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Annex 1 Total Value and Number of Consultancy Contract Awards by Funding Source (Technical Cooperation, Bank Budget and Loan Funded)

	TC Funded		Bank Budget		Loan Funded		TOTAL			
	Value (€m) (A)	Number (B)	Value (€m) (C)	Number (D)	Value (€m) (E)	Number (F)	Value (€m) (A)+(C)+(E)	% Yr/Yr Value Increase /Decrease	Number (B)+(D)+(F)	% Yr/Yr Number Increase /Decrease
2005	50.22	963	42.74	925	8.33	11	101.29	-14.71%	1,899	17.22%
2006	68.25	1,100	51.96	964	14.84	13	135.05	33.33%	2,077	9.37%
2007	54.91	1,239	57.80	1,102	23.47	36	136.18	0.84%	2,377	14.44%
2008	65.91	1,331	41.38	1,087	12.93	16	120.22	-11.72%	2,434	2.40%
2009	85.66	1,587	48.94	1,227	2.57	7	137.17	14.10%	2,821	15.90%
2010	108.17	1,530	50.79	1,273	16.04	17	175.00	27.58%	2,820	-0.04%
2011	99.04	1,323	55.36	1,454	15.09	20	169.49	-3.15%	2,797	-0.82%
2012	89.31	1,172	55.37	1,575	23.39	17	168.07	-0.84%	2,764	-1.18%
2013	99.68	1,222	65.63	1,643	8.41	14	173.72	3.36%	2,879	4.16%
2014	99.71	1,356	41.81	1,357	25.04	21	166.56	-4.12%	2,734	-5.04%

Annex 2.a 2014 Consultancy Contract Awards by Consultant Selection Method (Value and Number)

Selection Method	Original Contracts / Extensions to Previous Contract	TC Funded		Bank Budget		Loan Funded		TOTAL (TC, Bank Budget and Loan Funded Contracts)			
		Value (€)	Number	Value (€)	Number	Value (€)	Number	Value (€)	% of Total Value	Number	% of Total Number
		(A)	(B)	(C)	(D)	(E)	(F)	(A)+(C)+(E)		(B)+(D)+(F)	
Direct Selection (< €75K)	Original	16,114,400	703	17,711,750	749	60,150	2	33,886,299	20.35%	1454	53.18%
	Extensions ^a	2,411,992	293	2,179,579	239	0	0	4,591,571	2.76%	532	19.46%
Direct Selection (> €75K as per Section 5.9 (a), (b) & (c) of the Bank's PP&R)	Original	1,232,631	10	1,713,345	7	2,074,998	3	5,020,974	3.01%	20	0.73%
	Extensions ^b	10,207,578	51	3,489,552	69	0	0	13,697,129	8.22%	120	4.39%
Selection from Shortlist	Original	18,487,108	150	7,539,970	164	206,217	2	26,233,296	15.75%	316	11.56%
	Extensions ^c	965,181	37	6,915,163	120	0	0	7,880,344	4.73%	157	5.74%
Evaluation of Proposals	Original	42,544,206	88	1,073,636	6	22,694,215	14	66,312,058	39.81%	108	3.95%
	Extensions ^c	7,745,091	24	1,188,363	3	0	0	8,933,455	5.36%	27	0.99%
Total		99,708,188	1,356	41,811,357	1,357	25,035,581	21	166,555,126	100%	2,734	100%

^a Aggregate value of a previous contract and a contract extension did not exceed €75K

^b Aggregate value of a previous contract and an unforeseen contract extension exceeded €75K and was justified on the basis of Section 5.9 (a), (b) or (c) of the Bank's PP&R

^c Foreseen contract extensions to previous contracts awarded by Selection from Shortlist or Evaluation of Proposals

Annex 2.b 2014 Consultancy Contract Awards by Contracting Structure (Value in € and Number)

Contract Type	Value (€m)		Number		% of Total Value	
	2014	2013	2014	2013	2014	2013
TC Standard Stand-alone Contracts (including SBS contracts)	77.35	82.96	1,566	1,722	42.71	43.78
Contracts signed directly by the Bank's borrowers with use of public sector loan proceeds	25.04	8.41	21	14	14.32	4.44
Retention of Outside Counsel by OGC	17.27	20.43	708	719	9.54	10.78
Grant Agreements with the Bank's Client (Consultancy Contracts are signed by the Bank's Clients)	23.73	32.06	98	99	13.10	16.92
Call-Off Notices under Framework Agreements ^a	12.18	9.41	285	261	6.73	4.97
Call-Off Notices under Framework Contracts ^a	13.63	15.79	60	74	7.53	8.33
Nuclear Safety Department	0.55	3.06	10	6	0.30	1.61
Framework Contracts	10.46	17.39	12	15	5.78	9.18
Framework Agreements ^b	0.00	0.00	34	43	0.00	0.00
Total	180.21	189.51	2,794	2,953	100%	100%

^a The values and numbers of Call-Off Notices under Framework Contracts are not included in the total value of contracts to avoid double counting (the values are recorded under Framework Contracts)

^b Framework Agreements are recorded as zero value

Annex 3 Top-10 TC Funded Contracts under Section 5.9 of the Bank's PP&R, 2014

Assignment	Contract Amount (€)	Consultant Name / Nationality	Funding Source	Notes
Regional: FAO Framework Agreement for Operational Services	4,628,813	FAO, International	Various TC Funding	Extension 5.9 (a)(b)
Moldova: Development of a Private-Public Partnership for the Improvement of Water Supply in the Northern Region of the Republic of Moldova - Phase II	699,999	AQUANET B.V., the Netherlands	Shareholder Special Fund	Extension 5.9(b)
Regional: European Western Balkans Joint Fund: Energy Efficiency Framework - Policy Dialogue - Extension	500,000	Economic Consulting Associates Ltd, UK	Shareholder Special Fund	Extension 5.9(b)
Moldova: Moldova Water Utilities Development Programme - PIU Support - Extension	394,588	Eptisa Servicios De Ingenieria, S.L., Spain	Swedish SIDA-EBRD Municipal Environment and Climate Programme Fund	Extension 5.9(b)
Moldova Water Utilities Development Programme - Financial And Operational Performance Improvement Programme	299,383	Sweco International AB , Sweden	Swedish SIDA-EBRD Municipal Environment Investment TC Fund for the ETCs	Extension 5.9(a)(b)
Ukraine: Lviv Roads Rehabilitation & Modernisation Project - Procurement, Implementation Support and Contract Supervision	289,710	Egis International, France	EU TC Support to Ukrainian Municipalities	Extension 5.9 (b)(c)
Albania: Fier and Vlore Bypass Roads: Technical Assistance for implementation support to the Project Implementation Team (PIT) of the Albanian Roads Authority (ARA)	249,996	Eptisa, Servicios De Ingenieria, S.L., Spain	Shareholder Special Fund	Original contract 5.9(b)
Ukraine: Phase II - Implementation of Bank Reorganization and Debt Restructuring	237,000	Rasih Engin Akcakoca, Turkey	EU NIF Trust: Financial Sector Institution Bldg & Crisis Response	Original contract 5.9(b)
Moldova: Commercial Mediation and Arbitration (Phase 2)	235,345	Centre For Effective Dispute Resolution, UK	Shareholder Special Fund	Extension 5.9(b)
Ukraine: Creating an Enabling Legal Framework for ESCO Projects in Ukraine	230,000	Bird and Bird, UK	SIDA-EBRD Ukraine Energy Efficiency and Environment Consultant Cooperation Fund	Extension 5.9(b)
Totals	7,764,834			

Annex 4.a 2014 Consultancy Contract Awards Funded by TC and Special Funds by Funding Agreement

Funding Agreement	Donor	Status	No	Value (€)
EBRD Shareholder Special Fund	Multi-donor	Untied	373	24,478,659
Various TC Funds (i.e. FAO) and Special TC Funds	Various	Untied	42	5,380,493
EU Structural Instruments	EU	Untied	11	4,745,731
EC - SME Finance Facility	EU	Untied	4	4,578,395
SIDA-EBRD Ukraine Energy Efficiency and Environment Consultant Cooperation Fund	Sweden	Untied	10	4,007,933
Central Asian Technical Assistance Framework for the Preparation and Implementation of EBRD MEI Projects	EU	Untied	8	3,943,193
Early Transition Countries Fund	Multi-donor	Untied	122	3,875,884
Czech Republic ODA TC fund	Czech Republic	Tied	7	2,245,926
Turkey Women in Business Programme	EU	Untied	6	2,183,620
Southern and Eastern Mediterranean Trust Fund	Multi-donor	Untied	43	2,122,141
Southern and Eastern Mediterranean Multi-Donor Account	Multi-donor	Untied	54	1,906,324
CIF - Clean Technology fund	Multi-donor	Untied	7	1,876,047
Kyrgyzstan Sustainable Energy Financing Facility (KYRSEFF)	EU	Untied	1	1,870,605
Regional Energy Efficiency Programme for the Western Balkans	EU	Untied	3	1,847,791
Austrian Fund for Municipal Infrastructure	Austria	Tied	8	1,844,866
MCCF - Green Carbon Fund	MCCF	Semi-untied	1	1,805,980
SIDA-EBRD Municipal Environment and Climate Programme Fund	Sweden	Untied	8	1,757,732
Austrian Technical Assistance Co-operation Fund	Austria	Tied	4	1,505,067
SIDA-EBRD Municipal Environment Investment Technical Cooperation Fund for the Early Transition Countries	Sweden	Untied	7	1,504,413
EBRD - Middle East and North Africa Transition Fund	Multi-donor	Untied	12	1,197,454
MoREEFF Project Consultant for Moldovan Residential Energy Efficiency Finance Facility	Sweden	Untied	1	1,191,310
Luxembourg - ODA Technical Co-operation Fund	Luxembourg	Untied	43	1,190,625
Implementation of EBRD SBS programmes - EGP and BAS - in the EaP countries Phase 1	EU	Untied	54	1,156,756
Global Environment Facility II	GEF	Untied	14	1,100,264
Enhancement of the Turkish Energy Sector in line with EU Energy Strategies	EU	Untied	2	1,095,776
Government of Kazakhstan and EBRD TC Account Regarding the Programme of Technical Cooperation	Kazakhstan	Untied	4	1,069,163
The New Norway Cooperation Fund	Norway	Untied	15	969,002
France Technical Cooperation -Treasury	France	Tied	4	945,626
EBRD- SECO North Tajik II and Khujand III Water Account	Switzerland	Semi-untied	1	880,963
EBRD - SIDA Women in Business Account	Sweden	Untied	1	800,000
Taiwan Business - EBRD TC Fund	Taiwan	Semi-untied	22	752,918
Support to SME Development in Mongolia	EU	Untied	27	719,175
US-EBRD SME Special Fund	USA	Untied	56	696,893
EC SEMED Project Preparation Framework - NIF FUNDED	EU	Untied	23	652,498
Central European Initiative - Ministry of Foreign Affairs	Italy	Tied	11	644,496
EU Private Sector Support Facility for Turkey	EU	Untied	18	614,538
Framework for Technical Assistance in Kazakhstan	EU	Untied	2	590,609
EBRD - Slovak Republic TC Fund	Slovak Republic	Tied	6	581,051
TAM/BAS Programme in Eastern Partnership Countries	EU	Untied	74	579,334
Nuclear Funds	Multi-donor	Untied	9	537,387
Technical Assistance Support for Ukrainian Municipalities	EU	Untied	2	524,710
EC TAM/BAS Egypt Morocco and Tunisia	EU	Untied	52	520,811
Private Sector Support Facility for the Western Balkans	EU	Untied	22	491,355
EBRD-ICEX Technical Co-operation	Spain	Tied	6	459,835
NIF Trust: Financial Sector Institution Building & Crisis Response	EU	Untied	5	448,410

Annex 4.a Continued

Funding Agreement	Donor	Status	No.	Value (€)
EC NIF Regional energy Efficiency Programme for Corporate Sector in Armenia, Azerbaijan, Georgia, Moldova and Ukraine	EU	Untied	8	447,517
EBRD - SECO Kant Water Account	Switzerland	Tied	1	428,760
Swedish - EBRD Technical Cooperation fund - MOFA	Sweden	Tied	4	395,000
Support to SME Development in Serbia	EU	Untied	30	381,454
Japan-EBRD Cooperation Fund	Japan	Semi-Untied	23	354,078
SIDA-EBRD Energy Efficiency Technical Cooperation Fund for Moldova	Sweden	Untied	2	304,200
EBRD-DFID Sustainable Energy Initiative Fund	United Kingdom	Untied	1	300,000
EBRD - EBSF SEMED SUB ACCOUNT	Multi-donor	Untied	1	280,000
Caucasus Sustainable Energy Finance Facility: Implementation Support	EU	Untied	1	268,231
EBRD - Western Balkans Fund	Multi-donor	Untied	1	258,919
Finnish Technical Cooperation Fund	Finland	Tied	9	245,987
Ministry of Foreign Affairs Finland - EBRD TC fund	Finland	Tied	1	215,720
SIDA-EBRD NDEP Consultancy Account for Russia	Sweden	Tied	2	209,985
Italian Technical Co-operation	Italy	Tied	7	195,600
European Western Balkans Joint Fund - Sub Fund (EBRD Operations under WBJF)	Multi-donor	Untied	1	183,803
Finnish Ministry of Employment and the Economy Technical Cooperation Fund	Finland	Tied	1	179,864
EBRD Water Fund	Multi-donor	Untied	1	135,000
EBRD SME Facility for Central Asia	EU	Untied	8	115,728
EBRD BG Kazakhstan BAS TC	Kazakhstan	Untied	8	108,050
Russia - EBRD TC Enterprise Growth Programme	Russian Federation	Untied	4	94,008
Swiss-Khujand Water Supply Improvement Project Grant Fund	Switzerland	Untied	1	85,000
Sweden (SIDA) - EBRD Technical Cooperation Fund - Phase II	Sweden	Tied	1	74,400
Japan-SEI TC Fund	Japan	Semi-untied	2	64,300
Korean Technical assistance and Cooperation Fund	Korea	Untied	4	63,664
Kozloduy International Decommissioning Support Fund (KIDS)	Multi-donor	Untied	1	60,000
SIDA-EBRD TAM/BAS Energy Efficiency Fund for Moldova	Sweden	Untied	6	51,351
Switzerland - Osh and Jalalabad Water Rehabilitation Projects	Switzerland	Semi-untied	1	46,050
EBRD-Ukraine Stabilisation and Sustainable Growth Multi-Donor Account	Multi-donor	Untied	2	43,423
SIDA-EBRD BAS Women in Business Fund for Moldova	Sweden	Untied	2	38,101
Russia - EBRD TC Business Advisory Services	Russian Federation	Untied	4	35,910
German Federal Ministry for the Environment (ODA) Sustainable Energy Initiative Project Account	Germany	Untied	1	35,000
Spanish SEI Fund II ODA Fund	Spain	Semi-untied	1	33,400
Luxembourg - European Bank Technical Co-operation	Luxembourg	Tied	4	28,030
EBRD Post Graduation Special Fund	Multi-donor	Untied	1	25,000
Switzerland-SECO/BAS Fund	Switzerland	Untied	2	17,706
EBRD Kazakhstan BAS Technical Cooperation	Kazakhstan	Untied	1	7,190
EC NIF Framework for Capacity Building to Support Financial Intermediaries in Azerbaijan and Georgia	EU	Untied	1	5,500
Austria BAS Fund	Austria	Untied	1	500
Austria-EBRD Regional Early Transition Countries (ETC) Energy Efficiency Programme	Austria	Tied	1	-

Annex 4.b Distribution of Contracts funded from “Tied” TC Funds by Donor Country, 2014

	“Tied” TC Fund Name	Value (€)	No
Austria	Austrian Fund for Municipal Infrastructure	1,844,866	8
	Austria-EBRD Regional Early Transition Countries (ETC)	-	1
	Energy Efficiency Programme		
	Austrian Technical Assistance Co-operation Fund	1,505,067	4
Italy	Central European Initiative - Ministry of Foreign Affairs	644,496	11
Switzerland	EBRD - SECO Kant Water Account	428,760	1
Czech Republic	Czech Republic ODA TC fund	2,245,926	7
Finland	Finnish Technical Cooperation Fund	245,987	9
	Ministry of Foreign Affairs Finland - EBRD TC fund	215,720	1
France	France Technical Cooperation -Treasury	945,626	4
Finland	Finnish Ministry of Employment and the Economy Technical Cooperation Fund	179,864	1
Italy	Italian Technical Co-operation	195,600	7
Luxembourg	Luxembourg - European Bank Technical Co-operation	28,030	4
Slovak Republic	EBRD - Slovak Republic TC Fund	581,051	6
Spain	EBRD-ICEX Technical Co-operation	459,835	6
Sweden	Sweden (SIDA)-EBRD Technical Cooperation Fund - Phase II	74,400	1
	SIDA-EBRD NDEP Consultancy Account for Russia	209,985	2
	Swedish - EBRD Technical Cooperation fund - MOFA	395,000	4
Total		10,200,213	77

Annex 5 Competitively Awarded Assignments¹ Restricted to Consultants from TC Donor Country, 2014

Country of Operation	Assignments	Donor Country	No of EOIs	Contract Award	Contract Value (€)
Armenia	Gyumri Urban Roads - Feasibility Study	Austria	2	IC CONSULENTEN ZIVILTECHNIKER GESMBH	220,000
Armenia	Yerevan Solid Waste Project - Environmental and Social Due Diligence	Austria	3	BERNARD INGENIEURE ZT GMBH	160,000
Belarus	Implementation of the 2nd Phase of the Belarus Sustainable Efficiency Finance Facility (BelSEFF) - Project Consultant	Czech Republic	3	KPMG CESKA REPUBLIKA S.R.O.	499,978
Croatia	North Western Regional Wastewater - Financial and Operational Performance Improvement Programme	France	5	BRL Ingenierie	329,750
Croatia	HZ Infrastructure Modernisation: Assistance to Project Implementation Unit	France	2	EGIS International	249,800
Croatia	Rijeka District Heating Project - Project Implementation Support	Austria	5	BLUEWATERS ENVIRONMENTAL CONSULTANTS	260,000
Georgia	Pilot Programme to Deliver a Carbon Neutral and Sustainable Hydropower Project	Austria	2	INGENIEURBÜRO DR. GLASER	194,090
Kazakhstan	Pavlodar Tram Project - Feasibility Study	Spain	7	INGENIERIA Y ECONOMIA DEL TRANSPORTE S.A.	174,977
Kazakhstan	KTZ Sustainable Energy Programme - Energy Management	Sweden	2	AF-INDUSTRY AB	150,000
Kazakhstan	Astana On-Street Parking - Procurement Support and Contract Supervision	Spain	1	IDOM INGENIERIA Y CONSULTORIA S.A.U	149,768
Kazakhstan	KTZ Sustainable Energy Programme – Project Design	Sweden	1	SWECO INTERNATIONAL	75,000
Kyrgyz Republic	Talas Water and Wastewater - PIU Support including Engineering, Design and Contracts Supervision	Czech Republic	3	SWECO Hydroproject A.S.	498,085
Kyrgyz Republic	Kara-Suu Water Sub-project - Feasibility Study	Czech Republic	7	MOTT MACDONALD	280,000
Kyrgyz Republic	Kyzyl-Kiya Water sub-project - Feasibility Study	Czech Republic	6	SWECO HYDROPROJEKT	279,554
Macedonia	M-NAV Modernisation Project - Support for Establishment of Processes and Reporting Requirements for Compliance with EU SES requirements	Austria	3	JOHANN SCHERZER ONE SYSTEM IT CONSULTING E. U.	149,977
Montenegro	Montenegro Local Roads: Procurement Support for Civil Works Contracts	Czech Republic	6	AF-CITYPLAN S.R.O.	333,500
Montenegro	ZPCG Rolling Stock Renewal Project - Mobile Rail Ticketing in Montenegro	France	7	NEXTENDIS	296,076
Montenegro	Biomass Project Identification Study in Montenegro	Austria	6	CES CLEAN ENERGY SOLUTIONS GESMBH	278,000
Montenegro	Montenegro Local Roads: Strategy and Model Contracts for Performance Based Maintenance, and Road Safety Regulation	Italy	5	SPEA INGEGNERIA EUROPEA SPA	164,350
Morocco	ONEE Water Project - Lender's monitor	Austria	1	HYDROPHIL IC GMBH	399,970
Romania	Strategic Environmental Review of Development of Wind Power in Romania	Austria	7	ENERGY CHANGES PROJEKTENTWICKLUNG GMBH	211,520
Russian Federation	Wood-to-Diesel Biofuel Development Opportunities in Eastern Russia Part II	Finland	2	AF-CONSULT LTD.	179,864
Serbia	Digital Switchover Procurement Strategy Consultant	Slovak Republic	4	TOWERCOM, A.S.	264,942

¹ Excludes contract extensions, call-off notices and contracts awarded through direct selection

Annex 5 Continued

Country of Operation	Assignments	Donor Country	No of EOIs	Contract Award	Contract Value (€)
Slovak Republic	Slovak Republic: Supporting the implementation of Slovak Sustainable Energy Financing Facility III	Spain	8	FACTOR CO2 INTEGRAL SERVICES, S.L.	1,805,980
Tajikistan	North Tajik Water II – Project Implementation Support	Switzerland	3	IBG Ltd	880,963
Tajikistan	Tajik Water II - Due Diligence Services	Austria	5	GWCC - INTERIVAL ZT GMBH	415,894
Tajikistan	Khujand Public Transport - Technical Due Diligence	Czech Republic	5	AF-CITYPLAN	279,999
Ukraine	Technical Assistance to Support Investment in Energy Efficiency in Residential Buildings	Austria	5	E7 ENERGIE MARKT ANALYSE GMBH	949,480

Annex 6.a 2014 Consultancy Contract Awards by Consultant Nationality (Value & Number)

Ranking	Consultant Nationality	TC Funds (€)	% of Total TC Value	Bank Budget (€)	% of Value of Bank	Loan Funds (€)	Total Value (€)	% of Total Value	Total Number
1.	British	16,100,530	16.15%	18,751,278	44.85%	296,380	35,148,187	21.10%	723
2.	German	15,718,845	15.76%	1,111,634	2.66%	2,413,075	19,243,554	11.55%	118
3.	French	3,862,672	3.87%	610,516	1.46%	13,814,058	18,287,246	10.98%	76
4.	Russian	4,549,598	4.56%	2,386,051	5.71%	1,165,911	8,101,560	4.86%	136
5.	Italian	3,187,584	3.20%	836,391	2.00%	3,359,000	7,382,975	4.43%	92
6.	Spanish	4,984,592	5.00%	61,595	0.15%	270,350	5,316,537	3.19%	31
7.	International *	5,104,998	5.12%	0	0.00%	0	5,104,998	3.07%	5
8.	Turkish	3,278,929	3.29%	1,560,056	3.73%	0	4,838,985	2.91%	67
9.	Kazakhstani	1,688,078	1.69%	976,543	2.34%	2,156,417	4,821,038	2.89%	59
10.	Austrian	3,959,540	3.97%	655,658	1.57%	0	4,615,197	2.77%	38
11.	Czech	4,196,842	4.21%	110,297	0.26%	0	4,307,140	2.59%	27
12.	American	1,682,860	1.69%	2,321,091	5.55%	0	4,003,951	2.40%	78
13.	Swiss	1,800,373	1.81%	853,537	2.04%	864,775	3,518,685	2.11%	21
14.	Danish	2,920,680	2.93%	0	0.00%	0	2,920,680	1.75%	26
15.	Croatian	2,242,150	2.25%	533,621	1.28%	0	2,775,771	1.67%	47
16.	Bulgarian	2,341,485	2.35%	113,726	0.27%	0	2,455,211	1.47%	36
17.	Ukrainian	576,620	0.58%	1,694,825	4.05%	0	2,271,445	1.36%	100
18.	Dutch	1,754,734	1.76%	472,118	1.13%	0	2,226,851	1.34%	59
19.	Polish	478,549	0.48%	1,474,574	3.53%	0	1,953,123	1.17%	48
20.	Swedish	1,656,788	1.66%	212,865	0.51%	0	1,869,653	1.12%	27
21.	Finnish	1,216,570	1.22%	605,144	1.45%	0	1,821,714	1.09%	46
22.	Greek	1,259,856	1.26%	260,200	0.62%	0	1,520,056	0.91%	33
23.	Romanian	892,440	0.90%	586,711	1.40%	0	1,479,151	0.89%	52
24.	Indian	1,434,150	1.44%	0	0.00%	0	1,434,150	0.86%	2
25.	Serbian	709,492	0.71%	545,418	1.30%	0	1,254,910	0.75%	58
26.	Canadian	588,841	0.59%	489,942	1.17%	60,150	1,138,933	0.68%	46
27.	Israeli	891,737	0.89%	0	0.00%	0	891,737	0.54%	2
28.	South Korean	832,705	0.84%	0	0.00%	0	832,705	0.50%	3
29.	Armenian	533,525	0.54%	277,873	0.66%	6,817	818,215	0.49%	51
30.	Australian	374,333	0.38%	387,459	0.93%	0	761,792	0.46%	14
31.	Georgian	317,845	0.32%	437,118	1.05%	0	754,963	0.45%	31
32.	Belgian	463,828	0.47%	278,534	0.67%	0	742,362	0.45%	41
33.	Moroccan	402,762	0.40%	314,113	0.75%	0	716,875	0.43%	21
34.	Egyptian	457,164	0.46%	248,064	0.59%	0	705,228	0.42%	27
35.	Hungarian	576,062	0.58%	101,164	0.24%	0	677,226	0.41%	13
36.	Slovak	603,971	0.61%	50,000	0.12%	0	653,971	0.39%	10
37.	Bosnian	114,891	0.12%	152,000	0.36%	329,349	596,240	0.36%	30
38.	Taiwanese	580,014	0.58%	1	0.00%	0	580,015	0.35%	12
39.	China	500,000	0.50%	79,351	0.19%	0	579,351	0.35%	3
40.	Irish	481,872	0.48%	95,810	0.23%	0	577,682	0.35%	36
41.	Japanese	517,975	0.52%	0	0.00%	0	517,975	0.31%	34
42.	Norwegian	425,988	0.43%	0	0.00%	0	425,988	0.26%	4
43.	Mongolian	254,803	0.26%	164,633	0.39%	0	419,436	0.25%	34
44.	Jordanian	302,703	0.30%	107,994	0.26%	0	410,697	0.25%	10
45.	Slovenian	67,570	0.07%	31,000	0.07%	299,299	397,869	0.24%	10
46.	Kyrgyz	173,554	0.17%	221,072	0.53%	0	394,626	0.24%	35
47.	Tajik	249,361	0.25%	125,547	0.30%	0	374,908	0.23%	32
48.	Cypriot	74,396	0.07%	281,886	0.67%	0	356,282	0.21%	32
49.	Latvian	269,000	0.27%	32,000	0.08%	0	301,000	0.18%	9
50.	Portuguese	276,206	0.28%	5,250	0.01%	0	281,456	0.17%	5
51.	Uzbek	254,292	0.22%	14,426	0.03%	0	268,718	0.16%	15
52.	Moldovan	190,709	0.19%	66,441	0.16%	0	257,150	0.15%	20
53.	Luxembourgais	211,704	0.21%	39,000	0.09%	0	250,704	0.15%	11
54.	Macedonian	139,674	0.14%	89,500	0.21%	0	229,174	0.14%	14
55.	(Of The) United Arab Emirates	220,895	0.22%	5,000	0.01%	0	225,895	0.14%	5
56.	Icelandic	0	0.00%	209,055	0.50%	0	209,055	0.13%	1
57.	Montenegrin	144,360	0.14%	61,100	0.15%	0	205,460	0.12%	12
58.	Belorussian	68,765	0.07%	127,825	0.31%	0	196,590	0.12%	19
59.	Lithuanian	29,772	0.03%	155,486	0.37%	0	185,258	0.11%	7
60.	Tunisian	113,523	0.11%	59,309	0.14%	0	172,832	0.10%	13
61.	Azeri	55,910	0.06%	87,797	0.21%	0	143,707	0.09%	17
62.	Albanian	82,165	0.08%	56,625	0.14%	0	138,790	0.08%	14
63.	Estonian	50,680	0.05%	87,207	0.21%	0	137,887	0.08%	6
64.	South African	30,000	0.03%	50,000	0.12%	0	80,000	0.05%	4
65.	Turkmen	75,508	0.08%	2,674	0.01%	0	78,182	0.05%	9
66.	Kosovan	29,815	0.03%	30,900	0.07%	0	60,715	0.04%	10
67.	Pakistani	47,859	0.05%	0	0.00%	0	47,859	0.03%	2
68.	New Zealander	0	0.00%	36,000	0.09%	0	36,000	0.02%	2
69.	Algerian	32,495	0.03%	0	0.00%	0	32,495	0.02%	1
70.	Bermuda	0	0.00%	11,065	0.03%	0	11,065	0.01%	1
71.	Sevchelles	0	0.00%	7,290	0.02%	0	7,290	0.00%	1
Totals		99,708,187	100%	41,811,360	100%	25,035,581	166,555,126	100%	2,734

*FAO and IDLO are international organisations based in Italy

Annex 6.b 2014 Consultancy Contract Awards by Consultant Nationality and Selection Method^a (Value & Number)

	Direct Selection ^b				Competitive Selection				TOTAL	
	TC Funds		Bank Budget		TC Funds		Bank Budget		Value (€)	No
	Value (€)	No	Value (€)	No	Value (€)	No	Value (€)	No		
British	5,141,916	170	9,459,853	313	10,958,614	49	9,291,425	190	34,851,807	722
German	1,051,006	55	455,050	17	14,667,839	34	656,584	10	16,830,479	116
Russian	540,147	31	1,496,118	80	4,009,451	10	889,933	14	6,935,649	135
International ^c	4,692,241	3	0	0	412,757	2	0	0	5,104,998	5
Spanish	1,282,657	19	61,595	4	3,701,935	7	0	0	5,046,187	30
Turkish	660,675	14	1,226,978	46	2,618,254	5	333,079	2	4,838,985	67
Austrian	283,999	17	655,658	6	3,675,540	15	0	0	4,615,197	38
French	1,052,641	35	401,988	18	2,810,031	12	208,527	5	4,473,188	70
Czech	315,512	11	110,297	3	3,881,330	13	0	0	4,307,140	27
Italian	1,382,636	61	663,506	18	1,804,948	9	172,885	2	4,023,975	90
American	657,177	28	1,349,162	31	1,025,683	8	971,929	11	4,003,951	78
Danish	354,980	17	0	0	2,565,700	9	0	0	2,920,680	26
Croatian	318,289	15	316,591	24	1,923,861	6	217,030	2	2,775,771	47
Kazakhstani	197,864	15	799,943	34	1,490,214	6	176,600	3	2,664,621	58
Swiss	205,650	3	164,360	7	1,594,723	4	689,177	6	2,653,910	20
Bulgarian	376,960	19	113,726	13	1,964,525	4	0	0	2,455,211	36
Ukrainian	479,557	21	1,450,514	74	97,063	1	244,311	4	2,271,445	100
Dutch	1,694,734	47	184,280	8	60,000	2	287,838	2	2,226,851	59
Polish	193,549	9	693,296	29	285,000	1	781,278	9	1,953,123	48
Swedish	760,948	12	71,047	3	895,840	9	141,818	3	1,869,653	27
Finnish	871,706	34	107,354	4	344,864	4	497,790	4	1,821,714	46
Greek	622,518	24	260,200	1	637,338	8	0	0	1,520,056	33
Romanian	200,398	16	575,411	33	692,042	2	11,300	1	1,479,151	52
Indian	0	0	0	0	1,434,150	2	0	0	1,434,150	2
Serbian	257,654	15	545,418	38	451,838	5	0	0	1,254,910	58
Canadian	402,681	25	322,756	9	186,160	5	167,186	5	1,078,783	44
Israeli	9,962	1	0	0	881,775	1	0	0	891,737	2
South Korean	33,250	2	0	0	799,455	1	0	0	832,705	3
Armenian	219,561	20	228,691	17	313,964	11	49,182	2	811,398	50
Australian	222,933	5	225,175	6	151,400	2	162,284	1	761,792	14
Georgian	123,755	9	437,118	21	194,090	1	0	0	754,963	31
Belgian	463,828	32	175,840	5	0	0	102,694	4	742,362	41
Moroccan	381,547	10	172,345	8	21,215	1	141,768	2	716,875	21
Egyptian	359,028	16	248,064	10	98,136	1	0	0	705,228	27
Hungarian	176,510	6	21,282	3	399,552	1	79,882	3	677,226	13
Slovak	241,829	4	50,000	3	362,142	3	0	0	653,971	10
Taiwanese	321,854	9	1	1	258,160	2	0	0	580,015	12
China	50,000	1	79,351	1	450,000	1	0	0	579,351	3
Irish	361,872	29	33,350	1	120,000	4	62,460	2	577,682	36
Japanese	487,975	32	0	0	30,000	2	0	0	517,975	34
Norwegian	25,988	2	0	0	400,000	2	0	0	425,988	4
Mongolian	235,183	19	164,633	14	19,620	1	0	0	419,436	34
Jordanian	302,703	5	107,994	5	0	0	0	0	410,697	10
Kyrgyz	89,602	15	221,072	16	83,952	4	0	0	394,626	35
Tajik	80,287	9	125,547	12	169,074	11	0	0	374,908	32
Cypriot	74,396	6	281,886	26	0	0	0	0	356,282	32
Latvian	0	0	32,000	3	269,000	6	0	0	301,000	9
Portuguese	81,206	3	5,250	1	195,000	1	0	0	281,456	5
Uzbek	119,752	11	14,426	2	134,540	2	0	0	268,718	15
Bosnian	110,567	16	152,000	12	4,324	1	0	0	266,891	29
Moldovan	87,209	9	66,441	8	103,500	3	0	0	257,150	20
Luxembourgish	211,704	9	39,000	2	0	0	0	0	250,704	11
Macedonian	139,674	9	89,500	5	0	0	0	0	229,174	14
United Arab Emirates	220,895	4	5,000	1	0	0	0	0	225,895	5
Icelandic	0	0	0	0	0	0	209,055	1	209,055	1
Montenegrin	91,000	4	61,100	7	53,360	1	0	0	205,460	12
Belorussian	68,765	4	127,825	15	0	0	0	0	196,590	19
Lithuanian	29,772	1	21,000	2	0	0	134,486	4	185,258	7
Tunisian	113,523	6	59,309	7	0	0	0	0	172,832	13
Azeri	55,910	4	87,797	13	0	0	0	0	143,707	17
Albanian	82,165	6	56,625	8	0	0	0	0	138,790	14
Estonian	50,680	2	50,575	3	0	0	36,632	1	137,887	6
Slovenian	67,570	4	31,000	4	0	0	0	0	98,570	8
South African	0	0	50,000	1	30,000	3	0	0	80,000	4
Turkmen	75,508	8	2,674	1	0	0	0	0	78,182	9
Kosovo	20,189	6	30,900	3	9,626	1	0	0	60,715	10
Pakistani	47,859	2	0	0	0	0	0	0	47,859	2
New Zealander	0	0	36,000	2	0	0	0	0	36,000	2
Algerian	32,495	1	0	0	0	0	0	0	32,495	1
Bermuda	0	0	11,065	1	0	0	0	0	11,065	1
Seychelles	0	0	7,290	1	0	0	0	0	7,290	1
TOTAL	29,966,601	1057	25,094,225	1064	69,741,585	299	16,717,133	293	141,519,545	2,713

^a Excludes contracts funded from the Bank's loan proceeds in public sector operations; ^b Includes contracts awarded under Section 5.9 (a), (b) & (c) of the Bank's PP&R; ^c International refers to FAO and IDLO based in Italy

Annex 6.c Consultants' Participation in Competitive Selection by Bidders' Nationality for Consultancy Contract Awards by TC Team in 2014

	Open Competition		Targeted ^a Competition	
	Expressed Interest	Contracts Awarded	Expressed Interest	Contracts Awarded
Albania	2			
Armenia	6	2		
Australia	3	1		
Austria	52	2	39	10
Azerbaijan	4			
Bangladesh	3			
Barbados	1			
Belgium	30	2		
Bosnia & Herzegovina	2			
Bulgaria	14	1		
Canada	25	6		
China	5	1		
Croatia	15	3		
Cyprus	1			
Czech Republic	31	6	30	6
Denmark	41	7		
Egypt	7	1		
Estonia	2			
Finland	35	1	2	1
France	72	7	14	3
FYR Macedonia	1			
Georgia	4	1		
Germany	196	32		
Greece	38	4		
Hungary	17	1		
Iceland	3	1		
India	16	2		
Iran	3			
Ireland	7	2		
Israel	15	1		
Italy	96	7	5	1
Japan	6	1		
Jordan	9			
Kazakhstan	25	4		
Korea	1	1		
Kosovo	1	1		
Kyrgyz Republic	4			
Latvia	12	2		
Lebanon	3			
Lithuania	5	2		
Luxemburg	2			
Malaysia	1			
Malta	1			
Moldova	61	3		
Mongolia	4	1		
Morocco	1	1		
Netherlands	49	1		
New Zealand	1			
Norway	9			
Pakistan	1			
Philippines	3			
Poland	19	5		
Portugal	20			
Qatar	1			
Romania	39	1		
Russian Federation	56	11		
Serbia	18	4		
Slovak Republic	7		4	1
Slovenia	5			
South Africa	1	1		
Spain	103	4	16	3
Sweden	51	6	3	2
Switzerland	36	5	3	1
Taiwan	8	2		
Tajikistan	8	2		
Thailand	1			
Tunisia	1			
Turkey	52	2		
Ukraine	25	1		
United Arab Emirates	1			
United Kingdom	252	47		
United States	88	7		
	1738	206	116	28

Annex 6.d Contract Awards for Top 35 Firms^a (Value in € and Number)

Consultant Name	Nationality	Contract Value (€)	No. of Contracts Awarded
AJC Development (W)	French	8,949,310	1
FAO	International ^b	4,628,813	1
DAI EUROPE LTD.	British	3,818,938	3
FRANKFURT SCHOOL OF FINANCE & MANAGEMENT GMBH	German	3,721,890	6
FICHTNER GMBH & CO. KG	International	5,254,051	14
SPEA INGEGNEIA EUROPA SPA (W)	Italy	3,359,000	2
PRICEWATERHOUSECOOPERS LLP	International	3,252,524	29
GFA CONSULTING GROUP GMBH	German	2,999,997	4
MWH MUHENDISLIK VE MUSAVIRLIK LIMITED SIRKETI	Turkish	2,713,957	5
COWI ENGINEERING, ENVIRONMENTAL AND ECONOMIC CONSULTING LLC	International	2,463,737	5
WSP UK LIMITED	British	2,168,598	11
KAZDORNII JSC (W)	Kazakhstan	2,156,417	1
OVE ARUP & PARTNERS INTERNATIONAL LTD	British	1,988,735	15
LOUIS BERGER SAS (W)	French	1,935,550	1
EDF (ELECTRICITE DE FRANCE) (W)	French	1,925,000	1
ERNST & YOUNG ADVISORY LLP	International	1,882,076	13
FACTOR CO2 INTEGRAL SERVICES, S.L.	Spanish	1,839,380	2
D'APPOLONIA SPA	Italian	1,761,331	20
CLIFFORD CHANCE	International	1,710,613	38
EGIS INTERNATIONAL	French	1,677,110	6
SWECO INTERNATIONAL AB	International	1,622,964	8
SAI CONSULTING ENGINEERS PVT. LTD.	Indian	1,434,150	2
MOTT MACDONALD LIMITED	International	1,417,073	15
PTV TRANSPORT CONSULT GMBH	German	1,347,981	1
WHITE & CASE	International	1,314,583	12
ALLEN & OVERY	International	1,269,128	21
RAMBOLL DANMARK A/S	Danish	1,248,200	2
THE INSTITUTE FOR URBAN ECONOMICS	Russian	1,217,805	3
IVEL CONSULT BULGARIA	Bulgarian	1,191,310	1
INSTITUTE STROYPROEKT CLOSED JOINT STOCK COMPANY (W)	Russian Federation	1,165,911	1
CMS REICH-ROHRIWIG HAINZ RECHTSANWALTE GMBH	Croatian	1,161,121	2
AF MERCADOS ENERGY MARKETS INTERNATIONAL S.A.	Spanish	1,145,084	4
KPMG	International	1,052,509	15
ENVIROS, S.R.O.	Czech	965,410	2
GRONTMIJ A/S	Danish	963,435	5
		78,723,692	272

^a Includes contract awards by TCT, OGC and loan funded contract awards by the Bank's borrowers

^b International denotes Company has office in more than one country location

Annex 7 Consultants from EBRD Countries of Operations^a in 2014 and 2013

Nationality	Value of Contract Awards (€) in 2014			Number of Contract Awards in 2014		Total Value of Contracts (€) 2014 (A)+(B)+(C)	Total No. Contracts 2014 (D)+(E)	Value of Contracts (€) Awarded in 2013	No. Contracts Awarded 2013
	TC Funds (A)	Bank Budget (B)	Loan Funds (C)	Direct Selection (D)	Competitive Procedure (E)				
Russian	5,715,509	2,386,051	1,165,911	112	24	8,101,560	136	7,572,354	180
Turkish	3,278,929	1,560,056	0	60	7	4,838,985	67	3,083,160	44
Kazakh	3,844,495	976,543	2,156,417	50	9	4,821,038	59	1,246,865	57
Czech	4,196,842	110,297	0	14	13	4,307,140	27	1,400,606	17
Croatian	2,242,150	533,621	0	39	8	2,775,771	47	1,210,668	54
Bulgarian	2,341,485	113,726	0	32	4	2,455,211	36	1,031,180	27
Ukrainian	576,620	1,694,825	0	95	5	2,271,445	100	5,029,892	83
Polish	478,549	1,474,574	0	38	10	1,953,123	48	2,189,624	55
Romanian	892,440	586,711	0	49	3	1,479,151	52	1,659,656	52
Serbian	709,492	545,418	0	53	5	1,254,910	58	5,178,191	71
Armenian	540,342	277,873	6,817	37	14	818,215	51	350,257	23
Georgian	317,845	437,118	0	30	1	754,963	31	486,940	27
Moroccan	402,762	314,113	0	18	3	716,875	21	842,033	17
Egyptian	457,164	248,064	0	26	1	705,228	27	936,573	25
Hungarian	576,062	101,164	0	9	4	677,226	13	1,280,300	19
Slovak	603,971	50,000	0	7	3	653,971	10	1,096,541	10
Bosnian	444,240	152,000	329,349	28	2	596,240	30	720,419	23
Mongolian	254,803	164,633	0	33	1	419,436	34	324,919	25
Jordanian	302,703	107,994	0	10	0	410,697	10	239,185	9
Slovenian	67,570	31,000	299,299	8	2	397,869	10	17,400	2
Kyrgyz	173,554	221,072	0	31	4	394,626	35	352,652	36
Tajik	249,361	125,547	0	21	11	374,908	32	529,336	26
Cyprus ^b	74,396	281,886	0	32	0	356,282	32	0	0
Latvian	269,000	32,000	0	3	6	301,000	9	153,250	4
Uzbek	254,292	14,426	0	13	2	268,718	15	325,741	19
Moldovan	190,709	66,441	0	17	3	257,150	20	526,619	21
Macedonian	139,674	89,500	0	14	0	229,174	14	234,778	13
Montenegrin	144,360	61,100	0	11	1	205,460	12	74,493	7
Belorussian	68,765	127,825	0	19	0	196,590	19	185,563	17
Lithuanian	29,772	155,486	0	3	4	185,258	7	3,566,272	10
Tunisian	113,523	59,309	0	13	0	172,832	13	212,202	12

Annex 7 Continued

Nationality	Value of Contract Awards (€) in 2014			Number of Contract Awards in 2014		Total Value of Contracts (€) 2014 (A)+(B)+(C)	Total No. Contracts 2014 (D)+(E)	Value of Contracts (€) Awarded in 2013	No. Contracts Awarded 2013
	TC Funds (A)	Bank Budget (B)	Loan Funds (C)	Direct Selection (D)	Competitive Procedure (E)				
Albanian	82,165	56,625	0	14	0	138,790	14	151,362	11
Estonian	50,680	87,207	0	5	1	137,887	6	152,353	7
Turkmen	75,508	2,674	0	9	0	78,182	9	51,129	4
Kosovo	29,815	30,900	0	9	1	60,715	10	0	0
	30,544,757	13,365,575	3,957,793	990	141	43,910,332	1,131	42,674,394	1,026

^a Location of the contracted consultant

^b Cyprus became a recipient country in 2014

Annex 8.a Total Value and Number of Consultancy Contract Awards by Contracting Department

	Value (€m)		Number		% of Total Value	
	2014	2013	2014	2013	2014	2013
Technical Cooperation Team	111.91	131.05	1,216	1,463	67.29%	74.79%
Nuclear Safety Department ^a	0.55	3.06	10	6	0.33%	0.14%
Office of the General Counsel	17.27	20.43	708	719	10.37%	11.15%
Small Business Support Team ^b	11.79	10.77	779	677	6.98%	0.00%
Loans ^c	25.04	8.41	21	14	15.03%	13.92%
	166.56	173.72	2,734	2,879	100%	100%

^a Contracted by TC Team

^b From August 2011 the responsibility for consultancy contracts for the Small Business Support Team including EGP (formerly Turnaround Management) Coordinators and industry advisors was transferred to the Technical Cooperation Team. The statistics for the Small Business Support Team are detailed separately for information only.

^c Contracted by the Bank's borrowers

Annex 8.b 2014 Consultancy Contract Awards by Country of Operations (Value and Number)

Country of Operation	Contract Value (€)	Number of Contracts	% of Total Value
Ukraine	22,774,937	236	13.67%
Regional ^a	22,616,686	338	13.58%
Kazakhstan	11,519,799	162	6.92%
Moldova	10,339,400	59	6.21%
Russian Federation	10,089,537	225	6.06%
Tajikistan	9,610,868	79	5.77%
Turkey	9,029,511	171	5.42%
Romania	7,595,128	105	4.56%
Kyrgyz Republic	7,323,474	96	4.40%
Poland	5,556,840	40	3.34%
Egypt	5,259,774	109	3.16%
Mongolia	3,985,118	101	2.39%
Croatia	3,609,098	76	2.17%
Georgia	3,501,651	62	2.10%
Serbia	3,342,569	97	2.01%
Jordan	2,712,976	47	1.63%
FYR Macedonia	2,431,999	55	1.46%
Albania	2,420,192	47	1.45%
Bosnia & Herzegovina	2,224,749	54	1.34%
Montenegro	2,065,087	34	1.24%
Armenia	2,057,857	78	1.24%
Morocco	2,029,772	63	1.22%
Slovak Republic	1,934,438	6	1.16%
Azerbaijan	1,790,465	53	1.07%
Belarus	1,722,958	67	1.03%
Bulgaria	1,392,361	35	0.84%
Turkmenistan	1,124,729	39	0.68%
Tunisia	993,919	53	0.60%
Slovenia	546,840	17	0.33%
Kosovo	538,994	30	0.32%
Latvia	365,015	9	0.22%
Cyprus	136,773	4	0.08%
Czech Republic ^b	128,787	3	0.08%
Hungary	119,648	7	0.07%
Lithuania	93,170	5	0.06%
Estonia	62,100	3	0.04%
Uzbekistan	14,426	2	0.01%

^a Where more than one country of operations was the beneficiary of the services

^b Effective 31st December 2007 the Bank's operations in the Czech Republic are considered to have graduated. However, the Bank continues to manage its portfolio of projects in the Czech Republic.

EBRD HQ Related Assignments

	Contract Value (€)	Number of Contracts	% of Total Value of all Contracts
United Kingdom	3,323,906	62	2.00%
United States	169,572	2	0.10%
Total	166,555,126	2,374	100%

Annex 8.c 2014 Consultancy Contract Awards by EBRD Department^a (Value in € and Number)

Department / Team	TC Funded Contracts		Bank Funded Contracts		TOTAL (TC and Bank Funded Contracts)		
	Value (€)	Number	Value (€)	Number	Value (€)	% of the Total Value of Contracts	Number
	(A)	(B)	(C)	(D)	(A)+(C)		(B)+(D)
Countries of Operations Group	535,135	31	209,932	5	745,066	0.53%	36
SME, Finance & Development	13,062,769	819	157,186	14	13,219,955	9.34%	833
Russia	0	0	66,000	1	66,000	0.05%	1
Turkey and Central Asia (TCA)	171,030	6	0	0	171,030	0.12%	6
Central and South Eastern Europe (CSEE)	455,811	22	23,539	1	479,350	0.34%	23
Southern and Eastern Mediterranean Region (SEMED)	36,885	2	178,978	4	215,864	0.15%	6
Banking i n g Industry, Commerce and Agribusiness	5,218,226	9	7,321,215	186	12,539,441	8.86%	195
Financial Institutions	22,060,503	71	2,429,778	83	24,490,281	17.31%	154
Infrastructure	35,161,684	146	3,335,786	111	38,497,470	27.20%	257
Energy and Natural Resources	1,761,835	10	3,684,616	71	5,446,451	3.85%	81
Non-sectoral/non-regional functions	10,697,720	78	347,156	13	11,044,876	7.80%	91
Banking VP/Contingency	0	0	1,531,011	19	1,531,011	1.08%	19
Evaluation Department	0	0	604,489	20	604,489	0.43%	20
Office of the General Counsel (including retention of Outside Counsel)	0	0	17,268,509	708	17,268,509	12.20%	708
VP, Finance	146,899	6	224,673	3	371,572	0.26%	9
VP, Risk	2,912,833	44	1,083,486	32	3,996,319	2.82%	76
VP, Policy	796,982	13	1,634,952	9	2,431,933	1.72%	22
VP, Human Resources and Corporate Services	0	0	270,436	5	270,436	0.09%	5
Office of the Chief Economist	476,929.36	10	634,884	41	1,111,813	0.79%	51
Office of the General Counsel	5,827,239	82	607,090	22	6,434,329	4.55%	104
Office of the Chief Compliance Officer (OCCO)	385,707	7	160,395	7	546,102	0.39%	14
Communications Department	0	0	0	0	0	0.00%	0
Office of the Secretary General	0	0	37,247	2	37,247	0.03%	2
President's Office	0	0	0	0	0	0.00%	0
Corporate Strategy	0	0	0	0	0	0.00%	0
Internal Audit	0	0	0	0	0	0.00%	0
Total:	99,708,186	1,356	41,811,358	1,357	141,519,544	100%	2,713

^a By cost centre allocation excluding contracts funded from public sector loan proceeds

Annex 9 Framework Agreements Awarded in 2014

Framework Facility Name	Funding Source	Overall Facility Value	Name /Nationality of Consultants awarded Framework Agreements	Duration
Regional: Enterprise Growth Programme Team Coordinator - Far East, Russia and Mongolia	Various TC funds	As required	<ul style="list-style-type: none"> • Rolands Repsa, Latvia 	Three years
Regional: Enterprise Growth Programme Team Coordinator Central Asia and Mongolia	Various TC funds	As required	<ul style="list-style-type: none"> • Ian Luyt, South Africa 	Three years
Regional: Delivery of Core Training Programmes for Local Business Advisory Services Providers Supporting MSMEs in EBRD Countries of Operations	Various TC funds	As required	<ul style="list-style-type: none"> • Marina Poghosyan, Armenia • Samvel Gevorgyan, Armenia 	Three years
Turkey: Residential Energy Efficiency Financing Facility (TuREEFF) Consultancy Support	To be confirmed	To be confirmed	<ul style="list-style-type: none"> • MWH Muhendislik Ve Musavirlik Limited Sirketi, Turkey 	years
Regional: Energy and Resource Efficiency Programme for Corporate Sector	Shareholder Special Fund	€885,000	<ul style="list-style-type: none"> • Royal Haskoning DHV, Netherlands • LDK Consultants Engineers and Planners SA, Greece • D'Appolonia SPA, Italy • Tecnimont Civil Construction S.P.A., Italy • Siemens Industry Inc., USA 	years
Regional: Road Safety Framework	Shareholder Special Fund	€300,500	<ul style="list-style-type: none"> • IMC Worldwide Ltd, United Kingdom • EURORAP AISBL, United Kingdom • Swedish National Road Consulting AB, Sweden 	Two years
Regional: Insurance Consultancy Services	Bank Budget	As required	<ul style="list-style-type: none"> • Willis Limited, United Kingdom 	Two years
Regional: Enterprise Growth Programme Team Co-ordinators	Various TC Funds	As required	<ul style="list-style-type: none"> • Roman Matkiwsky, Canada • Ozren Totic, Ireland • John Eskebaek, Denmark • Brian Ballingall, Canada • Tetsuo Fukuyama, Japan • Vasilis Kyriakou, Greece • EMD Skills Ltd, United Kingdom • Hartmut Voelkl, Germany • Ingpro Limited, United Kingdom • Performance Effects Limited, United Kingdom • Gerry Cahill, Ireland • Tapio Riihinen Consulting Oy, Finland 	Three years

Annex 9 Continued

Framework Facility Name	Funding Source	Overall Facility Value	Name /Nationality of Consultants awarded Framework Agreements	Duration
Regional: Gender Advisory Services Framework - Lot 1, Access to Finance	Various TC Funds	As required	<ul style="list-style-type: none"> • Frankfurt School Of Finance & Management GmbH, Germany • Maxwell Stamp Plc, United Kingdom • Enclude UK Ltd, United Kingdom 	Three years
Regional: Gender Advisory Services Framework - Lot 2, Access to Employment & Skills	Various TC Funds	As required	<ul style="list-style-type: none"> • NORDIC CONSULTING GROUP, Sweden • Ergon Associates, United Kingdom • Brook Graham, United Kingdom 	Three years
Regional: Gender Advisory Services Framework - Lot 3, Access to Services	Various TC Funds	As required	<ul style="list-style-type: none"> • Oxford Policy Management, United Kingdom • Mott MacDonald, United Kingdom 	Three years

Annex 10 Framework Contracts Awarded in 2014

Facility	Consultant	Funding Source	Consultant Nationality	Duration	Value (€)
REGIONAL: FAO Framework Agreement for Operational Services	FAO	Various TC funds	International	Two years	4,628,813
Egypt: Egypt Sustainable Energy Finance Facility (SEFF) Pilot Project: National Bank of Egypt Energy Efficiency Credit Line - Project Consultant	MWH Muhendislik Ve Musavirlik Limited Sirketi	Shareholder Special Fund	Turkish	Three and a half years	1,349,956
Ukraine: Technical Assistance to Support Investment in Energy Efficiency in Residential Buildings	E7 Energie Markt Analyse GmbH	Austrian TC Fund	Austrian	Three years	949,480
Russian Federation: Developing Financing Mechanisms for Energy Efficiency Investments in the Russian Residential Sector and Providing Regulatory Support to Implement the Federal Law on Capital Repairs - SSF	The Institute for Urban Economics	Shareholder Special Fund	Russian	Two years	642,269
Regional: Urban Transport Public Service Contracts: Framework Contract for Preparation	Ove Arup & Partners International Ltd	Shareholder Special Fund	British	One and a half years	550,000
Regional: European Western Balkans Joint Fund: Energy Efficiency Framework - Policy Dialogue - Extension	Economic Consulting Associates Ltd	Shareholder Special Fund	British	One and a half years	500,000
Belarus: Implementation of the 2nd Phase of the Belarus Sustainable Efficiency Finance Facility (BelSEFF) - Project Consultant	KPMG Ceska Republika S.R.O.	Czech Republic ODA TC fund	Czech	Two years	499,978
Regional: EHSS Capacity Building for Local Consultants in Albania, Bosnia & Herzegovina, Croatia, FYR Macedonia, Mongolia, Serbia, Turkey and Ukraine	Monkey Forest Consulting Ltd.	Shareholder Special Fund	Chinese	Two years	450,000
Russian Federation: Developing Financing Mechanisms for Energy Efficiency Investments in the Russian Residential Sector and Providing Regulatory Support to Implement the Federal Law on Capital Repairs - GEF	The Institute For Urban Economics	Global Environmen t Facility II	Russian	Two years	415,535
Regional: Women in Business Programmes: Entrepreneurial Skills Development Training	Application Training & Management GmbH	Various TC funds	German	Three years	290,000
Regional: Climate Resilience and Resource Efficiency in Buildings - Regional Market Study	Mott Macdonald Limited	SEMED Trust Fund	British	One year	179,913
Regional: Caucasus Energy Efficiency Programme (CEEP), CEEP II and CEEP III - Project Consultant	ALLPLAN GmbH	Austrian TC Funds	Austria	Extension for three years	No allocated*

* Note: Due to funding constraints the value was not allocated at the time of issuance. Call-off notices will be reported in 2015

Annex 11.a Call-Off Notices greater than €75,000 Awarded under Framework Agreements, 2014

Consultant	Framework Agreement / Call-Off Assignment Title	Consultant Selection Method	Funding Code	Value (€)
MWH Muhendislik Ve Musavirlik Limited Sirketi	Turkey: Residential Energy Efficiency Financing Facility (TuREEFF) Consultancy Support	Evaluation of Proposals	ECTY	812,200
GFA Consulting Group GmbH	Serbia: WBIF: Energy Efficiency Framework: ESCO Pipeline Preparation in Serbia	Evaluation of Proposals	ENRE	686,670
CMS Reich-Rohrig Hainz Rechtsanwälte GmbH	Croatia: WBIF: Energy Efficiency Framework: Support of ESCO/EnPC project preparation and project pipeline preparation in the public sector in Croatia	Evaluation of Proposals	ENRE	661,175
CMS Reich-Rohrig Hainz Rechtsanwälte GmbH	Bosnia And Herzegovina: Support for the preparation of 2 individual ESCO/EnPC pilot projects in the public sector in Bosnia and Herzegovina	Evaluation of Proposals	ENRE	499,946
MWH Muhendislik Ve Musavirlik Limited Sirketi	TURKEY: TuREEFF - Turkish Residential Energy Efficiency Financing Facility - Project Consultant	Evaluation of Proposals	CTSF	435,098
Willis Limited	Regional: Insurance Consultancy Services – Post-signing projects	Evaluation of Proposals	Bank	347,471
GFA Consulting Group GmbH	Western Balkans and Croatia MSME Finance Framework - Montenegro: Hipotekarna Banka - Strategic Planning and Product Development, Credit Analysis & Loan Monitoring, Collection & Restructuring	Selection From Shortlist	WEBF	258,919
AF-Industry AB	Ukraine: District Heating Project Preparation Framework – Poltava District Heating Project - Feasibility Study	Evaluation of Proposals	SWUK	200,000
Pedro Almeida	Regional: EGP – Team Co-ordinator contracts (SMTF) – Pedro Almeida – Morocco and Tunisia	Selection From Shortlist	SMTF	195,000
GFA Consulting Group GMBH	Regional: Policy Dialogue – Supporting ESCO projects in the public sector (legal assistance) – Serbia & Montenegro – Extension	Evaluation of Proposals	WBES	183,803
John Eskebaek	Regional: (Armenia and Azerbaijan) Enterprise Growth Programme Team Co-ordinator	Selection From Shortlist	ENEB	165,000
Environmental Resources Management Ltd	Russian Federation: M-11 Road Concession – Environmental and Social Impact Assessment	Selection from Shortlist	EBSF	149,646
Frankfurt School Of Finance & Management GmbH	Egypt: National Bank of Egypt - Support with MSME Lending Capacity-Building	Evaluation of Proposals	SEMD	125,000
MWH Muhendislik Ve Musavirlik Limited Sirketi	Turkey: Project Consultant - Support to Implementation of the Facility in Respect of Gender Component	Evaluation of Proposals	CTSF	116,703
Tapio Riihinen Consulting Oy	Russian Federation: Enterprise Growth Programme Team Co-ordinator	Selection From Shortlist	EBSF	105,000
Brian Ballingall	Ukraine: Regional: Enterprise Growth Programme Team Co-ordinator Framework Agreement	Selection From Shortlist	ENEB	105,000
Vasilis Kyriakou	Egypt: Enterprise Growth Programme Team Co-ordinator Framework Agreement – Vasilis Kyriakou	Selection From Shortlist	SMTF	105,000
Ove Arup & Partners International Ltd	Regional Urban Transport PSC Prep Framework for preparation	Direct selection	EBSF	99,970
Mott Macdonald	Georgia: Paravani Hydro Power Plant - Lender's Engineer - Call-Off #3	Selection From Shortlist	Bank	98,506
Nordic Consulting Group	Kosovo: Infracos: Training and Equal Opportunities Advisory Services	Evaluation of Proposals	EBSF	90,000
TOTAL				5,440,187

Bank = EBRD's Bank budget, CTSF= CIF - Clean Technology fund, EBSF=Shareholder Special Fund, ECTY= Enhancement of the Turkish Energy Sector in line with EU Energy Strategies, ENEB=EU Implementation of EBRD SBS programmes - EGP and BAS - in the EaP countries Phase 1, ENRE=EU Regional Energy Efficiency Programme for the Western Balkans, SEMD= Southern and Eastern Mediterranean Multi-Donor Account, SMTF= Southern and Eastern Mediterranean Trust Fund, SWUK=Sweden SIDA-EBRD Ukraine Energy Efficiency and Environment Consultant Cooperation Fund, WBES= European Western Balkans Joint Fund - Sub Fund (EBRD Operations under WBJF), WEBF= EBRD - Western Balkans Fund..

Annex 11.b Top-10 Firms by Number of Call-off Notices under Framework Agreements, 2014

Consultancy Firm	Framework Agreement(s)	Number of Call-Offs	Value (€)	Average Value (€)
Alaco Ltd	Integrity Due Diligence	60	642,931	10,716
West Sands Advisory Ltd	Integrity Due Diligence	34	719,665	21,167
PricewaterhouseCoopers	Integrity Due Diligence Environmental Training	14	533,487	38,106
Ove Arup & Partners International Ltd	Environmental and social due diligence, environmental monitoring, sustainable transport technical assistance, capacity building	12	468,085	39,007
GPW + Co Limited	Integrity Due Diligence	10	332,913	33,291
Keypath Ltd	Delivery of Core Training Programmes for Local Business Advisory Services Providers Supporting MSMEs in EBRD Countries of Operations	10	136,591	13,659
LDK Consultants Engineers & Planners	Energy Efficiency Programme	8	389,780	48,723
Brisk Business Inc.	Delivery of Core Training Programmes for Local Business Advisory Services Providers Supporting MSMEs in EBRD Countries of Operations	7	111,069	15,867
D'Appolonia SPA	Energy Efficiency Programme	6	186,830	31,138
Adriana Consultancy	Anti-money laundering TC programme	5	225,895	45,179
TOTAL		166	3,747,246	22,574

Annex 12 PISSA Issued in 2014

Title of Assignment	Contract Amount (€)	Consultant
Romania: Sustainable Urban Mobility Plans for Growth Poles in Romania (Lot 2 - Craiova, Iasi, Ploiesti)	1,347,981	PTV Transport Consult GmbH
Romania: Sustainable Urban Mobility Plans for Growth Poles in Romania (Lot 3 - Cluj-Napoca, Timisoara)	902,381	Ove Arup
Romania: Sustainable Urban Mobility Plans for Growth Poles in Romania (Lot 1 - Brasov and Constanta)	902,230	WSP UK Limited
Romania: Sustainable Urban Mobility Plans for Growth Poles in Romania (Lot 4 - Bucharest-Ilfov agglomeration)	881,775	Rom Transport
Romania: Sustainable Urban Transport Programme of the EU - Preparation of EU-Compliant Public Service Contract for Romanian Cities	286,950	EQUIPO DE TECNICOS EN TRANSPORTE Y TERRITORIO S.A.
Bulgaria: Policy advice and implementation support for eProcurement Reform in the Public Procurement Sector (PISSA) - International Adviser	250,000	Crown Agents
Bulgaria: Policy Advice for eProcurement Reform - PISSA Task 3 Implementation	75,000	EVERIS Spain S.L.U.
Assistance to the Regional Operating Companies to improve the quality and coverage of water services and maximisation of results by attracting private resources and alternative financial mechanisms (SOP Environment)	73,214	Pedro Cunha Serra
Bulgaria: Policy advice and implementation support for eProcurement Reform in the Public Procurement Sector (PISSA) - Logistics Coordinator	14,700	Top Kinisis Travel Public Ltd
Bulgaria: PISSA Bulgaria: Policy Advice for eProcurement Reform	7,500	Isabel Rosa
Bulgaria: Policy advice and implementation support for eProcurement reform in the Public Procurement sector - Reimbursement of expenses of the comparative review session (Task 1 &2)	4,000	Treasury of the Republic of Cyprus Public Procurement
TOTAL	4,745,731	