RESPONSES TO REQUESTS FOR CLARIFICATIONS

EBRD PROCUREMENT ID 83293

Viability of small scale desalination solutions for small coastal communities

1. Could you please clarify what is referred to as “small scale” desalination?

EBRD: Small scale desalination plants, otherwise known as desalination package plants or modular desalination plants are small footprint solutions intended for remote locations serving small communities and may be containerised.

2. We understand that in Task 4, one of the 6 countries identified will be selected, and an assessment on potential effectiveness of small scale desalination water supply options will be assessed for only the selected country. Could you please confirm that Tasks 1, 2, 3 and 5 will be carried out considering all 6 countries, and not only the country selected for Task 4?

EBRD: The intent is that Tasks 1, 2, 3 and 5 use international experiences/examples which are specifically applied to one of the EBRD’s selected countries within Task 4. The Consultant may choose one country from the six proposed which we suggest best fulfils completion of project Task 4.

3. In Task 3, the policy framework and environmental legislation requirements for construction and operation of small-scale desalination units will be revealed. Could you please confirm that identification of stakeholders, barriers and solutions; and capturing of environmental safeguarding and monitoring requirements will be carried out for all 6 countries separately?

EBRD: We suggest a generic approach which identifies the broad considerations for implementation of small-scale desalination units with reference to international best practices and relevant EU environmental regulations that apply.

4. What are the winning consultant payment milestone?

EBRD: The payment terms will be discussed with the winning consultant.

5. Can we submit two key experts for one position and if so how the scoring will be done?

EBRD: As stated in the Procurement Notice one role could be filled by more than one person. CVs of all experts proposed for one key expert position will be considered.

6. In case of questions regarding the bank procedures for specific forms filling and data submitting is there a contact person that can assist?

EBRD: Any clarification requests should be sent to the email address specified in the procurement notice and addressed to the Bank Contact Person.
7. In Form 1- TP.2, B - Consultant’s Experience, do we need to fill the experience only for the lead company or also for the sub-contractors?

**EBRD:** The above section should capture the experience of the lead firm.

8. In Form 1- TP.5 of Consultant Declaration and Contact Sheet (file name- Singe Stage Package July 2018_FIRMS (1) - Team Composition and Experts Inputs, can you supply link to: TECH-5?

**EBRD:** Please disregard the reference to TECH-5.

9. In Form 1- TP.5 of Consultant Declaration and Contact Sheet (file name- Singe Stage Package July 2018_FIRMS (1) - Team Composition and Experts Inputs, can you supply link to Data Sheet ITC21.1?

**EBRD:** The listed experts in the table in Form 1 – TP5 must be consistent with that in Form 2 – FP (financial proposal). Please disregard the reference to ITC21.1.

10. In Form 2- FP.2 of Consultant Declaration and Contact Sheet (file name- Singe Stage Package July 2018_FIRMS (1)-Can you supply the assignment / project name and selection id?

**EBRD:** As per eSelection the assignment / project / selection ID is 83293 and the assignment / project title is: ‘Viability of small scale desalination solutions for small coastal communities’.

11. Do tasks #1,#2,#3, and #5 refer to assessing the viability of desalination for water stressed coastal regardless of EBRD’s countries of operations and then undertake a case study for a specific coastal community in one of the suggested countries (Task #4)? Please clarify?

**EBRD:** Correct see response to Comment 2 also whereby we state the intent is that Tasks 1, 2, 3 and 5 use international experiences/examples which are specifically applied to one of the EBRD’s selected countries within Task 4.

12. We understand from the ToR that renewable energy is important for the evaluation of the desalination solutions. Please clarify if renewable energy can be connected to the existing grid (if available) as a way of offsetting the energy consumption of the desalination unit(s), or if it is your intention to evaluate the direct coupling of renewable energy to desalination units?

**EBRD:** Whilst we are interested in ‘connection to grid’ examples which may have a renewables component our clear preference is to explore ‘direct coupling’ solutions; the cost-efficiency and practicality of decentralised water production with self energy generation.

13. Task 4. When does the selected country need to be nominated, in the proposal or once the project has been awarded?

**EBRD:** We would expect the Consultant to advise us at the Inception Report stage with rationale for that selection with the expectation that the choice of country best fulfils completion of project Task 4.

14. Please can you confirm whether we are able to submit a bid for each country? Please can you clarify why you refer to four countries in the tender notice?

**EBRD:** Task 4 in the Terms of Reference clearly suggests one of six countries: Turkey, Cyprus, Greece, Montenegro, Morocco or Tunisia (where we believe small-scale desalination would be
potentially viable alternative to centralised large systems. To facilitate the assignment the Procurement Notice indicates that a local language may be beneficial.

15. Could you please confirm if the short technical paper, presentation and the multimedia video will be submitted with draft final report.

**EBRD:** Part of the Draft Final Report submission includes the technical one/two page summary and other media material.

16. May we know the size range of small and large scale desalination plants?

**EBRD:** See response to Comment 1. The Consultant is expected to provide some form of delineation with reference to industry best practice and perhaps informed by the economic assessment within this assignment.

17. In the ToR, it is mentioned that the estimated cost of 15-18 Euro per cum for water produced by desalination units. It seems to be high. Further information would be useful.

**EBRD:** This unit data derives from information made available to us. The wider experience of Consultant in understanding current unit costs and trends will be helpful in this assignment.

18. Do we need to submit Power of Attorney?

**EBRD:** The proposal should be prepared in line with the standard templates and instructions included in the procurement notice. A separate Power of Attorney is not required.

19. What is the limit for professional liability insurance?

**EBRD:** Contractual arrangements will be discussed with the winning consultant.