1. BACKGROUND

The EBRD is a leading provider of finance across its countries of operations, from Central and Eastern Europe, the CIS, Turkey and the Southern and Eastern Mediterranean countries. The Bank’s Sustainable Infrastructure Group covers activities in national and regional energy, transport and municipal services including urban mobility, district energy, water and wastewater and solid waste.

The Policy Unit (the “Unit”) of the Sustainable Infrastructure & Project Preparation (“SI3P”) team supports these activities. The Unit is comprised of policy specialists in the energy, municipal and transport infrastructure sectors and provides early stage advisory services for bank clients. SI3P comprises sector specialists (water, urban transport, district energy, solid waste, sustainable transport, energy) and PPP project preparation specialists all of whom who work closely with SIG’s bankers to prepare and deliver the annual project and policy goals. The Unit contributes to various key sector issues, which seek to unlock greater potential for commercialised public sector and private sector projects in the infrastructure sector. In this regard, the Unit helps define and contributes to key policy areas, including PPP development, performance-based contracting, benchmarking, sub-sovereign infrastructure services, institutional capacity building, inclusion, and the green economy.

In order to support the work of the Unit the EBRD now requires a consultant (the “Consultant”) to support the conceptualisation and delivery of infrastructure policy advice, provide inputs and support the AD, SI Policy Unit, the Director, SI3P and the Managing Director, SIG in the coordination of policy work (the “Assignment”).

2. OBJECTIVES

The overall objective of this assignment is to provide early stage capacity building, planning and market structuring advisory services for both public and private sector projects and programmes leading to new and bankable transactions. This is fully aligned with and supportive of the Sustainable Infrastructure Group business delivery.

In addition, the Consultant will have the following objectives for each of the areas listed below:

Energy and Infrastructure Planning

- Energy and infrastructure needs assessment
- Programme/portfolio planning, viability and project prioritisation
- Project appraisal and options analysis
- Strategy development for value for money and life-cycle cost analysis
- Procurement planning & funding analysis
- Infrastructure resilience and mitigation assessments
Market Structuring
- Regulatory frameworks for networks (tariff levels and structure)
- Renewables energy support schemes (auctions, contractual frameworks, market integration)
- Sector reform (regulatory, legal and institutional, decarbonisation etc.) and market design

Policy Advice and Dialogue
- Front line early stage dialogue with national level policy holders and industry agencies
- Development and/or peer review of bank policy/strategy in sectors/subject matter areas
- Represent SIG in internal bank wide work streams and external focus groups
- Coordination with other MDBs and international organisations on policy and strategy initiatives

Capacity Building
- Complexity assessment and capability gap analysis (capable owner assessment)
- Training (Programme/Project Management, Business Case & PPP Certification)
- Procurement unit design (business case, PPP etc.)
- Capacity building and institutional strengthening
- Coordination of infrastructure project preparation innovation and best practice initiatives.

“In addition to wider sectoral coverage for sustainable infrastructure, the role will carry a certain focus on the water sector and associated policy needs associated with the water management, wastewater treatment and other important aspects of this key municipal and environmental area.”

3. SCOPE OF WORK

The Consultant will undertake the following tasks:

- Analyse data and evaluate information, facilitate its use and/or prepare reports, based on sound modelling and other relevant analytical tools. Handle complex analysis and facilitate the understanding of relevant topics. Provide input into policy work undertaken by internal analysts or external consultants and ensure compliance with the transition mandate.
- Provide advice and guidance on sector/country topic specific policy analysis, providing input where required to the work of a larger team, to ensure that the final presentation/recommendations meet requirements. Under the supervision of EBRD staff, co-ordinate and implement policy dialogue and strategic initiatives, contribute to the development of standards, ensure institutional learning is captured and embedded.
- Support SIG team and operational leaders for investment projects, through the provision of policy advisory services for sustainable infrastructure across the banks focus sectors and countries of operation.
- Support policy dialogue efforts related to the services in section 3.
- Support other Policy Unit staff with policy advisory services including the preparation and delivery of presentations and organisation of training, workshops and events.
Provide support for the identification of municipal and transportation lending opportunities.
- Prepare Terms of References and budgets for policy consultancy assignments, in cooperation with clients and donors as required. Provide assistance in any pre-qualification activities required.
- Prepare criteria to enable the objective evaluation and selection of the consultants’ proposals.
- Advise and propose follow-up actions based on monitoring of the consultants’ works.
- Contribute to the appraisal of internal and external documents.
- Arrange capacity-building activities with the purpose of providing the client’s management with the necessary tools to fully factor in sustainability considerations into their overall business strategy and to facilitate the implementation of the planned investments.
- Contribute to preparation of internal reports regarding the policy development and implementation status and progress of the institutional reforms.
- Plan and undertake discussions with government bodies and officials on policy development for municipal and transportation infrastructure.

4. IMPLEMENTATION ARRANGEMENTS AND DELIVERABLES

The Consultant will report to the Reporting to Associate Director, Head of Policy and agree all deliverables on an ongoing basis. All deliverables will be submitted to the Associate Director, Head of Policy for Approval.

5. CONSULTANT PROFILE

The Consultant will be required to demonstrate the following:
- Master’s degree from a leading university in the country of education (e.g. preferably in engineering, economics or finance). A combination of technical and commercial skills developed in industry, government and/or private consultancy will be an advantage.
- Thorough experience of the technical and institutional / structural aspects of municipal and/or transport infrastructure, but also relevant banking, commercial/operational, government or consulting experience, gained from a reputable bank, industrial enterprise or advisory/consultancy firm, with a demonstrable track record of successful infrastructure projects.
- Proven record of accomplishment of managing project teams for complex infrastructure projects in at least one of the areas of advisory activity detailed in section 3 above.
- Aptitude for combining technical expertise, business relationship and sound commercial judgement.
- Knowledge of international donor organisations, their institutional priorities, policies and procedures.
- Ability to formulate policy documents and analysis.
- Very good command of written and spoken English.