

**EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT**

**ANNUAL REPORT ON PROCUREMENT ACTIVITIES  
UNDER THE CORPORATE PROCUREMENT POLICY**

**2018**

## ANNUAL REPORT ON PROCUREMENT ACTIVITIES UNDER THE CORPORATE PROCUREMENT POLICY

### 1. INTRODUCTION

The annual report on procurement activities is prepared in accordance with Section VIII of the EBRD's Corporate Procurement Policy (POL/2017/2).

### 2. CORPORATE PROCUREMENT

This section covers the procurement of the goods, works, services and consultancy services contracted by the Bank and related to the Bank's corporate requirements.

The following tables detail the number and value of awards in 2018 only, split between new contract awards, extensions to existing contracts and purchase orders issued electronically via the Bank's SAP system.

All values in the tables below relate to anticipated expenditure. Some contracts, extensions and purchase orders are multi-annual in duration.

These values do not represent the actual total expenditure in 2018. Information in respect of actual expenditure in 2018 is provided in Annex A.

#### 2.1 New corporate contracts awarded

<b>Threshold and method of procurement</b>	<b>Value GBP</b>	<b>% of Total Value</b>	<b>Number</b>
Two stage competitive selection (> GBP 120k)	15,027,260.68	38.46	23
Single stage competitive selection (GBP <120k)	6,095,601.64	15.60	124
Direct selection for goods, works and services (<GBP 10k)	189,336.87	0.48	23
Direct selection for corporate consultancy services (<EUR 75k)	215,412.76	0.55	9
Exceptions to competitive selection in accordance with the Corporate Procurement Policy	17,551,494.79	44.91	31
<b>Total</b>	<b>39,079,105.74</b>	<b>100</b>	<b>210</b>

## 2.2 Extensions to existing corporate contracts

The table below provides information on extensions (including amendments) to an existing contract which results in an increased financial commitment for the Bank. These extensions are classified as either competitive or as an exception to competitive selection. Competitive extensions are those where the original contract was competitively awarded and the potential for an increase in the financial commitment was anticipated in the original procurement exercise.

<b>Threshold and method of procurement</b>	<b>Value GBP</b>	<b>% of Total Value</b>	<b>Number</b>
Competitive	13,518,266.58	39.63	82
Exceptions to competitive selection in accordance with the Corporate Procurement Policy	20,592,959.14	60.37	142
<b>Total</b>	<b>34,111,225.72</b>	<b>100</b>	<b>224</b>

## 2.3 Goods, works and services purchase orders

In addition to corporate contracts issued and administered by the Procurement Operations and Delivery Department (PODD), the Bank contracts with suppliers using its standard purchase order terms issued electronically from SAP. Functionality within SAP allows the Bank to operate a single stage competitive selection based on lowest price. This method of selection is typically used for commodities or commoditised services where no technical evaluation is required.

<b>Threshold and method of procurement</b>	<b>Value GBP</b>	<b>% of Total Value</b>	<b>Number</b>
Direct (<GBP10k)	3,342,764.93	48.02	2,130
Single stage competitive selection (<GBP120k)	3,254,238.50	46.74	77
Exceptions to competitive selection in accordance with the Corporate Procurement Policy	364,707.42	5.24	18
<b>Total</b>	<b>6,961,710.85</b>	<b>100</b>	<b>2,225</b>

### 3. CONSULTANCY SERVICES IN SUPPORT OF BANK PROJECTS

This section covers the procurement of consultancy services in support of Bank projects. The table in Section 3.1 also includes the value and number of contracts for certain specialised consultancy services in connection with activities of the Project Complaint Mechanism and the Office of the Chief Compliance Officer. The table in Section 3.2 sets out the value and number of contracts relating to engagement of law firms and independent experts by the Office of the General Counsel.

#### 3.1 Procurement of consultancy services

In 2018, 425 consultancy contracts with a total value of EUR 87.10 million (86 per cent of the total value of PODD contracts) were awarded through a competitive consultant selection process. In 2017, competitive selection methods were used to award 62 per cent by value of the consultancy contracts signed by the Bank.

The table below shows the breakdown by threshold and selection method for such consultancy contract awards. A breakdown of awards split between technical cooperation and the Bank's own funds is included in Annexes E and F of this report. Annex F also includes a breakdown by extension and new contract awards.

<b>Threshold and method of procurement</b>	<b>Value EUR</b>	<b>% of Total Value</b>	<b>Number</b>
Two stage open competitive selection – complex/special nature (>EUR 75k)	62,410,812	44.92	144
Single stage open competitive selection (>EUR 75k)	24,689,516	17.77	281
Direct selection (<EUR 75k)	41,798,529	30.08	1,927
Exceptions to competitive selection in accordance with the Corporate Procurement Policy	10,043,489	7.23	64
<b>Total</b>	<b>138,942,346</b>	<b>100</b>	<b>2,416</b>

#### 3.2 Breakdown of specialised consultancy services

In connection with the procurement of certain consultancy services of a specialised nature, as set out below, relevant Bank departments may develop, provide and maintain procedures consistent with the Corporate Procurement Policy. As noted above, where specific procedures have not been developed, the relevant procurement activity has been captured under Section 3.1.

a) **Office of the General Counsel**

Engagement of law firms	Value (EUR)	Number	% of Total Value
Direct selection – framework agreements	3,143,190.37 <sup>1</sup>	169	15.54
Direct selection – other (non-framework)	13,786,424.98	520	68.14
Competitive selection – basic short-list procedure (< EUR250,000)	2,488,733.40	18	12.30
Competitive selection – advanced short-list procedure (=> EUR250,000)	812,841.39	6	4.02
<b>Total</b>	<b>20,231,190.14</b>	<b>713</b>	<b>100</b>

Engagement of independent experts	Value (EUR)	Number	% of Total Value
Chair of the Grievance Committee	0	0	0
Members of the Enforcement Committee	0	0	0
Members of the Administrative Tribunal	10,000 <sup>2</sup>	2	100
<b>Total</b>	<b>10,000<sup>3</sup></b>	<b>2</b>	<b>100</b>

<sup>1</sup> May include amounts for sub-contracted legal work in third jurisdictions.

<sup>2</sup> Retainer only, excluding daily rate for each day worked.

<sup>3</sup> Retainer only, excluding daily rate for each day worked.

## ANNEXES

### **Section 1: Goods, works, services and consultancy services related to the Bank's corporate requirements**

Annex A – Corporate procurement expenditure by category

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Annex E – Consultancy contract awards by consultant nationality

Annex F – Consultancy contract awards by consultant selection method

## Section 1: Goods, works, services and consultancy services related to the Bank's corporate requirements

### Annex A – Corporate procurement expenditure by category

Category of Goods, Works, Services or Consultancy Services	Amount Paid GBP in 2018	Percentage	Amount Paid GBP in 2017
Consultancy	14,604,508	19%	19,439,036
IT Software	10,649,886	14%	8,632,357
Information Services	7,360,541	9%	6,276,099
IT Services	6,337,850	8%	3,216,522
IT Hardware	4,341,998	6%	2,304,095
Telecommunications	3,820,439	5%	3,995,532
Buildings (HQ and RO) Related	3,467,888	4%	1,955,471
Catering and Hospitality	3,108,035 Net: 1,661,143*	4%	2,867,606 Net: 1,507,840*
Building Maintenance	2,795,443	4%	2,450,455
Recruitment Services	2,275,442	3%	1,429,852
Freight and Removals	2,124,346	3%	1,754,614
Employee Benefits	2,105,405	3%	2,511,212
Security	2,067,881	3%	2,009,333
Furniture and Building Equipment	1,836,061	2%	552,639
Utilities	1,656,135	2%	879,666
Training Courses	1,503,222	2%	1,524,718
Other Outsourced Services	1,487,543	2%	1,655,433
Events	1,438,066	2%	1,094,644
Insurance	1,125,705	1%	1,100,991
Auditing Services	986,495	1%	866,901
Travel Agency**	776,934	1%	851,026
Transport Services	623,347	1%	770,853
Health and Safety	562,332	1%	398,715
Reprographics and Document Recording	411,135	1%	926,201
Financial Services	351,337	<1%	303,757
Mail and Courier	259,760	<1%	275,983
Audio-visual	227,730	<1%	320,236
Stationery	135,818	<1%	152,501
Translation and Interpretation	101,448	<1%	111,312
Accommodation	23,938	<1%	7,470
Funds	21,305	<1%	6,719
<b>Grand Total</b>	<b>78,587,972</b>	<b>100%</b>	<b>70,641,948</b>

\* The total payment of GBP 3,108,035 covers the amount spent by the Bank however it is moderated by cash receipts received via staff catering cards amounting to GBP 1,446,891 in 2018.

\*\* The total listed for Travel Agency does not include the transaction fees charged by the Travel Agent for each transaction and paid by the respective Budget Holding Department. In 2018 the total value of all transaction fees paid to the Travel Agent was GBP 314,375. In 2017 it was GBP 290,161.

## Annex B – Top twenty corporate procurement suppliers by expenditure

Total Expenditure in 2018 GBP	Start date if pre 2013	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
3,170,717*	Q4, 2011	Catering Services (3,163,457 spend in 2018 under contract)									
2,692,116		Enterprise Agreement									
1,970,272								1,770,272 (Data Platform)			
		200,000 (MAPR Software)									
1,764,039	Q1, 1997	Summit Systems Maintenance & Upgrade									
1,711,393		Recruitment Process Outsource Provider									
1,650,408		Electricity Supply to HQ (1,553,946)									
		Gas Supply to HQ (96,462)									
1,557,973		Level 2 Workplace Optimisation									
1,505,004		Engineering Maintenance Services									
1,498,608	Q3, 2012	IT Helpdesk Staff									
1,476,399		Relocation Services									
1,432,716	Q1, 2011	Mobile Telephony Services (1,417,140 spend in 2018 under contract)									
1,403,011		Network Services									
1,291,307		Security Guard Services for HQ									
1,266,377	Q2, 1991	Real Time Trading Data									
1,119,193		Managed Insurance Brokerage Services									
1,116,734		Provision of Cisco Equip. and Related Services (43,891)									
		Network Maint. & Server Monitoring (246,323)									
		DDOS (690)									
		(106,403) ← Mobile Telephone Devices									
995,353		15 contracts ← IT Contractor Services									
968,590		Furniture Supply									
962,763		Platform for Client Financials Equity FV									
914,350**								(427,487) ← IFRS9 Implementation			
								(281,949) ← OE&E Process and Business Service Centre			
								(5,000) ← Retiree Private Medical Scheme			
								(6k) ← Retirement Scheme Review			
								(7k) ← Medical Scheme Review			

\*The total expenditure of GBP 3,170,717 is moderated by cash receipts received via staff catering cards amounting to GBP 1,446,891 in 2018.

\*\*includes final payments made for contracts expired end 2017.



### Annex C – List of exceptions to competitive procurement approved in 2018

(Some suppliers may be engaged under more than one contract. Values shown are the aggregated values.)

Goods, Works or Services	New	Extension	GBP Value
International Banking and Financial Services Market Information Services		25,292	25,292
Summit Technical Support Services	18,400	52,110	70,510
Coordinator of Interpretation		15,208	15,208
Learning Portal Tools		10,404	10,404
Business Process Management Software		15,000	15,000
Principles of Equity Investment Training		86,000	86,000
Mobile Telephony		55,375	55,375
Business Software Systems Support and Consultancy Services		162,575	162,575
Event Management Services		300,000	300,000
Summit Upgrade Services	23,250	72,750	96,000
Salary Survey Data		106,190	106,190
Software Solution Services	302,973		302,973
Web Streaming Services		12,556	12,556
company information and business intelligence services		48,905	48,905
Global Market Forecasts, Data and Analyses		208,080	208,080
Credit Analysis and Ratings Services		24,792	24,792
Debt Structuring Training		20,000	20,000
Recruitment Services		25,000	25,000
Mediation Services and Dispute Resolution Training		55,000	55,000
Catering Services to the EBRD's Headquarters		1,472,103	1,472,103
Leadership Masterclass Programme		24,720	24,720
Application Support Services	44,000	44,000	88,000
Group Life and Working Incapacity Insurance	15,000,000		15,000,000
Negotiation Skills Training		69,440	69,440
Agile Tool	78,785	28,976	107,761
Language Training Services		250,000	250,000
SaaS people analytics solution	50,000	194,610	244,610
Business Continuity Management Services		426,742	426,742
Electronic Signature Solution		17,353	17,353
World News, Business and Financial Information Publication		11,880	11,880
Recruitment Advertising		60,000	60,000
Client Financials Equity FV and Portfolio Management		454,000	454,000
Accommodation Allowance Data		32,568	32,568
Membership of the Endeavor Investor Network		11,747	11,747
Managed Firewall Services		63,750	63,750
Global Market Activity Intelligence Services		24,990	24,990
Incident Mass Notification		51,000	51,000
Global News Database		656,400	656,400
World Business, Finance and Political News Information Service Subscription		16,000	16,000
Summit IFRS9 Upgrade		107,172	107,172
Financial Reconciliation Software Package		15,000	15,000
Risk Management Training	13,350		13,350
Corporate Credit Analysis Training		37,000	37,000
Project Finance Training	32,500		32,500

<b>Goods, Works or Services</b>	<b>New</b>	<b>Extension</b>	<b>GBP Value</b>
Private Equity Investment in Emerging Markets Training	27,000		27,000
IT Leadership Executive Programme		80,900	80,900
Lift Maintenance Management	51,844		51,844
Power and Renewable Energy Industry Research Service		33,541	33,541
Annual Meeting Services		329,273	329,273
Chauffeur Services		160,000	160,000
Accounting System Upgrade Project Manager		10,500	10,500
Mentor Training Services	104,882		104,882
Press & Broadcast Media Skills Training		27,000	27,000
Catering Services for Annual Meeting	108,220		108,220
Document Collaboration Services		87,000	87,000
Information and Analysis Online Subscription Services		345,000	345,000
Ad-hoc Aviation Safety and Technical Advice		34,290	34,290
International Economic and Investment research Services	930,313	108,455	1,038,768
specialised information provider		16,402	16,402
Crisis Response Services		21,000	21,000
Project Management and Resource Tool		73,740	73,740
HR Talent Management Tools and Staff Salary Survey Data		531,000	531,000
Culture Review		48,615	48,615
Windows10 Migration Assistance		550,000	550,000
Outplacement Services		89,000	89,000
Recruitment Services		25,000	25,000
Recruitment Services		25,000	25,000
Russian Pulse Survey		72,000	72,000
Learning Management Platform		39,462	39,462
Test Analyst Services	17,800		17,800
Recruitment Services	75,000		75,000
Web-based Collaboration and Document Management System Licences		343,750	343,750
Technical Services Consultancy		52,038	52,038
MPLS Network		3,178,475	3,178,475
Strategic Analysis of World Events		71,000	71,000
Information Security (IS) Data Leakage Review		103,050	103,050
Annual Meeting Transport Management Services	54,000		54,000
Recruitment Services	67,264		67,264
Recruitment Services		25,000	25,000
Training for IT Software and Bespoke Bank Applications		40,000	40,000
Partition Alterations		90,000	90,000
Business and Report Writing Skills Training		18,000	18,000
Specialist Subscription Agency Services		16,000	16,000
Data and Intelligence for the Alternative Assets Industry Subscription		33,194	33,194
Review of Social Security Regulations OE&E Process and BSC Advice		106,648	106,648
Software Developer Services		66,000	66,000
CFA Support Training		90,000	90,000
Data Protection and Analytics Services	28,082		28,082

<b>Goods, Works or Services</b>	<b>New</b>	<b>Extension</b>	<b>GBP Value</b>
Chairman of the EBRD Alumni Association		42,640	42,640
Risk intelligence data for due diligence		82,705	82,705
Language Training Software		14,250	14,250
Financial Research and Analysis Services		303,232	303,232
Cloud Services		217,809	217,809
Lift Maintenance		220,000	220,000
Business Intelligence, Financial Research and Analysis Services		374,396	374,396
Beirut RO Fitout	116,599		116,599
Cleaning and Associated Services for HQ		3,011,269	3,011,269
Country, Country Forecast and Country Risk Reports		238,629	238,629
Online Legal Know How Service	47,250		47,250
Cloud Network Architect Services		46,200	46,200
Trading and Risk Systems EOD Batch Runner		58,750	58,750
Recruitment Advertising Services		15,428	15,428
Network Consultancy		88,028	88,028
Assignment Services (Technical and Professional Positions)		962,000	962,000
Salary Data Reports		26,750	26,750
<b>Total</b>	<b>17,191,512</b>	<b>18,007,106</b>	<b>35,198,618</b>

## Section 2: Consultancy services in support of Bank projects

### Annex D – Consultants’ participation in competitive selection by bidders’ nationality \*

Nationality	Expressed Interest	Contract Awarded
Albania	10	
Argentina	1	
Armenia	7	1
Australia	6	1
Austria	59	13
Azerbaijan	2	
Bangladesh	4	
Belarus	11	1
Belgium	25	5
Bosnia and Herzegovina	15	1
Brazil	1	
Bulgaria	22	2
Canada	19	3
China	17	1
Costa Rica	1	1
Croatia	31	3
Cyprus	7	3
Czech Republic	26	2
Denmark	22	5
Egypt	42	1
Estonia	8	2
Finland	10	
France	65	9
Georgia	15	2
Germany	111	22
Ghana	1	
Greece	54	6
Hungary	21	4
India	14	
Iran	1	
Ireland	10	
Israel	3	
Italy	52	6
Japan	3	
Jordan	7	
Kazakhstan	28	4
Korea, Republic of	11	2
Kosovo	4	
Kyrgyz Republic	5	
Latvia	13	
Lebanon	7	
Lithuania	10	
Luxembourg	7	
Mexico	1	
Moldova	11	2
Mongolia	4	
Montenegro	4	
Morocco	4	

<b>Nationality</b>	<b>Expressed Interest</b>	<b>Contract Awarded</b>
Netherlands	32	1
North Macedonia	7	2
Norway	5	
Poland	25	2
Portugal	10	
Qatar	1	
Romania	24	4
Russian Federation	32	11
Saudi Arabia	1	
Serbia	25	3
Singapore	2	
Slovak Republic	11	1
Slovenia	13	
South Africa	2	
Spain	69	5
Sweden	5	
Switzerland	24	5
Taipei China	11	
Tajikistan	10	2
Thailand	1	
Tunisia	13	1
Turkey	85	3
Ukraine	59	9
United Arab Emirates	23	3
United Kingdom	267	50
United States	78	8
Uruguay	2	
Uzbekistan	3	1
	<b>1652</b>	<b>213</b>

\*Includes contracts awarded by PODD following a competitive selection process. Contracts awarded pursuant to Direct Selection <75K and Section 4.3 (a), (b) or (c) of the Corporate Procurement Policy, extensions and competitively awarded call-off notices under existing framework agreements are excluded.

**Annex E – Consultancy contract awards by consultant nationality (value in EUR and number)**

<b>Consultant Nationality</b>	<b>Value TC Funded</b>	<b>Number TC Funded</b>	<b>Value Bank Funded</b>	<b>Number Bank Funded</b>	<b>Value Total TC+B</b>	<b>% of Total Value</b>	<b>Number Total TC+B</b>
United Kingdom	25,034,070	308	8,175,476	220	33,209,545	23.90%	528
Germany	12,351,752	89	1,331,488	39	13,683,240	9.85%	128
Italy	10,258,896	82	351,085	12	10,609,981	7.64%	94
Austria	7,437,859	53	85,328	3	7,523,187	5.41%	56
Turkey	6,936,376	64	495,083	14	7,431,458	5.35%	78
United States	5,249,153	35	1,032,170	24	6,281,323	4.52%	59
Ukraine	4,851,830	116	434,542	27	5,286,372	3.80%	143
Switzerland	4,343,237	30	203,503	9	4,546,740	3.27%	39
Romania	1,573,961	45	1,890,800	9	3,464,761	2.49%	54
France	3,026,878	70	378,181	15	3,405,059	2.45%	85
Kazakhstan	3,085,884	47	293,324	13	3,379,208	2.43%	60
Denmark	2,491,853	15	0	0	2,491,853	1.79%	15
New Zealand	2,350,468	5	24,526	2	2,374,994	1.71%	7
Russian Federation	1,699,206	44	431,434	10	2,130,640	1.53%	54
Czech Republic	1,986,774	28	96,810	2	2,083,584	1.50%	30
Spain	1,871,379	47	97,903	3	1,969,282	1.42%	50
Poland	1,357,978	17	601,380	5	1,959,358	1.41%	22
Regional	1,781,527	7	0	0	1,781,527	1.28%	7
Belgium	1,134,026	27	266,756	6	1,400,782	1.01%	33
Greece	1,275,163	24	6,000	2	1,281,163	0.92%	26
Croatia	1,245,204	20	0	0	1,245,204	0.90%	20
Slovak Republic	1,153,198	18	86,774	2	1,239,972	0.89%	20
Netherlands	845,466	56	288,707	11	1,134,173	0.82%	67
Ireland	1,073,845	41	40,000	2	1,113,845	0.80%	43
Cyprus	906,480	12	203,070	8	1,109,550	0.80%	20
Canada	520,940	22	345,371	8	866,311	0.62%	30
Serbia	714,419	29	140,616	9	855,035	0.62%	38
Taipei China	839,646	39	0	0	839,646	0.60%	39
North Macedonia	798,882	16	0	0	798,882	0.57%	16
Hungary	400,634	4	353,715	3	754,349	0.54%	7
Finland	615,039	28	107,450	2	722,489	0.52%	30
Australia	117,627	5	599,110	5	716,737	0.52%	10
Georgia	618,632	27	97,947	2	716,580	0.52%	29
United Arab Emirates	619,273	14	79,995	3	699,268	0.50%	17
Latvia	607,916	22	35,064	1	642,980	0.46%	23
Bosnia and Herzegovina	589,200	26	51,890	1	641,090	0.46%	27
Egypt	575,658	24	40,287	3	615,945	0.44%	27
Republic of Korea	545,658	10	53,860	1	599,518	0.43%	11
Bulgaria	293,387	15	302,911	9	596,298	0.43%	24
Portugal	548,398	15	6,925	1	555,323	0.40%	16
Israel	510,108	3	0	0	510,108	0.37%	3
Albania	472,684	18	0	0	472,684	0.34%	18
Tunisia	442,249	59	11,530	1	453,779	0.33%	60
Sweden	409,771	16	33,049	1	442,820	0.32%	17

<b>Consultant Nationality</b>	<b>Value TC Funded</b>	<b>Number TC Funded</b>	<b>Value Bank Funded</b>	<b>Number Bank Funded</b>	<b>Value Total TC+B</b>	<b>% of Total Value</b>	<b>Number Total TC+B</b>
Belarus	137,985	17	298,588	7	436,573	0.31%	24
Estonia	387,254	7	0	0	387,254	0.28%	7
Kyrgyz Republic	328,445	17	37,237	5	365,682	0.26%	22
Morocco	291,135	13	66,989	3	358,124	0.26%	16
Lithuania	237,805	9	51,817	1	289,622	0.21%	10
Jordan	184,488	8	82,655	3	267,143	0.19%	11
Moldova	262,897	19	0	0	262,897	0.19%	19
Armenia	227,004	18	10,395	1	237,399	0.17%	19
Tajikistan	56,000	5	121,458	4	177,458	0.13%	9
South Africa	175,757	8	0	0	175,757	0.13%	8
Turkmenistan	163,310	18	0	0	163,310	0.12%	18
China	50,000	1	87,214	2	137,214	0.10%	3
Montenegro	122,766	4	0	0	122,766	0.09%	4
Japan	82,870	4	37,599	2	120,469	0.09%	6
Luxembourg	109,455	9	0	0	109,455	0.08%	9
Lebanon	65,856	5	36,721	1	102,577	0.07%	6
Uzbekistan	100,260	10	0	0	100,260	0.07%	10
Azerbaijan	95,800	7	0	0	95,800	0.07%	7
Slovenia	95,440	3	0	0	95,440	0.07%	3
India	71,801	6	5,292	1	77,093	0.06%	7
Kosovo	52,360	4	0	0	52,360	0.04%	4
West Bank and Gaza	47,688	2	0	0	47,688	0.03%	2
Mongolia	40,923	3	0	0	40,923	0.03%	3
Sri Lanka	22,825	1	0	0	22,825	0.02%	1
Malta	16,148	2	0	0	16,148	0.01%	2
Norway	13,180	1	0	0	13,180	0.01%	1
Syria	8,985	1	0	0	8,985	0.01%	1
Mexico	0	0	8,951	1	8,951	0.01%	1
Brazil	0	0	6,202	1	6,202	0.00%	1
Iceland	6,148	1	0	0	6,148	0.00%	1
Costa Rica	0	1	0	0	0	0.00%	1
<b>TOTAL</b>	<b>119,017,170</b>	<b>1896</b>	<b>19,925,176</b>	<b>520</b>	<b>138,942,346</b>	<b>100.00%</b>	<b>2416</b>

**Annex F – Consultancy contract awards by consultant selection method**

Selection Method	Original Contracts / Extensions to Previous Contract	TC Funded Contracts		Bank Funded Contracts		TOTAL (TC and Bank Funded Contracts)			
		Value (EUR) (A)	Number (B)	Value (EUR) (C)	Number (D)	Value (EUR) (A)+(C)	% of Total Value	Number (B)+(D)	% of Total Number
Direct Selection (< EUR 75K)	Original	32,639,012	1,560	8,103,488	301	40,742,500	29.32%	1,861	77.03%
	Extensions*	311,011	22	745,018	44	1,056,029	0.76%	66	2.73%
Direct Selection (> EUR 75K)	Original	6,418,888	26	456,506	4	6,875,394	4.95%	30	1.24%
	Extensions**	2,013,055	13	1,155,041	21	3,168,096	2.28%	34	1.41%
Single Stage Open Competitive Selection	Original	18,580,704	129	2,016,973	71	20,597,677	14.82%	200	8.28%
	Extensions***	751,084	25	3,340,756	56	4,091,840	2.94%	81	3.35%
Two stage open competitive selection – complex/special nature (>EUR 75k)	Original	49,857,463	113	916,410	8	50,773,873	36.54%	121	5.01%
	Extensions***	11,488,874	22	148,064	1	11,636,938	8.38%	23	0.95%
<b>TOTAL</b>		<b>122,060,091</b>	<b>1,910</b>	<b>16,882,256</b>	<b>506</b>	<b>138,942,347</b>	<b>100.00%</b>	<b>2,416</b>	<b>100.00%</b>

\* Aggregate value of a previous contract and a contract extension did not exceed EUR 75K

\*\* Aggregate value of a previous contract and an unforeseen contract extension exceeded EUR 75K and was justified on the basis of Section 4.3 (a), (b) or (c) of the Bank's Corporate Procurement Policy.

\*\*\* Foreseen contract extensions to previous contracts awarded by Single Stage Competitive Selection or Two Stage Open Competitive Selection