Response to Request for Clarification – Green Cities Action Plan (GCAP) – Project ID 79392

1/ Key Experts
For **Key Expert 3, 4 & 6** knowledge of local context is required – local language, legislation etc. Since one person is not able to demonstrate local knowledge of all EBRD CoOs, shall the Consultant provide a group of experts for the positions where local context is required?
For Local Project Coordinators and other experts which require knowledge of local context, please pick at least one country from each of the following three regions, and provide profiles of relevant experts.

**Eurasia** - Kazakhstan, Tajikistan, Kyrgyz Republic, Mongolia, Turkmenistan, Uzbekistan, Moldova, Belarus, Mongolia, Armenia, Azerbaijan, Georgia

**Europe** – Albania, Bosnia and Herzegovina, Bulgaria, Cyprus, Greece, Kosovo, Montenegro, North Macedonia, Romania, Serbia, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Slovak Republic, Slovenia and Ukraine.

**Turkey, Middle East & Africa** – Turkey, Egypt, Jordan, Morocco, Tunisia, Lebanon and the West Bank and Gaza

2/ Key Experts
For **Key Expert 3, 4 & 6** knowledge of local context is required – local language, legislation etc. Since one person is not able to demonstrate local knowledge of all EBRD CoOs, shall the Consultant provide a group of experts for the positions where local context is required?
Please refer to Answer 1.

3/ Could you please confirm for which Key Experts positions the range of local experts would be required and if the group is supposed to collectively cover all EBRD CoO?
Project Coordinator (Local). Knowledge of local context and/or provision of local experts will be beneficial for Key Expert 2 Urban Sustainability Expert, Key Expert 4 Policy and Institutional Expert, Key Expert 6 Legal Expert, and Key Expert 7 Stakeholder Engagement Expert

4/ Will sub-contractor’s references and experts be acceptable for the EoI evaluation?
The EOI evaluation will be based on
(i) Firm(s)’ previous project experience in similar assignments in the relevant sector (50%);
(ii) Firm(s)’ previous project experience in similar assignments in the EBRD CoOs (30%)
(iii) CVs of Key Experts (20%).

For (iii), please provide CVs of your in-house experts and subcontractors who will be available for Assignments.

5/ Regarding the **Key Expert 3 – Local Project Coordinator** – does EBRD expect one single project Coordinator, which should be an international expert covering several countries or should the Consultant suggest a pool of experts for this position?
It should be a pool of experts based in the city or the country where the Assignment will be located. Please also refer to Answer 1.

6/ Regarding the **Key Expert 6 - Legal Expert**—does EBRD expect one single Legal Expert, which should be an international expert covering several countries or should the Consultant suggest a pool of experts for this position? Legal Experts can be a pool of experts based internationally or locally (or a mix of both international and local experts) Please also refer to Answer 1.

7/ Your bank asks in the tender notice *inter alia* that “*The Consultant’s expert team is expected to include key experts as follows: ... c) Key Expert 3 – Local Project Coordinator with preferably 5 years’ experience in policy advisory to municipalities on subjects of green cities/sustainable development/city resilience with excellent knowledge of the municipal laws/ regulations in relation to the national laws/regulations with excellent communications and presentation skills both in English and the local language. The Local Project Coordinator is expected to spend a considerable amount of time in the City, working with the nominated staff from the City to ensure that skills are transferred to ensure the sustainability and implementation of the GCAP.*” Given these more or less country-specific requirements, do the EBRD expect that the interested consultants nominate and present in the EoI submissions the CVs of the “Local Project Coordinators” in all the EBRD countries of operation or in just a sample of them (in that case for what/how many countries as a minimum)? Please refer to Answer 1.

8/ Please clarify whether the same international expert could be proposed for more than one key expert position.

Yes

9/ Please clarify whether the same local expert can be presented by more than one Consultant/Consortium.

Yes

10/ According to my knowledge Jordan is implementing currently through the bank a GCAP for Amman, *will we be eligible to apply for GCAP to another city/municipality. Would the Amman GCAP project affect our chances?*

*Ongoing GCAP assignments will not affect the evaluation of firms.*

11/ Please clarify whether the CVs should include projects from the previous 5 years only, based on the affirmation “CVs of key staff who would be available to work on the assignments, detailing qualifications, experience in similar assignments, particularly assignments undertaken in the previous 5 years, including information on contracting entity/client, project location/country, duration (mm/yy) to (mm/yy), expert months, provided assignment budget, main activities and objectives”.

*CVs can include projects and experience beyond the most recent five years period if they are relevant to conditions of experts or sectors covered in GCAP.*

12/ We are working towards submitting an Expression of Interest in relation to the **EBRD Green Cities Framework**. We have a question which we were hoping you might be able to clarify for us in relation to “Key Expert 3: Local project Co-ordinator”. From our review of the Expression of Interest requirements, we assume that this framework is related to newly appointed Green Cities. Do you have an indication of which EBRD Countries of Operation may be part of this upcoming framework? Our current assumption is to provide relevant CVs of key associates in countries which already have Green Cities but we would be grateful if you could confirm.
Inclusion of CVs of Projector Coordinators (local) is not mandatory for the EoI. However, it would be advantageous if the applicant can demonstrate their experience working with local partners in similar assignments in different regions of EBRD’s countries of operation (Eastern Europe, Central Asia, and the Southern and Easter Mediterranean region).