## **EBRD Social Bonds**

November 2024



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# EBRD – Focus on Micro, Small and Medium Enterprises (MSME)



### MSMEs are at the heart of EBRD's mandate:

- Article 2.1 (i) of the Agreement Establishing the EBRD says: "to promote, through private and other interested investors, the establishment, improvement and expansion of productive, competitive and private sector activity, in particular small and medium-sized enterprises";
- Article 2.1 (iii) says: "to foster productive investment, including in the service and financial sectors, and in related infrastructure where that is necessary to support private and entrepreneurial initiatives, thereby assisting in making a competitive environment and raising productivity, the standard of living and conditions of labour";
- MSMEs are vulnerable to transition gaps (including financing constraints and the dominance of large-stateowned companies);
- MSMEs are an important source of jobs and growth, and an essential part of a healthy modern economy.

### EBRD's MSME activities\* build on the following products:

- Debt finance through partner institutions in our countries of operation (including microfinance banks, non-bank microfinance institutions and universal banks): senior and subordinated debt to for on-lending to MSMEs
- · Equity: stakes in microfinance or commercial banks, which have focus on MSMEs
- Technical assistance to create lending expertise, supported by donor programmes
- Investment in microfinance funds
- Micro-leasing to create solution for asset finance for smaller companies in production sector, facing lack of collateral
- Local Currency Lending Programme, which allows borrowers to avoid foreign currency exchange risk and borrow in their own currencies.

\* At EBRD, the category of micro, small and medium-sized enterprises (MSMEs) is made up of enterprises which employ fewer than 250 persons and which have an annual turnover not exceeding EUR 50 million, and/or an annual balance sheet total not exceeding EUR 43 million.

### **OFFICIAL USE**

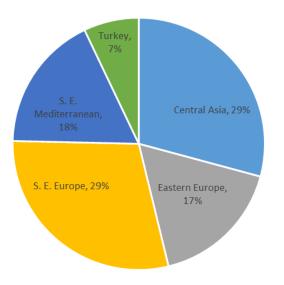
## EBRD – Focus on Micro, Small and Medium Enterprises (MSME)



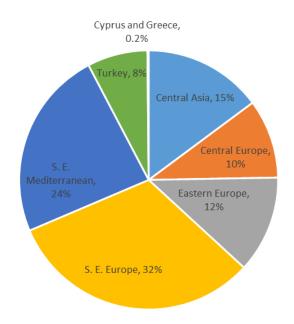
As at 30 June 2024, EBRD's MSME portfolio was €4,831 million (€4,880 million as at 31 December 2023) of which €3,878 million (€3,871 million) had disbursed.

In 2024 (as at 30 June 2024), the EBRD extended €619 million (€1,286 million in 2023) in finance targeting MSMEs in 108 (178) transactions.

# 2024 (as at 30 June 2024) MSME funding by region (EUR 619 million)



### 2023 MSME funding by region (EUR 1,286 million)



## **EBRD** – Microfinance Bonds

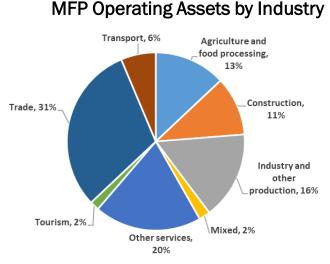


- EBRD's Microfinance Portfolio ("MFP") funded by the Microfinance Bonds ("MFBs") focuses on funding to FI intermediaries that is earmarked for micro or small enterprise finance
- Key Eligibility Criteria for inclusion in the MFP:
  - Projects with documented use of proceeds for MSME lending
  - Cap on sub-loan size of €1 million the average sub-loan size is approximately €10,000
  - Debt instruments only
  - Accruing projects only (i.e. impaired projects are excluded)
- As the financial institutions will assume delegated responsibility for sub-project appraisal and monitoring, please note in particular EBRD Performance Requirement 9 that deals with Financial Intermediaries\*. The effectiveness of the financial intermediaries' environmental and social risk management will be evaluated and monitored on a continuous basis throughout the life cycle of a project.
- Use of Proceeds reporting on the MFP takes place at least annually (note a lag in reporting due to the need for our partner FI intermediaries to compile and provide us with information)

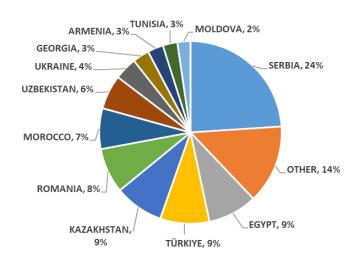
## **Microfinance Portfolio YE 2023**

- The MFP had €830 million of operating assets through 190 projects with 102 clients as at YE 2023:
- The MFP has an average:
  - Initial tenor 4.3 years
  - Remaining tenor 2.4 years
  - Margin 1.7%
  - Loan size to intermediary institutions €8.1 million
  - Sub-loan size to underlying micro or small enterprise client, approx. €10,000





### MFP Operating assets by Country



## Microfinance Bonds - Management of Proceeds



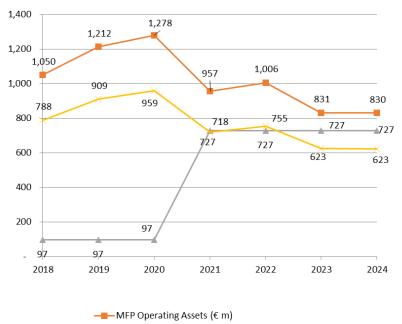
Proceeds from issuance is directed towards the Microfinance Portfolio (MFP) through;

- Definition in the bond documentation;
- Allocating proceeds to the existing and new projects in the MFP;
- If at any given point the Microfinance Bond issuance (MFB) exceeds 75% of the MFP, no further MFB issuance will be undertaken.
  - As at 30 June 2024, MFB issuance outstanding was €727 million, i.e. 88% of the YE 2023 MFP.
- If outstanding bonds temporarily exceed the GPP, excess funds will be invested and tracked separately in money market instruments.

Since 2010, EBRD has issued 8 MFBs totalling €804 million equivalent (30 June 2024).

• The Bonds were denominated in EUR, MXN and ZAR.

### Microfinance Bond Utilisation (€ m)



— Microfinance Bonds outstanding (€ m)

## **EBRD** – Microfinance Bonds



**The European Bank for Reconstruction and Development (EBRD)** is an international financial institution that invests in projects in more than 30 countries, from central Europe to central Asia and the southern and eastern Mediterranean. It was established in 1991 to support the development of market economies following the collapse of communist regimes (for more information see presentation "EBRD – Investment of Choice" at <u>http://www.ebrd.com/investment-of-choice.pdf</u>).

### EBRD - Key Facts as at 1H24

- AAA/Aaa/AAA (stable outlook) ratings by S&P/Moody's/Fitch
- €40.0 billion development related exposure (2,379 active projects)
- €22.3 billion available capital (paid in capital plus retained earnings and reserves) with an additional €23.5 billion of callable capital (over 60% rated AA/Aa or better)
- 2024 Borrowing Programme of up to EUR 13.5 billion, includes funding needs of approximately EUR 12.5bn and EUR 1.0 billion of potential pre-funding for 2025
- AAA/Aaa/AAA Credit Rating
- Headquartered in London, UK, with over 40 regional offices
- 0% risk weighted (Basel II)
- Global MTN programme (exempt from US SEC filing) enables liquid benchmark bond issues, as well as issuance of public and private bonds in a variety of currencies and structures

### **EBRD Microfinance Bonds**

- Previous issue example 1
  - ✓ Issue Amount: € 200 million
  - ✓ Issue Date: 11 February 2021
  - ✓ Maturity Date: 11 February 2051 (annually callable from 11 February 2022)
  - ✓ Coupon: 0.775% paid annually
  - ✓ Redemption Price: 100%
- Previous issue example 2
  - ✓ Issue Amount: € 100 million
- ✓ Issue Date: 15 April 2021
- ✓ Maturity Date: 15 April 2031 (callable annually from 15 October 2021)
- ✓ Coupon: 0.215% payable annually
- ✓ Redemption Price: 100%
- Proceeds of the bonds support the development of micro and small enterprises in the EBRD's countries of operations.





The language set out under the heading "Use of Proceeds" in the Base Prospectus shall be replaced by the following:

"The Issuer will seek to maintain, during the life of the Notes, financial support in an amount equal to, or greater than, the net proceeds of the Notes, directly or indirectly via a holding company, equity fund, collective investment vehicle or other special purpose vehicle, for financial institutions which provide micro or small enterprise finance to entrepreneurs in the Issuer's countries of operations and, otherwise, the Notes' proceeds will be used for the general operations of the Issuer in accordance with the Agreement Establishing the European Bank for Reconstruction and Development.

For the avoidance of doubt, payment of principal of and interest on the Notes shall not be subject to and will not in any way be linked to the performance of investments and loans under the Issuer's Microfinance Program."



- The European Bank for Reconstruction and Development (EBRD) is providing €5 million to Banca Intesa A.D. Beograd to support women entrepreneurs in Serbia.
- The funds will be on-lent to small and medium-sized enterprises (SMEs) managed by women from across the country under the newly launched Women in Business Programme focusing on the Western Balkans.
- The EBRD loan to Banca Intesa is associated with a first loss risk cover which is funded with a grant from the EBRD's own resources. The financing is combined with advisory services to women-led SMEs which are jointly funded by the governments of Sweden and Luxembourg.
- Banca Intesa Beograd, Serbia's largest bank, is the first lender in Serbia to join the programme which is dedicated to Albania, Bosnia and Herzegovina, Kosovo, FYR Macedonia, Montenegro and Serbia.
- Under this programme, which includes financing, technical assistance for participating financial institutions, business advice for women entrepreneurs and a risk-sharing mechanism, the EBRD is planning to contribute €20 million to create credit lines for on-lending to women-led businesses via local banks throughout the region.





- The European Bank for Reconstruction and Development (EBRD) is providing a financial package of US\$ 2 million for Arvand Bank, the seventh-largest bank in Tajikistan, to support local businesses affected by the economic impact of the coronavirus pandemic.
- The EBRD financing includes a US\$ 1.5 million loan and a trade finance line of US\$ 500,000 in support of local businesses with a focus on micro and small-sized enterprises (MSME) experiencing a decrease in their activities, turnover or profitability.
- Small businesses are an important segment of the Tajik economy and supporting them remains a priority for the EBRD. They will benefit from export and import opportunities available through the trade finance agreement signed between the EBRD and Arvand Bank. It will help mitigate the disruptions that severe market conditions have caused in trade and supply chain.
- Arvand Bank has been a partner of the EBRD since 2006, when the first loan was signed. The bank has responded to the challenges raised by the coronavirus pandemic proactively, providing funds to help its clients and support the economic recovery in Tajikistan.



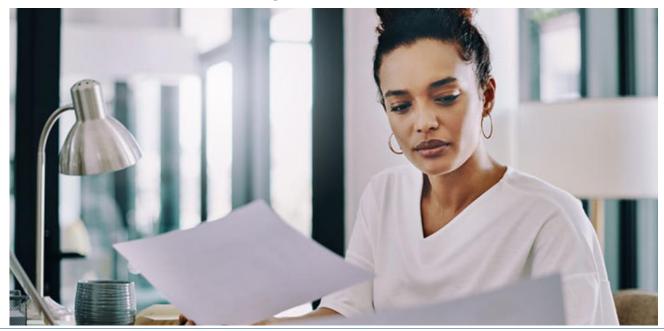


- The European Bank for Reconstruction and Development (EBRD) is extending a €2.5 million package to a micro-credit institution in Bosnia and Herzegovina, Mikrokreditna Fondacija Mi-Bospo Tuzla (Mi-Bospo).
- €1.5 million of the package will be used to provide subloans to local micro, small and medium-sized enterprises (MSMEs), especially
  businesses run by women and active in the agribusiness sector. Access to finance remains an obstacle for many small firms in Bosnia and
  Herzegovina despite the fact that these form the backbone of the country's economy.
- Mi-Bospo, based in Tuzla in north-eastern Bosnia and Herzegovina, is the fourth-largest microfinance institution in the country and was established as a World Bank pilot project in 1996. The EBRD provided a first loan to Mi-Bospo in 2007, launching a successful cooperation that continues to this day.
- Aleksandra Vukosavljević, EBRD Director, Financial Institutions, said: "We are pleased to extend the cooperation with Mi-Bospo in Bosnia and Herzegovina. Improving access to finance will help boost the competitiveness of local MSMEs and create more jobs and business opportunities in the country. We are also delighted to welcome Mi-Bospo to our GEFF programme, which will accelerate green lending in Bosnia and Herzegovina and contribute to energy savings and carbon emission reductions."





- The European Bank for Reconstruction and Development (EBRD) is stepping up its support for women entrepreneurs in Egypt, with a loan of EGP 80 million (€4.3 million equivalent) to Reefy Microfinance Enterprise Services, the country's first licensed microfinance institution.
- The loan will be provided under the EBRD's Women in Business programme. It will be used to support privately owned micro, small and medium-sized enterprises (MSMEs) that are owned by women, especially in governorates other than Greater Cairo and Alexandria. Supported by funds from the European Union Initiative for Financial Inclusion, and in conjunction with the EBRD's Advice for Small Businesses unit, the programme will also offer capacity-building and advisory services directly to women-led MSMEs to boost women entrepreneurs' know-how.
- The loan will help Reefy introduce new financial products, modified lending practices and business models that are more inclusive and gender-responsive.
- The EBRD's Women in Business programme promotes the participation of women in the economy and provides financial, advisory, training and mentoring support to female entrepreneurs. It focuses in particular on women-led small businesses with fewer than 250 employees and less than €50 million in annual turnover. The programme covers most sectors and industries.



## **EBRD** Health Bonds



## EBRD – Focus on the Health sector



In 2018, we issued our inaugural Health Bond which finances projects that seek to improve access to, and the quality of, health services and pharmaceutical products.

The **Health sector** in which the Bank seeks to invest comprises general hospitals, specialty hospitals, outpatient treatment centers, diagnostic imaging and laboratory facilities, long-term care as well as medical technology producers. Separately, the Bank is financing Hospital Infrastructure PPPs, which are Facility Management Projects (no medical service provision).

- The EBRD's approach in this sector is to:
  - finance facilities that complement the existing public health system, rather than duplicate existing infrastructure; and
  - to serve as a catalyst for improving standards of care (such as Joint Commission International for healthcare services) and attracting other sources of finance to the sector.
- By providing investment financing to a private health care provider serving public and private patients alike the Bank seeks to improve access and quality of health services in the Region.

Since its founding, EBRD has invested over €1 billion in the **Pharmaceutical sector**. This includes investments in pharmaceutical manufacturing, distribution and retail pharmacies.

- The Bank's involvement in the area of pharmaceutical production has in large part been in:
  - pre-privatisation projects;
  - assisting upgrades of existing pharmaceutical facilities to increase production capacity and process efficiency;
  - facilitating new product development; and
  - bringing the company up to Good Manufacturing Practice (GMP) standards.

### EBRD – Health Bonds



In 2018, we issued our inaugural Health Bond which finances projects that seek to improve access to, and the quality of, health services and pharmaceutical products.

The HPP is based on all EBRD projects for which the entire or substantially the entire amount disbursed or invested is directed to any of the following areas:

- healthcare services, which include general hospitals, specialist hospitals, outpatient treatment centres, diagnostic imaging and laboratory facilities, long-term care and medical-technology producers;
- hospital infrastructure Public/PPPs, which are typically sizeable health-infrastructure and facility-management projects (no medical service provision);
- the pharmaceuticals sector, including production (for example, related to pre-privatisation projects, or upgrades of existing pharmaceutical facilities to increase production capacity and facilitate long-term competitiveness); and
- pharmaceutical wholesalers/distributors and retailers facilitating the upgrade of logistics processes through innovative automated/robotised solutions, digital expansion for e-commerce and intelligent IT solutions.

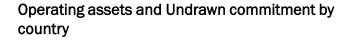
We review the HPP at least annually according to our established criteria to ascertain continued compliance.

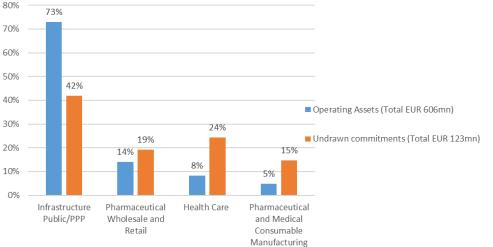
# Health Bond Portfolio – Use of Proceeds Reporting

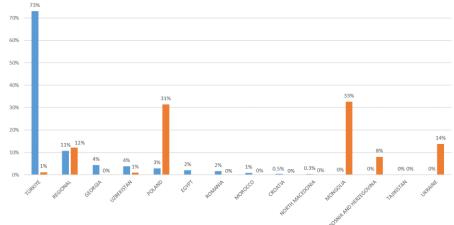
Health Bond Portfolio (at 30 June 2024):

- €729 million committed amounts (of which €123 million is undrawn)
- €606 million operating assets vs €334 million Health Bonds outstanding (55% utilisation)
- 29 projects
- 7.8 years weighted average remaining life
- 12.9 years weighted average tenor
- 5.1 years weighted average age of assets

### Operating assets and Undrawn commitment by classification









# EBRD Health Bond – Management of Proceeds



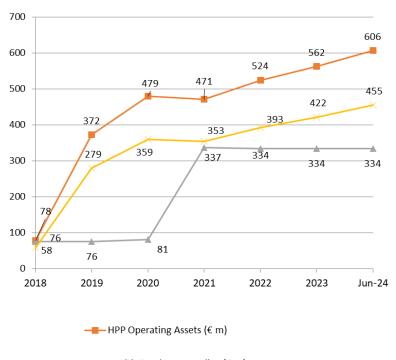
### Proceeds from issuance is directed towards the Health Bond Portfolio (HB) through;

- Definition in the bond documentation;
- Allocating proceeds to the existing and new projects in the HPP;
- If at any given point the Health Bond issuance (HB) exceeds 75% of the HPP, no further HB issuance will be undertaken.
  - As at 30 June 2024, HB issuance outstanding was €334 million, i.e. 55% of the HPP.
- If outstanding bonds temporarily exceed the GPP, excess funds will be invested and tracked separately in money market instruments.

Since 2018, EBRD has issued 11 HBs totalling €337 million equivalent (30 June 2024).

 The Bonds were denominated in EUR, MXN, PLN, TRY and USD.

### Health Bond Utilisation (€ m)



— Health Bonds outstanding (€ m)

# Health Bond Portfolio – Expected Impact Reporting YE 2023



66 per cent of the HPP committed amount is allocated toward Infrastructure Hospital PPP and Health Care projects, with the remaining 34 per cent focused on Pharmaceutical projects (Medical Consumable Manufacturing, Wholesale and Retail)

Industry/economy/sub-segment	Project count	Sum of portfolio	Total beds	Pro rata beds	Percentage of assets covered by affordability analysis
Healthcare	7	84,532,417	261	162	55%
Georgia	3	29,303,938	-	-	
Hospital	2	15,342,699	-	-	100%
Labs	1	419,055	-	-	100%
Pharma retail	1	13,542,184	-	-	
Poland	1	24,749,735	-	-	
Hospital	1	24,749,735	-	-	
Regional	1	16,666,073	-	-	100%
Hospital	1	16,666,073	-	-	
Egypt	1	13,762,470	261	162	100%
Hospital	1	13,762,470	261	162	
Tajikistan	1	50,200	-	-	
Diagnostics (imaging)	1	50,200	-	-	
Infrastructure Hospital PPP	7	347,243,909	8,758	1,252	
Türkiye	6	337,261,300	8,758	1,252	
Bosnia and Herzegovina	1	9,982,609	-	-	

Note: The Bank places an emphasis on conducting affordability analysis for healthcare services projects, to ensure that such projects are accessible to the broader income population.

### Health Bonds – Case Study EBRD backs Turkey's hospital-building programme under public-private scheme



- The European Bank for Reconstruction and Development (EBRD) is co-financing the development of a €542 million high-tech hospital in the south-eastern Turkish city of Adana, demonstrating its strong support for the government's plan to significantly expand quality hospital facilities across the country under the public-private partnership (PPP) model.
- The Adana hospital campus will be designed, built, equipped and managed by a private developer, ADN PPP Saglik Yatirim, set up by a consortium of Turkish and international firms. These include one of Turkey's largest construction and infrastructure companies, Rönesans Holding, and the leading global infrastructure firm, Meridiam, investing through a private equity fund where the EBRD is a shareholder. Construction will be carried out by top international contractor Rönesans Construction, a subsidiary of Rönesans Holding.
- The project is part of a €12 billion Turkish government programme to build or expand about 60 hospitals across the country in collaboration with the private sector. The programme is intended to improve Turkey's availability of resources for delivering quality services in hospitals. Currently, the number of hospital beds per 1,000 people is only half the Organisation for Economic Co-operation and Development's average.



## Health Bonds – Case Study EBRD and partners disburse funds for new hospital in Bursa



- The EBRD, a major institutional investor in Turkey, has played a key role in mobilising commercial financing for the project. The Bank is providing a €135 million syndicated loan under its A/B structure, with €55 million on its own account, and a total of €80 million syndicated to a group of international commercial lenders: The Bank of Tokyo-Mitsubishi UFJ, Ltd (€40 million), Kommunalkredit Austria AG (€30 million) and Industrial and Commercial Bank of China Limited, Dubai (DIFC) branch (€10 million).
- The health campus will consist of three hospital buildings with a total capacity of 1,355 beds. It will be designed, built, equipped and managed by a private developer, BRS Saglik Yatirim A.S., set up by a consortium of Turkish and international firms. These include one of Turkey's largest construction and infrastructure companies, Rönesans Holding, and the leading global infrastructure firm, Meridiam, investing through an investment fund where the EBRD is a shareholder among other investors. Sila Consulting Medical Services, Sam Engineering and TTT Saglik Hizmetleri A.S. are also part of the consortium set up to develop the project.



### Health Bonds – Case Study EBRD lends €20 million to leading Ukrainian pharmaceuticals manufacturer Farmak



- €20 million loan to Farmak, a leading GMP-certified pharmaceutical producer in Ukraine. It produces generics for the local market and exports to more than 20 countries. Farmak's portfolio includes over 220 names in anti-catarrhal, cardiovascular, endocrinological, gastro-enterological, neurological and other groups.
- The loan supports the Company's emergency working capital needs resulting from the loss of raw materials and finished goods stock due to the war on Ukraine.
- Project aims to alleviate shortage of medicine in wartime Ukraine and keep prices manageable.



## Health Bonds - Case Study

### Long-term financing to support new technologies and R&D



- EBRD is providing Polish largest pharmaceuticals producer Polpharma with a PLN 200 million (€45 million equivalent) loan for inter-alia (i) introduction of new technologies and enhancement of in-house R&D competencies, and (ii) Go Green Programme aimed at minimising the environmental and climate impact of the company's operations.
- The Bank's additionally derives from crisis response and following international best practices in the areas of gender inclusion and environmental reporting.
- The company's long-term reporting strategy will include the inclusion of best reporting practices including TCFD recommendations as well as "ESG reporting guidelines", jointly developed by the EBRD and the Warsaw Stock Exchange for publicly listed entities.



## Annex 1 – EBRD Microfinance Bond Framework



## **Microfinance Bond Framework I**



Microfinance Bond Portfolio

• Our Microfinance Bond issuance is linked to the disbursed amount of the Microfinance Portfolio (MFP). This is a replenishing portfolio with strict eligibility criteria (see below) that ensures that the proceeds of our Microfinance Bonds are directed towards projects with positive socio-economic impacts.

Use of proceeds for EBRD's microfinance bonds

- The proceeds of our microfinance bonds are dedicated to support the smallest loans provided under the EBRD Small Business Initiative (SBI). This strategic initiative builds on our long experience in this field and provides a range of flexible instruments that are combined into integrated products to help SMEs. Apart from funding MSMEs, the proceeds to financial institutions are mostly earmarked for specific target groups for example, specific underserved groups, such as women entrepreneurs and those based outside major cities, or to promote specific priorities, such as trade, competitiveness or innovation.
- The proceeds are disbursed via our network of more than 200 partnering local financial institutions, which helps us reach hundreds of thousands of enterprises every year. Technical assistance (often through donor funding) typically accompanies these programmes to help our local partner banks adapt the way they do business with small clients for the long term, creating a sustainable impact.
- Apart from the earmarked proceeds, which are documented in the respective loan agreement, the partner financial
  institutions also report on various aspects of the sub-loans. This can include basic information such as the size of
  the loan, whether it is a new or repeat borrower to the lender as well as whether the borrower is located in the
  country's capital or not. Depending on any specific target groups that the loan might focus on, other tailor-made
  reporting will be in place with regards to, for example, the distribution of currencies, maturities and purpose of the
  sub-loans.

## Microfinance Bond Framework II



Evaluation and selection of the MFP

- The MFP is based on MSME earmarked loans to financial institutions under the SBI. This portfolio is then reduced by a cap on the size of sub-loans of €1 million (the average sub-loan size tends to be below €15,000).
- We review the MFP projects at least annually according to our established criteria to ascertain continued compliance. As the financial institutions will assume delegated responsibility for sub-project appraisal and monitoring, please note in particular EBRD Performance Requirement 9 that deals with Financial Intermediaries. The effectiveness of the financial intermediaries' environmental and social risk management will be evaluated and monitored on a continuous basis throughout the life cycle of a project.

Management of proceeds

- The net proceeds of the EBRD's microfinance bonds are tracked on a euro equivalent basis and the information is made public in the "EBRD Microfinance Bonds" presentation in relation to the annual update of the MFP. The EBRD also seeks to ensure that the bond proceeds can be directed in full to its MFP by limiting the total amount of microfinance bonds outstanding to 75 per cent of the MFP.
- In the unlikely event that the issued bond amount exceeds the value of the MFP, the excess funds will be invested separately in money market instruments specified in the terms of the bonds until they can be allocated to projects in the MFP. In such a case, the frequency of tracking the proceeds and updating the MFP would be increased.

Reporting

- The EBRD reports at least annually on the MFP on an aggregate basis due to confidentiality restrictions. The
  presentation "EBRD Microfinance Bonds" contains information on average tenor, margin and number of financial
  partner institutions for the loans, as well as the average sub-loan size across all financial institutions. The
  breakdowns of the MFP (by sector and country) are approximate, as they are based on the full reporting provided by
  the financial institution for their MSME activities (however, the restriction to not include any sub-loans larger than €1
  million might lead to a difference in the actual MFP portfolio in relation to the full MSME portfolio as reported by the
  partner financial institution).
- For further information on the full SBI activities, and to put the MFP into the strategic context of what the EBRD is aiming to achieve, see the annual "Small Business Impact Report".

### **OFFICIAL USE**

### Annex 2 – EBRD Health Bond Framework



## Health Bond Framework I



### Health Project Portfolio

Our Health Bond issuance is linked to the disbursed amount of the Health Project Portfolio (HPP). This is a
replenishing portfolio with strict eligibility criteria (see below) that ensures that the proceeds of our Health Bonds
are directed towards projects that seek to improve access to, and quality of, health services and pharmaceutical
products in the economies where we invest.

### Use of proceeds for EBRD's health bonds

- The proceeds of our health bonds are dedicated to support investments in general hospitals, speciality hospitals, outpatient treatment centres, diagnostic imaging and laboratory facilities, long-term care as well as medical technology producers. Separately, the Bank is financing hospital infrastructure PPPs, which are facility management projects (no medical service provision).
- The EBRD's approach in this sector is to:
  - finance facilities that complement the existing public health system, rather than duplicate existing infrastructure
  - to serve as a catalyst for improving standards of care and attracting other sources of finance to the sector.
- By providing investment financing to a private healthcare provider serving public and private patients alike, the Bank seeks to improve access to and quality of health services in the EBRD regions.

## Health Bond Framework II



### Evaluation and selection of the HPP

- The HPP is based on all EBRD projects for which the entire or substantially the entire amount disbursed or invested is directed to any of the following areas:
  - the construction, expansion, refurbishment, upgrading, equipping and/or operation of hospitals, healthcare centres, diagnostic centres and/or
  - the manufacture of medical and diagnostic equipment; improving the quality, accessibility and affordability of medicines through the upgrading of pharmaceutical facilities and processes to increase production capacity and process efficiency;
  - facilitating the development of new pharmaceutical products; support of wholesale, distribution and retail channels in respect of pharmaceutical products
  - ensuring good manufacturing practice in pharmaceutical manufacturing.
- We review the HPP at least annually according to our established criteria to ascertain continued compliance.

### Management of proceeds

- The net proceeds of the EBRD's health bonds are tracked on a euro equivalent basis and the information is updated annually. The EBRD also seeks to ensure that the bond proceeds can be directed in full to its HPP by limiting the total amount of Health bonds outstanding to 75 per cent of the HPP.
- In the unlikely event that the issued bond amount exceeds the value of the HPP, the excess funds will be invested separately in money market instruments specified in the terms of the bonds until they can be allocated to projects in the HPP. In such a case, the frequency of tracking the proceeds and updating the HPP would be increased.

### Reporting

• The EBRD reports at least annually on the HPP. See page 16

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