: _____

Address: _____

Tel: _____

Email: _____

Date: _____ Signature: _____

Signed by: _____



Advice for Small Businesses

How did you learn about us?

- | | |
|---|---|
| <input type="checkbox"/> Website | <input type="checkbox"/> Consultant |
| <input type="checkbox"/> Previous client | <input type="checkbox"/> Visibility event |
| <input type="checkbox"/> EBRD Resident Office | <input type="checkbox"/> Our team |
| <input type="checkbox"/> Social media | |
| <input type="checkbox"/> Other (please specify) _____ | |

Has your enterprise used a professional consultant before? If yes, please specify:

Exchange rate used to calculate the EUR values in this form: 1 EUR = _____

Please include/upload the following supporting documents in your application package:

- Copy of Registration Certificate
- Certificate of Ownership for majority shares (extract from Charter or Memorandum of Establishment)
- Copy of Annual Financial Statements for the previous TWO years (Income Statement, Cash Flow, Balance Sheet)

