

**Project: Procurement of Works for the following roads grouped in seven Lots:**

**Lot 4 Rehabilitation of Regional Road R1104, section Kumanovo - Nikustak L=11 km**

**Date of award:** 14/01/2019

(i) Name of each Tenderer who submitted a Tender:

1. **DG Beton AD, Skopje** (Macedonia)
2. **CC Granit Stock AD, Skopje** (Macedonia)
3. **Trace Group Hold PLC, Sofia** (Bulgaria)
4. **Dogusan Insaat Ticaret A.S., Istanbul** (Turkey)
5. **JV Fermak-Cakir Yapi consisted of Fermak and Cakir Yapi, Istanbul** (Turkey) &
6. **ISA 2000 LTD, Sofia** (Bulgaria)

(ii) Tender prices as read out at Tender Opening and separately indicated discount (in Macedonian denars):

- |  |   |
|--|---|
| 1. <b>DG Beton AD, Skopje</b> (Macedonia)<br>combined discount of 6% for Lot 3, 4 and 5) | 75,684,054.60 MKD (4% discount for Lot 4 and<br>combined discount of 6% for Lot 3, 4 and 5) |
| 2. <b>CC Granit Stock AD, Skopje</b> (Macedonia)   | 78,980,690.80 MKD (13% discount for Lot 4)  |
| 3. <b>Trace Group Hold PLC, Sofia</b> (Bulgaria)   | 77,591,429.71 MKD (6% discount for Lot 4)   |
| 4. <b>Dogusan Insaat Ticaret A.S., Istanbul</b> (Turkey)                                 | 91,530,977.74 MKD (1,54% discount for Lot 4)  |
| 5. <b>JV Fermak-Cakir Yapi consisted of Fermak and Cakir Yapi, Istanbul</b> (Turkey)     | 96,693,812.69 (2% discount for Lot 4)   |
| 6. <b>ISA 2000 LTD, Sofia</b> (Bulgaria)   | 89,357,527.00   |

(iii) Name and evaluated prices of each Tender that was evaluated:  
Corrected evaluated price with discounts, (in Macedonian denars):

- |  |  |
|--|--|
| 1. <b>DG Beton AD, Skopje</b> (Macedonia)  | 72,656,692.42 MKD (4% discount)<br>71,143,011.32 MKD (6% discount) |
| 2. <b>CC Granit Stock AD, Skopje</b> (Macedonia)                                     | 68,713,201.00 MKD  |
| 3. <b>Trace Group Hold PLC, Sofia</b> (Bulgaria)                                     | 72,935,943.92 MKD  |
| 4. <b>Dogusan Insaat Ticaret A.S., Istanbul</b> (Turkey)                             | 90,121,400.65 MKD  |
| 5. <b>JV Fermak-Cakir Yapi consisted of Fermak and Cakir Yapi, Istanbul</b> (Turkey) | 94,759,936.43  |
| 6. <b>ISA 2000 LTD, Sofia</b> (Bulgaria)   | 89,357,526.50  |

(iv) Name of Tenderers whose Tenders were rejected and the reasons for their rejection:

**Trace Group Hold PLC, Sofia** (Bulgaria) and **Dogusan Insaat Ticaret A.S., Istanbul** (Turkey) were rejected because the provided Tender Security was not prepared according the form and text presented in the Tender documents.

(v) Name of the winning tenderer, and the Price it offered, as well as the duration and summary scope of the contract awarded:

Tenderer: **CC Granit Stock AD, Skopje** (Macedonia)  
Price: **68,713,201.00 MKD**  
Duration: **244 days**

Summary of contract awarded:

Rehabilitation of the existing asphalt carriageway of the Regional road R1104, section Kumanovo – Nikustak in length of 11km.

The Works are mostly consisted of scrapping existing asphalt layers, patching of pot holes, machine cutting of longitudinal and transversal joints, filling of cracks, construction of shoulders with mechanical stabilization of

crushed stone, construction of asphalt layers, works on drainage, placing new traffic signs, new road marking, new equipment, traffic regulation during execution of the Works, repair of culverts etc.