Webinar 6
Legal and regulatory aspects

Tuesday 3 November 2020
09.30-11.00 GMT / 10.30-12.00 CET / 11.30-13.00 EET / 15.30-17.00 CAST

What will the session cover?
- Types of factoring agreements
- Retention of title
- Challenges to the factor’s right to payment of debts
- Regulation

Fundamentals of Factoring and Payables Finance

The EBRD’s Trade Facilitation Programme is organising 10 webinars on the foundations of factoring and payables finance.

The webinars will show banks and factoring companies across the EBRD regions how to introduce and manage factoring and payables finance as a new product, as well as how to finance it and market it to SMEs.

Moderator
Dr Maria Mogilnaya
Principal Banker, Trade Facilitation Programme, EBRD

Maria is a principal banker and a lawyer in the EBRD’s Trade Facilitation Programme, specialising in promoting green trade finance in the EBRD regions, with a special interest in supply chain finance and sustainable supply chains.

Speakers

Andrew Wood
Partner, Norton Rose Fullbright

Andrew is a banking lawyer based in London. He has extensive experience in structured finance transactions with a particular focus on all areas of trade and commodity finance including pre-export and pre-payment finance, ownership finance and borrowing base, inventory and receivables transactions.

Vladislav Berezhy
Director, Trade and Structured Finance Department, Credit Agricole Bank

Vladislav has more than 15 years’ experience in product development and sales of trade finance to corporate clients, including multinational corporations. He is currently involved in the reform of the regulatory environment for trade finance and factoring in Ukraine.

Did you know?
The EBRD’s Legal Transition Programme supports the development of transparent and predictable legal environments in the area of access to finance, by helping governments across the EBRD regions to prepare factoring laws and/or regulations that introduce clear contract rules for different types of factoring and payables finance transactions.