

Business Sector: Power and energy

Date of award: 21/11/2018

Project Country- ID-Name: 47947 (EBRD), 31.177 (EIB); Ukraine: Hydro Power Plants Rehabilitation Project

Tender and lot number(s): No. UHE/TRF/T/10-17 Procurement of ten (10) transformers and related services, 5 lots:

Lot No. 1 – Procurement of one transformer for Kyiv PSPP and related services;

Lot No. 2 – Procurement of two transformers for Kaniv HPP and related services;

Lot No. 3 – Procurement of one transformer for Seredniodniprovska HPP and related services;

Lot No. 4 – Procurement of four transformers for Dnipro-1 HPP and related services;

Lot No. 5 – Procurement of two transformers for Kakhovka HPP and related services,

Duration of the contract awarded: until March 2021

Summary scope of contract awarded:

Lot No. 1 – supply of 1 (one) block transformer and provision of related services;

Lot No. 2 – supply of 2 (two) block transformers and provision of related services;

Lot No. 3 – supply of 1 (one) auxiliary transformer and provision of related services;

Lot No. 4 – supply of 4 (four) unit transformers, a special tool for oil filling and treatment for dielectric oil of transformers and provision of related services;

Lot No. 5 – supply of 2 (two) unit transformers and provision of related services.

Name of Tenderer(s) and Tender prices as read out at Tender Opening:

Lot No. 1

Tenderer Identification		Read-out Tender Price(s) excluding VAT	
Name	Country	Currency(ies)	Amount(s)
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	Germany	EUR	1 025 071,00
Liaoning-Efacec Electrical Equipment Co. Ltd.	People's Republic of China	EUR	689 075,00
PrJSC Zaporizhtransformator	Ukraine	UAH	29 207 986,00
ETD TRANSFORMÁTORÝ a.s.	Czech Republic	EUR	1 271 930,00
ATEF GROUP OF COMPANIES LLC	Republic of Azerbaijan	EUR	1 079 202,50
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	Republic of Korea	EUR	1 215 424,00
Hyundai Heavy Industries Co. Bulgaria	Bulgaria	EUR	1 238 214,00

Lot No. 2

Tenderer Identification		Read-out Tender Price(s) excluding VAT	
Name	Country	Currency(ies)	Amount(s)
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	Germany	EUR	1 605 562,00
Liaoning-Efacec Electrical Equipment Co. Ltd.	People's Republic of China	EUR	973 420,00
PrJSC Zaporizhtransformator	Ukraine	UAH	40 183 903,00
ETD TRANSFORMÁTORÝ a.s.	Czech Republic	EUR	1 521 700,00
ATEF GROUP OF COMPANIES LLC	Republic of Azerbaijan	EUR	1 330 516,00
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	Republic of Korea	EUR	1 861 104,00
Hyundai Heavy Industries Co. Bulgaria	Bulgaria	EUR	1 873 530,00

Lot No. 3

Tenderer Identification		Read-out Tender Price(s) excluding VAT	
Name	Country	Currency(ies)	Amount(s)
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	Germany	EUR	560 253,00
Liaoning-Efacec Electrical Equipment Co. Ltd.	People's Republic of China	EUR	222 329,00
PrJSC Zaporizhtransformator	Ukraine	UAH	7 950 305,00
ETD TRANSFORMÁTORÝ a.s.	Czech Republic	EUR	369 580,00
ATEF GROUP OF COMPANIES LLC	Republic of Azerbaijan	EUR	265 687,00
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	Republic of Korea	EUR	425 185,00
Hyundai Heavy Industries Co. Bulgaria	Bulgaria	EUR	466 372,00

Lot No. 4

Tenderer Identification		Read-out Tender Price(s) excluding VAT	
Name	Country	Currency(ies)	Amount(s)
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	Germany	EUR	4 299 192,00
Liaoning-Efacec Electrical Equipment Co. Ltd.	People's Republic of China	EUR	2 076 856,00
PrJSC Zaporizhtransformator	Ukraine	UAH	66 103 029,00
ETD TRANSFORMÁTORÝ a.s.	Czech Republic	EUR	3 459 027,00
ATEF GROUP OF COMPANIES LLC	Republic of Azerbaijan	EUR	2 830 829,00
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	Republic of Korea	EUR	3 314 453,00
Hyundai Heavy Industries Co. Bulgaria	Bulgaria	EUR	3 917 655,00

Lot No. 5

Tenderer Identification		Read-out Tender Price(s) excluding VAT	
Name	Country	Currency(ies)	Amount(s)
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	Germany	EUR	1 371 248,00
Liaoning-Efacec Electrical Equipment Co. Ltd.	People's Republic of China	EUR	953 848,00
PrJSC Zaporizhtransformator	Ukraine	UAH	37 080 393,00
ETD TRANSFORMÁTORÝ a.s.	Czech Republic	EUR	1 454 893,00
ATEF GROUP OF COMPANIES LLC	Republic of Azerbaijan	EUR	1 038 120,00
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	Republic of Korea	EUR	1 453 663,00
Hyundai Heavy Industries Co. Bulgaria	Bulgaria	EUR	1 677 965,00

Name of Tenderer(s) and evaluated prices of each evaluated Tender:

Lot No. 1

Name of Tenderer	Total Evaluated Price
ATEF GROUP OF COMPANIES LLC	EUR 1 046 826,43
ETD TRANSFORMÁTORÝ a.s.	EUR 1 224 812,45

Lot No. 2

Name of Tenderer	Total Evaluated Price
ATEF GROUP OF COMPANIES LLC	EUR 1 278 600,52
ETD TRANSFORMÁTORÝ a.s.	EUR 1 413 440,50
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	EUR 1 605 562,00
Hyundai Heavy Industries Co. Bulgaria	EUR 1 891 579,45

Lot No. 3

Name of Tenderer	Total Evaluated Price
ATEF GROUP OF COMPANIES LLC	EUR 257 716,39
ETD TRANSFORMÁTORÝ a.s.	EUR 341 144,70

Lot No. 4

Name of Tenderer	Total Evaluated Price
ATEF GROUP OF COMPANIES LLC	EUR 2 745 904,13
ETD TRANSFORMÁTORÝ a.s.	EUR 3 275 961,06

Lot No. 5

Name of Tenderer	Total Evaluated Price
ATEF GROUP OF COMPANIES LLC	EUR 1 006 976,40
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	EUR 1 183 748,00
ETD TRANSFORMÁTORÝ a.s.	EUR 1 333 471,75

Name of Tenderers rejected and reasons for rejection:

Lot No. 1

Name of Tenderer rejected	Reasons for rejection
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	non-compliance with technical requirements
Liaoning-Efacec Electrical Equipment Co. Ltd.	non-compliance with technical requirements
PrJSC Zaporizhtransformator	non-compliance with technical requirements
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	non-compliance with technical requirements
Hyundai Heavy Industries Co. Bulgaria	non-compliance with technical requirements

Lot No. 2

Name of Tenderer rejected	Reasons for rejection
Liaoning-Efacec Electrical Equipment Co. Ltd.	non-compliance with technical requirements
PrJSC Zaporizhtransformator	non-compliance with technical requirements
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	non-compliance with technical requirements

Lot No. 3

Name of Tenderer rejected	Reasons for rejection
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	non-compliance with technical requirements
Liaoning-Efacec Electrical Equipment Co. Ltd.	non-compliance with technical requirements
PrJSC Zaporizhtransformator	non-compliance with technical requirements
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	non-compliance with technical requirements
Hyundai Heavy Industries Co. Bulgaria	non-compliance with technical requirements

Lot No. 4

Name of Tenderer rejected	Reasons for rejection
Starkstrom-Gerätebau GmbH (SGB-SMIT Group)	non-compliance with technical requirements

Liaoning-Efacec Electrical Equipment Co. Ltd.	non-compliance with technical requirements
PrJSC Zaporizhtransformator	non-compliance with technical requirements
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	non-compliance with technical requirements
Hyundai Heavy Industries Co. Bulgaria	non-compliance with technical requirements

Lot No. 5

Name of Tenderer rejected	Reasons for rejection
Liaoning-Efacec Electrical Equipment Co. Ltd.	non-compliance with technical requirements
PrJSC Zaporizhtransformator	non-compliance with technical requirements
Consortium of POSCO DAEWOO Corporation and Hyosung Heavy Industries Corporation	non-compliance with technical requirements
Hyundai Heavy Industries Co. Bulgaria	non-compliance with technical requirements

Name of Winning Tenderer and Price offered:

Lots Nos. 1, 2, 3, 4, 5

Name of Winning Tenderer	ATEF GROUP OF COMPANIES LLC
Address	AZ1042, Azerbaijan, Baku, Suraxani, Amiradjan distr., I. Mammadov str.,1
Contract currency and value at award	Lot No. 1 – EUR 1 044 634,23 (excl. VAT) Lot No. 2 – EUR 1 286 642,92 (excl. VAT) Lot No. 3 – EUR 255 427,19 (excl. VAT) Lot No. 4 – EUR 2 738 236,28 (excl. VAT) Lot No. 5 – EUR 1 003 178,85 (excl. VAT) Total Contract Price: EUR 6 328 119,47 (excl. VAT)